

JUBILANT AGRI & CONSUMER PRODUCTS LTD

COMPANY BACKGROUND.....

- Jubilant Agri and Consumer Products Ltd. (JUBLCP) is a diversified company that includes a wide range of Agri-Products and Performance Polymers.
- JUBLCP has been in Agri business for 25+ years, offering a wide range of crop nutrition, crop growth and crop protection under the brand name "RAMBAN".
- Performance polymers products comprises of consumer products like adhesives with brand name "Jivanjor", wood finishes with the brand name of "Charmwood", application polymers like food polymers (SPVA) with the brand name of "Vamipol" and latex such as VP, SBR and NBR latex sold under the brand name of "Encord".
- The Company has a product portfolio, covering a range of products for both B2C & B2B customers and also exports products like SPVA & Latex.
- Four manufacturing plants at Gajraula (UP), Sahibabad (UP), Sambhaji (Gujarat) and Kapasan (Rajasthan).
- It has one state-of-art R&D facility based in Noida, where R&D team with qualified scientists work constantly on developing customized solutions for diverse end applications.

BUSINESS MIX (Q2-FY26)

- AGRI PRODUCTS (38%)**
 - SSP – Non-chemical-based fertilizer.
 - AGRI-NUTRIENTS – JUBLCP also provides comprehensive Agri Nutrient solutions under the brand RAMBAN, namely Shaktizyme, Bio-poshan, Fasal Gro, Nutra-mix, etc.
- PERFORMANCE POLYMERS (62%)**
 - CONSUMER PRODUCTS – Woodworking adhesives and wood finishes
 - SPVA – It is a raw material for the chewing gum industry.
 - LATEX – It is used in the dipping of tyre cord and conveyor belt fabric.

KEY STRENGTHS.....

- Experienced Leadership and Skilled Workforce.
- Amongst Top 3 brands in India for SSP with highest market share in UP & UK, 55% in core command areas of West UP and strong brand recall in MP, Bihar, West Bengal and Rajasthan.
- Govt. promoting SPP as it's a non-chemical fertilizer to substitute DAP.
- No. 1 in India and amongst the top 3 players globally for SPVA in solid form for chewing gum base.
- Ranks No. 1 in India and No. 2 globally for manufacturing VP Latex used in dipping of automobile tyre cord and conveyor belt fabric.
- No. 2 consumer brand, "Jivanjor" in India in consumer adhesives, and significant player in Wood finish market.
- Strong Supply Chain Management with 1000+ distributors in different states.

FINANCIAL PERFORMANCE (CONSOLIDATED).....

(INR Mn)	Operational Income	EBITDA	EBITDA%	PAT	PAT%	EPS
FY23	14,671	1,012	6.90%	587	4.00%	40.86
FY24	12,533	1,072	8.55%	297	2.37%	18.44
FY25	15,610	1,457	9.33%	878	5.62%	57.17
H1-FY26	9,549	1,273	13.33%	864	9.05%	56.15

Key Data

BSE Code	533320
NSE Code	JUBLCP
Bloomberg	JUBLCP:IN

Market Data (INR) As on 30th September, 2025

Face Value	10.0
CMP	2,388.0
MCAP (Mn)	35,980.2
Shares O/S (Mn)	15.1
Avg Volume ('000)	22.6

Performance As on 30th September, 2025

	3M	6M	12M
JUBLCP	40.24%	93.82%	-
SENSEX	(4.08)%	4.40%	(4.73)%
BSE SMALLCAP	(4.85)%	11.94%	(8.85)%

Shareholding Pattern As on 30th September, 2025

Promoters	74.78%
Public	24.85%
DII	0.12%
FII	0.25%

BUSINESS SEGMENTS.....

PERFORMANCE POLYMERS :

- **CONSUMER PRODUCTS** - The Consumer Products business operates in the space of Wood Working Adhesives and Wood Finishes.

JUBLCP has a diverse range of wood adhesives products. Catering to both water based and solvent based adhesives.

The Adhesives products are made available through the following brands:

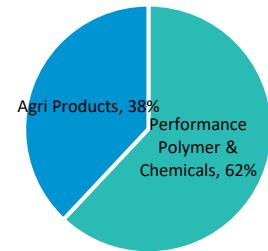
- Jivanjor: "Jivanjor" is a leading brand in the wood working adhesives industry
- Vamicol: Superior Technology waterproof Adhesives
- Polystic: Economical wood adhesive
- Hero: Multipurpose white adhesive

JUBLCP offers a complete range of wood finishing systems, under its brands "Charmwood" and "Ultra Italia".

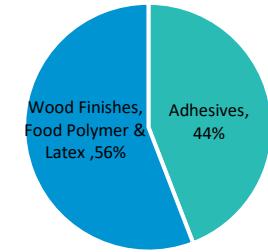
- CHARMWOOD : Offers a wide range of wood finishes systems. It offers exceptional fast drying properties, tough coatings, superior resistance
- ULTRA ITALIA: Premium Range wood finishes systems. Ultra Italia is a universal wood coating made in Italy by Verinlegno and imported by JUBLCP

- **SPVA** - JUBLCP is one of the three major global suppliers of Solid Poly Vinyl Acetate (SPVA) that are sold with the brand name "Vamipol". SPVA is the major raw material for making gum base for Chewing Gum and bubble gum.
- **LATEX** - JUBLCP is No. 1 globally (excl. China) for manufacturing VP latex that is used in the dipping of tyre cords and conveyor belt fabric. The company also produces SBR and NBR latex. JUBLCP is the bulk supplier of these lattices to global automobile manufacturers and dippers. Key customers are SRF, Madura, Rajashree, and many more.

Segmental Revenue Breakup as on Q2-FY26



Revenue Breakup – POLYMER SEGMENT as on Q2-FY26



AGRI PRODUCTS :

- **SSP** - It is a non-chemical-based agro fertilizer and the most popular phosphatic, it contains 3 major plant nutrients namely Phosphorus, Sulphur, and Calcium along with traces of many micro-nutrients. Different types are zinned & boronated SSPs. JUBLCP sells SSP in 2 forms – Powdered SSP & Granulated SSP
- **AGRI NUTRIENTS** -
 - Shaktizyme is a natural seaweed extract-based product, which is eco-friendly, non-toxic, organic in nature,
 - Bio-Poshan is a new in-house Organic Multi-nutrient bio-Stimulant granule; it is an Organic Based Product

KEY GROWTH DRIVERS.....

- Experienced Leadership and Skilled Workforce.
- Government promoting SPP as it's a non-chemical fertilizer to substitute DAP.
- Strong Supply Chain Management with 1,000+ distributors in different states.
- Amongst the Top 3 brands in India for SSP with the highest market share in UP & UK, 55% in core command areas of West UP, and strong brand recall in MP, Bihar, West Bengal, and Rajasthan.

PEER COMPARISON (TRAILING 12 MONTHS) INR Mn.....

Company	Op. Income	EBITDA	EBITDA%	Net Profit	PAT%	Mkt. Cap.
JUBLCP	17,508	1,879	10.7%	1,238	7.1%	35,980
Pidilite	1,38,175	32,227	23.3%	22,473	16.3%	14,94,055
Sirca Paints	4,352	844	19.4%	579	13.3%	27,067
Asian Paints	3,43,782	62,013	18.0%	39,645	11.5%	22,54,259
Jyoti Resins	2,992	878	29.3%	735	24.6%	14,534

INCOME STATEMENT (CONSOLIDATED)

Particulars (INR Mn)	FY23	FY24	FY25	H1-FY26
Operational Revenue	14,671	12,533	15,610	9,549
Total Expenses	13,659	11,461	14,153	8,276
EBITDA	1,012	1,072	1,457	1,273
EBITDA Margins (%)	6.90%	8.55%	9.33%	13.33%
Other Income	29	14	18	7
Depreciation	142	150	161	83
Interest	194	196	135	31
Exceptional Items	-	335	-	-
PBT	705	405	1,179	1,166
Tax	221	98	296	302
Profit After Tax (Continuing Business)	484	307	883	864
Profit After Tax (Discontinued Business)	103	(10)	(5)	-
PAT	587	297	878	864
PAT Margins (%)	4.00%	2.36%	5.62%	9.05%
Other Comprehensive Income	(2)	(5)	(2)	3
Total Comprehensive Income	585	294	876	867
Diluted EPS (INR)	40.86	18.44	57.17	56.15

BALANCE SHEET (CONSOLIDATED)

Particulars (INR Mn)	FY24	FY25	H1-FY26	Particulars (INR Mn)	FY24	FY25	H1-FY26
EQUITY	2,353	3,255	4,148	NON-CURRENT ASSETS	1,827	2,055	2,097
Share Capital	151	151	151	Property, plant & equipment	1,707	1,799	1,896
Other Equity	2,202	3,104	3,997	Other Intangible Assets	8	4	33
LIABILITIES				Capital Work-in-progress	46	195	71
NON-CURRENT LIABILITIES	490	442	420	Intangible assets under development	-	15	-
Long term provision	120	130	137	Financial assets			
Other Financial liabilities	79	96	102	(i) Loans & Advances	1	1	1
Lease Liabilities	171	188	154	(ii) Other financial assets	14	15	21
Borrowings	120	28	-	Deferred Tax Asset	25	-	-
Deferred tax liabilities (net)	-	20	27	Other non-current assets	26	24	75
CURRENT LIABILITIES	4,606	3,687	4,747	CURRENT ASSETS	5,622	5,295	7,218
Borrowings	1,315	528	238	Inventories	2,351	1,905	2,453
Financial liabilities				Financial assets			
(i) Trade Payables	1,892	1,635	2,208	(i) Investment	1	1	1
(ii) Other Financial liabilities	894	1,054	1,611	(ii) Trade Receivable	2,461	2,875	3,855
(iii) Lease Liabilities	14	27	22	(iii) Cash and cash equivalents	152	59	119
Other Current liabilities	411	254	290	(iv) Other bank balances	2	1	1
Provisions	74	116	65	(v) Loans	1	1	1
Current Tax Liabilities (net)	6	19	313	(vi) Other financial assets	6	5	11
TOTAL LIABILITIES	5,096	4,095	4,747	Current tax assets (net)	52	24	241
GRAND TOTAL - EQUITY AND LIABILITIES	7,449	7,350	9,315	Other current assets	596	424	536
				Asset Held For Sale	-	-	-
				GRAND TOTAL - ASSETS	7,449	7,350	9,315

INVESTOR RELATIONS TEAM AT VALOREM ADVISORS

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