

14th November, 2025

To.

**National Stock Exchange of India Limited Listing Compliance Department**,

Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, Block - G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051

Company Symbol: SYSTANGO; ISIN: INE0O7R01011

Sub: Investor Presentation for Half Year Ended 30th September 2025.

Dear Sir/Madam,

With reference to above stated subject please find enclosed herewith Investor Presentation of Systango Technologies Limited (CIN: L51109MP2004PLC016959), for the half year ended 30<sup>th</sup> September, 2025.

This is for your information and records.

Thanking you,

Yours Faithfully,

For Systango Technologies Limited

Ayushi Solanki **Company Secretary and Compliance Officer** 

M. No.: A64562 Place: Indore

Encl.: As above

#### Systango Technologies Limited

(Formerly-Systango Technologies Private Limited)





# Systango Technologies Ltd. Investor Presentation

November 2025

# **Snapshot**



19+
Years of Innovation

**4**Key Global Markets
Presence

**270+**Team Members

**20**global companies
recognized by Google
for GenAl

600+
Clients

1,000+
Projects Delivered

**95%**Customer
Satisfaction Rate

Debt Free

**27%** 3 Year

Revenue CAGR

**52%**3 Year
PAT CAGR

**28.5%** ROCE

**23.2%** ROE



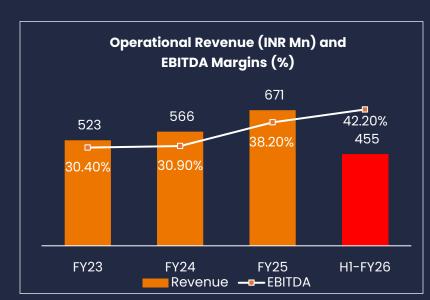


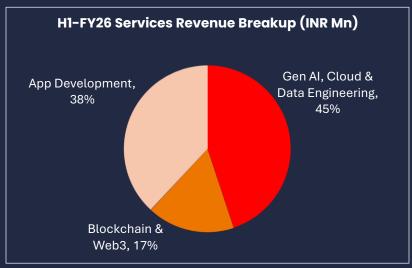
# Company Overview

# Company Overview



- Systango Technologies Limited commenced operations in 2007, is a digital engineering services company with nearly two decades of experience in building scalable, Al-powered, and cloudnative solutions.
- It is led by experienced promoters Nilesh Rathi and Vinita Rathi, each with over 15 years of global technology and entrepreneurial experience, supported by a skilled management team driving innovation-led growth.
- Headquartered in Indore, Madhya Pradesh and with office presence in UK and USA, Systango serves a diversified client base in 10+ countries across North America, Europe, and Asia-Pacific.
- Providing end-to-end digital engineering services across Web 2, Web 3, AI/ML, Data Engineering,
   Cloud Computing, Blockchain, DeFi, App Development, and Digital Marketing.
- Systango is actively exploring strategic acquisition opportunities that align with its long-term vision and operational synergies to further strengthen its global presence and technology capabilities.
- In 2025, Systango launched GenAl Studio to accelerate enterprise Al adoption for Generative Al applications that drive automation, personalization, and efficiency.
- The company is a trusted partner to various marquee clients, while also supporting a strong base of startups and enterprises across industries.
- Systango follows an outcome-oriented global delivery model, blending in-house customization
  with offshore efficiency to ensure faster time-to-market, scalability, and cost optimization.







# Journey



Systango Technologies Limited commenced operations as a digital engineering services company.

Change in the name of Company from "Systematix Technocrates Private Limited" to "Systango Technologies Private Limited"

Crossed INR 100 million revenue milestone

 Crossed Revenue of INR 200 million

 Won Madhya Pradesh Best Employer Branding awards by the Employer Branding Institute- India for the second time.

 Recognized as a Great Place to Work – Mid-Size Organization by the Great Place to Work Institute, India.



Incorporated Systango Ltd. (UK) to expand into European markets.

Won Madhya Pradesh Best Employer Branding awards by the Employer Branding Institute- India Incorporated wholly owned Subsidiary in USA i.e. Systango LLC  Listed on NSE Emerge (SME Platform of NSE)

 Acquired Systango Ltd (UK) as a wholly owned subsidiary.  Partnered with Chesamel Group – enabling digital transformation in key markets.

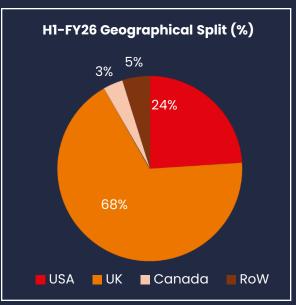
 Launched GenAl Studio – empowering clients to deploy Generative Al solutions.



# Geographical Presence







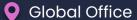
Q

New Zealand Ireland

Saudi Arabia

South Africa

• Corporate Office





## **Board of Directors**





Vinita Rathi Managing Director & CEO

A technology entrepreneur with over 17 years of experience in software engineering, product development, and digital transformation. She has been pivotal in driving Systango's growth into a global digital engineering company with operations across India, UK, and US. Under her leadership, the company has expanded into AI, Blockchain, Cloud, and Data Engineering, building a reputation for innovation and excellence.



Mr. Nilesh Rathi
Executive Director and Chief Financial Officer

A seasoned entrepreneur and business leader with over 20 years of experience in technology consulting, operations, and strategic management. He has been instrumental in guiding Systango's overall business strategy, governance, and global expansion, ensuring sustainable and innovation-driven growth. Under his leadership, the company has strengthened its position as a trusted digital transformation partner, delivering scalable technology solutions across Al, Cloud, and Blockchain ecosystems.



Ms. Sarita Devi Khandelwal Non-Executive Director

She holds a Master of Arts (M.A.) degree and brings over 12 years of professional experience. She plays an active role in providing oversight and guidance around people operations, reinforcing Systango's commitment to strong corporate governance and environment. Her independent perspective contribute to informed decision-making and a balanced, long-term direction for the company.



Mr. Narender Tulsidas Kabra Independent Director

A seasoned banker with over 34 years of experience in Indian banking and financial services, with deep expertise in credit business, risk management, information technology, and human resources. He has held senior leadership roles at the Bank of Maharashtra, where he headed key verticals and led several digital and credit transformation initiatives. Narender also serves as an Independent Director on the boards of Brand Concepts Ltd. and Systango Technologies Ltd., bringing extensive experience in corporate governance, strategy, and financial oversight.



Mr. Vikas Jain Independent Director

He holds a Bachelor of Science degree from Devi Ahilya University, Indore, Madhya Pradesh (1998), and brings over 16 years of experience in UI web development, implementation, and support. He also serves on the boards of Fivelements eHealing Private Limited and Visionpark Machineries Private Limited.



## **Key Managerial Personnel**





Mr. Bhuvan Dani
Sr. Director, Engineering

A seasoned engineering professional with over 18 years of experience in software development and resource management. He leads Systango's resource management group, ensuring efficient team utilization, delivery excellence, and scalable project execution across multiple verticals.



Mr. Gagan Bahety Sr. Director, Engineering

An experienced technology leader with 14+ years of experience across FinTech, Telephony, and PropTech. He plays a critical role in engineering leadership, driving delivery quality, and scaling product innovation across multiple sectors.



Mr. Arpit Khandelwal SVP Engineering

An engineering leader with 18+ years of experience in complex technical architectures, governance, and internet-scale application development. He is a key driver of Systango's Blockchain Practice, spearheading innovation and technology adoption across global client engagements.



Mr. Alex Sewell
Director - Sales (USA/EMEA)

A global sales leader with 30 years of international experience in enterprise sales, business development, and market expansion. Based in the UK, Alex focuses on bringing new technologies to market and accelerating Systango's growth across the USA and EMEA regions.



Mr. Pallav Boonlia Sr. Director, Engineering

With 16+ years of experience, Pallav specializes in DevOps, Data Engineering, and software delivery excellence. He has a proven track record of building high-quality, scalable products and fostering innovation to achieve business goals, while championing Systango's DevOps and Data Practice



Mr. Pratim Das

A business transformation leader with 25+ years of experience in Data, Cloud, and AI for Fortune 500 clients across AWS, Microsoft, and Capgemini. He is an expert in scaling Generative AI practices, building strategic partnerships, and driving Systango's regional growth across EMEA markets.



Mr. Sebastian Shimomichi

**Head of APAC** 

A growth strategist with 13+ years of international experience across APAC and MENA. He has delivered over USD 500M in business impact for clients such as Google, Standard Chartered, and L'Oréal. Formerly with Accenture Strategy, he drives Al-powered revenue growth, market entry, and innovation commercialization across B2B tech, retail, fintech, and luxury sectors.



Mr. Mark Hunt Vice President (Sales) - Americas

With nearly two decades of experience in sales leadership, Mark Hunt has successfully driven over \$500 million in annual revenue while cultivating partnerships with the world's top 100 companies. As a senior leader within multibillion-dollar organizations, he is distinguished for his strategic oversight, global operational expertise, and success in leading large-scale organizational transformations.



## **Awards & Certifications**







































## What Sets Us Apart





#### **Core Model**

We act as a digital engineering partner that designs, builds, and scales Al-powered, cloud-native platforms delivering measurable business value and long-term impact.



### **Value Proposition**

We operate as an extension of our clients' product and platform teams, assembling cross-functional squads that drive innovation, solve complex challenges, and deliver results at speed and scale.



### **Outcome-Oriented Approach**

We measure success through real-world outcomes — enabling faster time-to-market, enhanced scalability, and significant cost efficiencies for our clients.



#### **Focus**

We specialize in transforming ideas and prototypes into production-grade digital systems, bridging the gap between proof-of-concept and enterprise-scale deployment.



### **Tangible Outcomes**

We deliver Al-driven, cloud-native solutions that create measurable business impact — from deploying new features within weeks to modernizing workloads on hyperscale cloud platforms.



#### **Target Customers**

We partner with high-growth startups, scale-ups, and global enterprises pursuing digital transformation, Al adoption, and platform modernization across industries and markets.

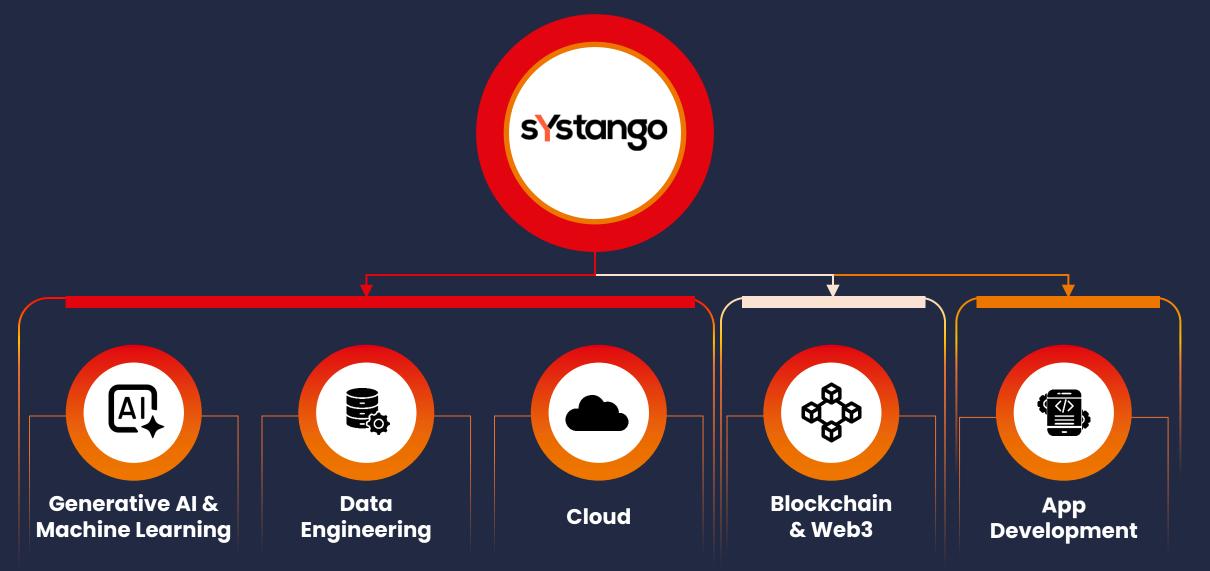






# **Technology Service Verticals**





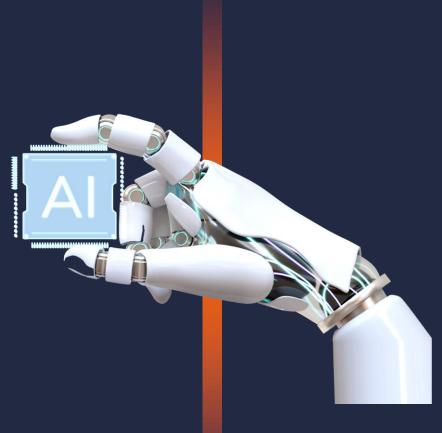


## **Generative AI & Machine Learning**

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# Generative AI & Machine Learning

- Design and deployment of Al-driven solutions that automate processes, enhance decision-making, and unlock revenue opportunities.
- Offerings include AI discovery workshops, custom AI agents, LLM integration, algorithmic trading models, and intelligent document processing.
- Converts AI potential into measurable business outcomes for enterprises.



### **Our Work**

## Kelley Kronenberg

## Al-Powered Legal Ops Driving 30% Efficiency and 80% Faster Docs

**Digital Transformation via AI & Portal Integration Objective:** The primary objective was to eliminate data silos within the Power Platform and CRM to create a connected ecosystem. This foundation would then be used to automate legal operations, improve client servicing with real-time visibility, and provide unified dashboard insights for better decision-making.



# Al-Powered Grocery & Errands with 25% Faster Delivery

A platform that empowers artists

**Objective:** WeDeliver aimed to build a platform that empowers artists to showcase their work and connect with their audience.

- A platform connecting artists and clients.
- Collaborative and dependable development.
- A deep understanding of client vision.



# GenAl Studio: Gateway to Al Development Services



Through GenAl Studio, workflow efficiency is improved and new ideas are quickly piloted using pre-built agents and components while maintaining security and governance standards.









#### **Intake & Prioritize**

Align goals, assess maturity /constraints, and prioritize the first viable use case.

#### **Prototype Sprint**

Dedicated pod creates a working prototype, clickable experience, and test plan on your stack.

#### **Review & Enable**

Review outcomes against baseline metrics, conduct security checks, and create a production plan.

#### **Embed & Scale**

Solution rollout, monitoring enablement, training, and support for long-term impact.

## **Speed & Efficiency**

Ships solutions in weeks, not quarters (12-16 week schedule).

#### **Integrated Model**

Single, integrated crossfunctional pod (Product, AI/ML, Engineering, DevOps) ensuring zero handoffs.

### **Governance by Design**

Built-in access controls, audit logs, and clear go/no-go processes before launch.

## Stack Alignment

Built on your cloud, models, and tools for faster approvals and seamless integration.











## Al-Powered Products & Solutions Across Industry



Al-powered, scalable platforms address diverse business challenges from FinTech and trading automation to data analytics and learning management. These solutions demonstrate the ability to customize Al for specific industry use cases, ensuring faster ROI and measurable outcomes for clients.

# Al-Powered Crypto Options Trading Platforms

Al-powered trading platform integrates blockchain security, predictive analytics, and automation to help traders identify opportunities and manage risks in real time. It enhances trading accuracy and decision-making speed while providing a customizable, white-label solution for FinTech clients and digital exchanges across the globe.

# Generative Business Intelligence (BI)

Generative BI platform unifies diverse data sources, uncovers hidden patterns, and transforms complex information into actionable insights. Powered by predictive AI, it supports informed decision-making, accelerates go-to-market strategies, and enhances self-serve analytics for teams.



## Learning Management Platform

Skill Up is a white-label LMS that enables organizations to deliver, track, and optimize training while reflecting their brand identity.

From onboarding to leadership development, it supports personalised learning, fosters engagement, and ensures measurable performance outcomes.

## Intelligent Document

#### **Processing**

(IDP) solution automates information extraction from documents, helping businesses reduce manual effort, minimize errors, and enhance decision-making. Powered by AI, NLP, OCR, and Generative AI, it enables faster processing, greater accuracy, and secure deployment options.

### **Custom Al Agents**

The custom AI agents go beyond chatbots, delivering intelligent, industry-specific, and data-driven interactions.

Built on leading LLMs like GPT, Gemini, and Llama, these agents automate workflows, integrate with existing systems, and provide actionable insights enhancing customer satisfaction, reducing response times, and cutting operational costs.



## Wealth Management

#### Platform

The white-label wealth management platform streamlines investments through Al-driven automation, personalized insights, and smart reporting. It enables users to make informed decisions, optimize strategies, and achieve long-term goals, driving efficiency, scalability, and a competitive edge for financial institutions.





# Data Engineering & Cloud

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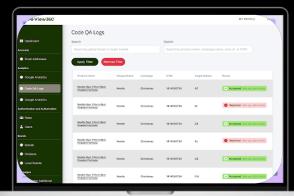
## **Data Engineering**

- Development of robust data pipelines and integration frameworks to unlock the full value of data.
- Services include real-time data integration, dashboards, visualization, recommendation engines, and predictive analytics.
- Empowers businesses with faster insights, personalised experiences, and data-driven decisions.

## **Cloud & Platform Engineering**

- Modernisation of IT infrastructure and platforms for scalability, reliability, and cost efficiency.
- Capabilities cover Infrastructure as Code (IaC), Site Reliability Engineering (SRE),
   DevOps automation, cloud-native architecture, and optimisation.
- Ensures faster delivery, reduced downtime, and improved ROI from cloud adoption.







## Blockchain & Web3

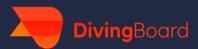


### **Blockchain & Web3**

- End-to-end solutions for building secure and scalable decentralised platforms.
- Expertise across DeFi ecosystems, asset tokenisation, NFT marketplaces, and Layer-2 scalability integrations.
- Helps enterprises create new digital assets, streamline transactions, and drive trust through transparency.



#### **Our Work**



## Smarter DeFi Trading with Al and Verifiable Market Data

Next-Gen AI / DeFi Options Trading Platform
Objective: The objective was to build a unified, Alpowered DeFi trading platform that aggregates liquidity, ensures transparent and secure transactions through verifiable compute, and simplifies derivatives trading with an intuitive user experience.



## ZK-Proven Blockchain Data Cuts Time-to-Insight by 30%:

**Empowering Web3 Innovation** 

**Objective:** Space and Time (SxT) aimed to provide dApp developers with efficient, low-latency API access to preloaded blockchain data.

- A comprehensive dApp frontend.
- Next-gen architecture for a user-friendly interface.
- AI/ML insights and Chainlink integration.



# **App Development**





## **App Development**

- Creation of engaging, highperformance applications across mobile and web platforms.
- Expertise in responsive web apps, progressive web apps (PWAs), and mobile apps (native and hybrid).
- Focused on intuitive design, robust architecture, and scalability to enhance customer engagement.



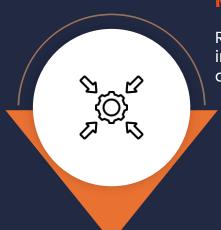
## **Multi Channel Revenue Streams**



## **Staff Augmentation**

Charging for dedicated developer resources integrated into client teams.





### Managed & Maintenance Contracts

Recurring fees for ongoing support, infrastructure management, and SLA-backed services.



#### **Solution Licensing**

Revenue from proprietary products like intelligent document processors or their LMS (Swotter) and wealth-management tool (Shootih).

Time & Materials / Project-Based Billing

> Custom builds for clients, covering everything from prototyping to final deployment.



Integrated
Digital Revenue
Engine



#### **Baas Offerings**

Cloud-based blockchain platforms delivered and maintained as a service, often under a pay-as-you-go model.



# Trusted by Global Clients across Industries









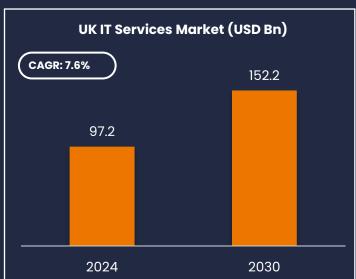
# Industry Overview

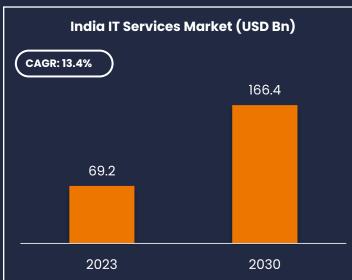
## IT Services Industry Overview













Global DevOps: Expected to grow from USD 13.2B in 2024 to ~USD 81.1B by 2033 at a 20.2% CAGR, driven by hybrid system adoption, automation, and serverless computing demand.



Cloud & Managed Services: Global cloud market at USD 676.3 Bn in 2024, with North America holding 52.3% share, driven by large-scale IT migration.



FinTech: Valued at USD 340.1Bn in 2024, with North America at 34%. The UK drew USD3.6 Bn in FinTech funding, cementing its hub status.



Outsourcing & GCCs: India's IT services grew 7.2% in 2024; now hosting 1,700+GCCs employing 1.9 Mn professionals.



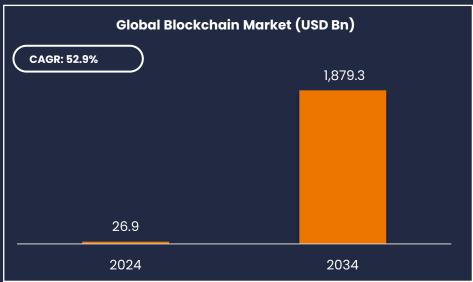
Government Digital Push: The UK spends GBP 26 Bn annually on digital tech. India's Digital India has a USD 1.8 Bn budget to expand services and reskill talent.



## Gen Al and Blockchain Market Potential







#### **Growth Drivers for Generative Al**

- **LLM Advancements:** Improved large language models boost accuracy and efficiency in generative AI.
- **Investment Surge:** Tech firms are expanding AI infrastructure, including custom processors and data centers.
- **Enterprise** Adoption: Businesses use generative AI to automate processes, enhance creativity, and aid decisions.
- Cloud & Edge Expansion: Growing cloud and edge networks enable scalable Al deployment.
- **Consumer Demand:** Al tools for content creation, personalization, and entertainment drive adoption.

#### **Growth Drivers for Blockchain**

- **Enterprise Adoption:** Businesses are increasingly implementing blockchain for supply chain management, identity verification, and secure transactions.
- **Government Initiatives:** Regulatory support and pilot projects, such as India's e-rupee, are promoting blockchain integration.
- Technological Advancements: Improvements in blockchain scalability, interoperability, and security are enhancing its applicability across various sectors.
- **Financial Sector Transformation:** The rise of decentralized finance (DeFi) and stablecoins is driving the demand for blockchain solutions.
- **Tokenization of Assets:** Blockchain is facilitating the tokenization of real-world assets, enabling fractional ownership and increased liquidity.



# Strategic Overview

# Strategic Overview



# AI & Innovation

- Strong focus on Generative AI & ML solutions
- Early adoption of Al for execution efficiency & differentiation
- Seamless Al integration across client operations

## Global Presence & Expansion

- Established footprint in the UK, US & Europe; highmargin markets
- Dedicated leadership for EMEA growth

# Partnerships & Recognition

- Deep cloud partnerships & globally recognized specializations
- Among Top 20 globally recognized Google-vetted Generative Al specialists
- AWS Premium Partner & Adobe Bronze Partner

# Proven Delivery Model

- End-to-end software lifecycle coverage
- Lean operating model with minimal sales/marketing overhead
- Pre-built accelerators & industry frameworks for faster delivery

### Client Relationships & Retention

- Long-standing, deep client relationships ensuring high retention
- Industry-leading employee retention (<10% attrition)</li>
- Proactive engagement driving repeat business and longterm trust

# Reputation & Talent

- Strong client endorsements reinforcing credibility & trust
- Pioneered documentprocessing Al solutions before ChatGPT (2023)
- Certified engineers, data scientists, blockchain experts & DevOps specialists



# Strategic Partnerships Driving Innovation





Blockchain Ecosystem Partnerships



**Enterprise Collaborations** 

**Deloitte** 

Academic & Research Partnerships



Strategic Alliance for Growth









## H1-FY26 Financial & Operational Highlights



## H1-FY26 Financial Highlights

INR 455 Mn	INR 192 Mn	42.20%
Revenue from Operations	EBITDA	EBITDA Margins
INR 183 Mn	40.22%	INR 12.48
PAT	PAT Margins	Diluted EPS

## **Operational Highlights**

- Demonstrated our Generative AI capabilities at Big Data London 2025, generating strong interest from both enterprise and startup ecosystems.
- Officially launched Systango GenAlStudio, a dedicated practice focused on accelerating enterprise adoption of Generative Al solutions.
- Expanded our international footprint by onboarding four new FinTech clients — two in the UK and two in the US.
- Strengthened go-to-market presence in the UK and EMEA through a strategic collaboration with Chesamel.
- Recruited new partners across key global regions to accelerate business development and enhance our delivery ecosystem.
- Made selective strategic investments in customer companies, deepening long-term partnerships and aligning growth objectives.

# Half Yearly Financial Performance



Particulars	H1-FY26	H1-FY25	Y-o-Y	H2-FY25	Н-о-Н
Revenue from Operations	455	288	58.0%	384	18.5%
Operating Expenses	263	203	29.6%	240	9.6%
EBITDA	192	85	NA	144	33.3%
EBITDA Margins (%)	42.20%	29.51%	NA	37.50%	470 Bps
Depreciation	4	3	33.3%	3	33.3%
Finance Cost	-	-	NA	-	NA
Other Income	28	33	(15.2)%	35	(20.0)%
РВТ	216	115	87.8%	176	22.7%
Taxes	33	18	83.3%	36	(8.3)%
PAT	183	97	88.7%	140	30.7%
PAT Margins (%)	40.22%	33.68%	654 Bps	36.46%	376 Bps
Diluted EPS (INR)	12.48	6.61	88.8%	9.56	30.5%





## **Historical Consolidated Income Statement**



Particulars	FY23	FY24	FY25	H1-FY26
Revenue from Operations	523	566	671	455
Operating Expenses	365	391	441	263
EBITDA	158	175	230	192
EBITDA Margins (%)	30.21%	30.92%	34.28%	42.20%
Depreciation	5	5	6	4
Finance Cost	-	-	1	-
Other Income	14	41	68	28
PBT	167	211	291	216
Taxes	27	42	54	33
PAT	140	169	237	183
PAT Margins (%)	26.77%	29.86%	35.32%	40.22%
Diluted EPS (INR)	12.76	11.53	16.18	12.48

# Historical Consolidated Balance Sheet

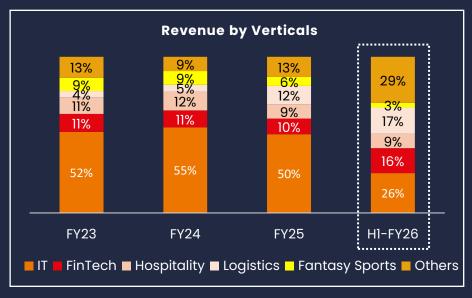


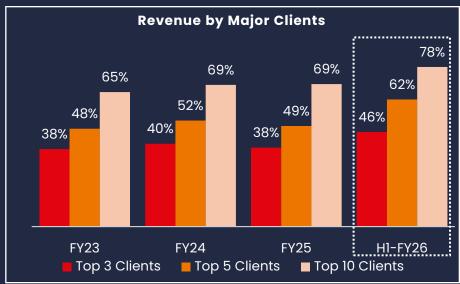
Particulars	FY23	FY24	FY25	H1-FY26
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	21	21	19	19
Intangible assets	-	14	28	27
Intangible assets under development	9	10	-	-
Capital WIP	3	-	-	-
Goodwill on Consolidation	5	5	5	5
Investment Properties	-	-	-	-
Non-Current Investments	23	12	133	190
Deferred tax assets	3	2	1	1
Other Non-current Assets	7	6	7	3
Total non-current assets	71	70	193	245
Current Asset				
Inventories	-	-	-	-
Investments	130	558	465	455
Trade Receivables	65	107	155	151
Cash & Bank Balances	359	47	202	371
Loans	49	46	53	50
Other Financial Assets	-	-	_	-
Other Current Assets	20	32	56	95
Current Tax Assets	_	_	_	-
Total Current Assets	623	790	931	1,122
Total Assets	694	860	1,124	1,367

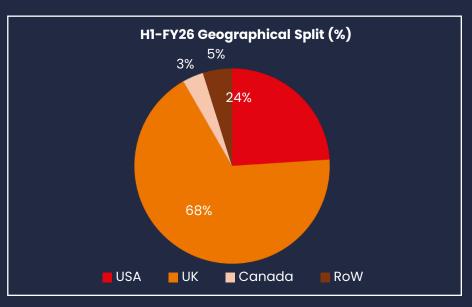
Particulars	FY23	FY24	FY25	H1-FY26	
EQUITY AND LIABILITIES					
Equity Share Capital	147	147	147	147	
Other Equity	469	637	876	1,062	
Shareholders Fund	616	784	1,023	1,209	
Non-Current Liabilities					
Long-term Borrowings	6	1	-	-	
Lease Liabilities	-	-	-	-	
Deferred tax liabilities (net)	-	-	-	-	
Other long term liabilities	-	-	-	-	
Total Non-current Liabilities	6	1	-	-	
Current Liabilities					
Short-term Provisions	64	70	95	143	
Trade payables	2	1	4	13	
Current tax liabilities	-	-	-	-	
Other financial liabilities	-	-	-	-	
Other current liabilities	6	4	2	2	
Total Current Liabilities	72	75	101	158	
Total Equity and Liabilities	694	860	1,124	1,367	

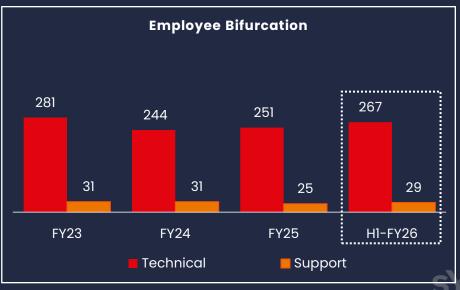
# **Key Performance Metrics**





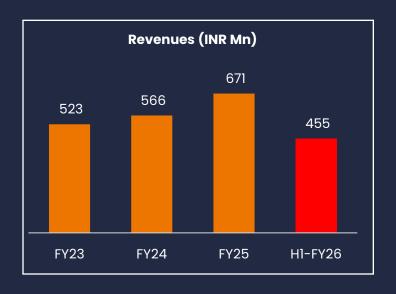


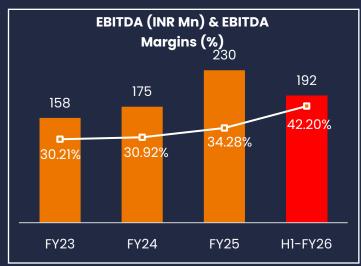


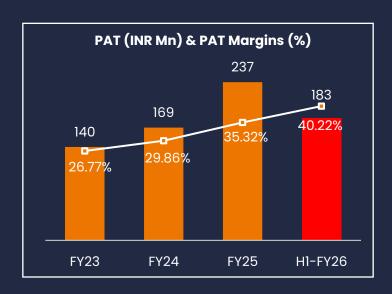


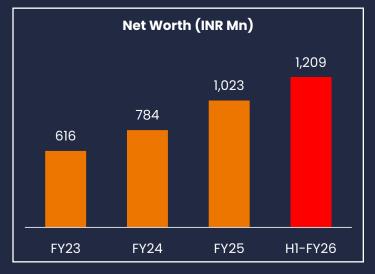
## Consolidated Financial Performance

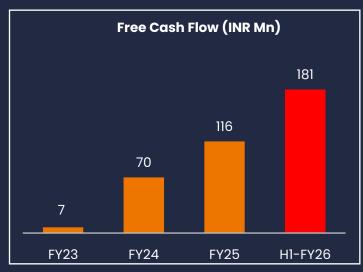


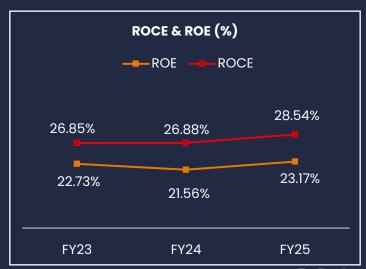










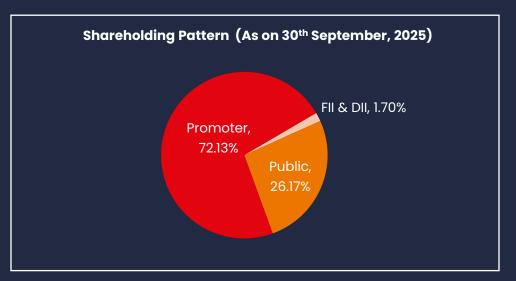


# **Capital Market Information**





PRICE DATA (AS ON 30 <sup>th</sup> September, 2025)	INR
Face Value	10.0
CMP	222.50
52 Week H/L	301.30/192.25
Market Cap (INR Mn)	3,263.81
Shares O/S (Mn)	14.67
Avg. Vol. ('000)	32.59





## Disclaimer



#### Systango Technologies Limited

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