

1 TVS Electronics Ltd

TVS Electronics (TVS-E) Limited was incorporated in 1987, under the leadership of Mr. Gopal Srinivasan. The company has emerged as one of the frontrunners in the IT peripherals, point-of-sale solutions, and comprehensive warranty management services. The company act as a one-stop shop and customer-centric solutions company, offering a diversified portfolio segmented into two categories – products and solutions with more than 20 products and customer support services. In addition to legacy products, where TVS-E continue to be market leader, the company also added a range of services covering the entire spectrum of product life-cycle management. The company caters to vast customer segments including, Retail, BFSI, Warehousing, Shipping & Logistics, Transport, Railways, small offices, and homes.

2 Business Segments

- **Product & Solutions Group (PSG) – (71% as on 9M-FY26):** The Company designs, manufactures, assembles, markets, sells and services various products such as different types of Printers, Keyboards, Barcode Scanners, Touch POS System, CCTV Cameras, Cash Counting Machine and many more.
- **Customer Support Service (CSS) – (29% as on 9M-FY26):** The Company provides customer support service catering to both OEMs and end customer services. These services include break fix, repair engineering, installation, demo, protection plans, IT infra management, remote tech support, call centre services, and e-waste management, among others.

3 Key Strengths

- 30+ years of experience in manufacturing, assembling, repair & services with being market leaders for many of product offerings.
- Strong B2B presence across various sectors, partnership with global brands.
- One Stop solution for retail customers with Made in India Products.
- In-house developed AI/ML-enabled platform for service delivery.
- Proven capability that seamlessly links the entire value-chain of the entire product life-cycle management.
- Distribution network with last mile connectivity across 90% of Indian
- territory, and service network capability covering 95% of pin codes.

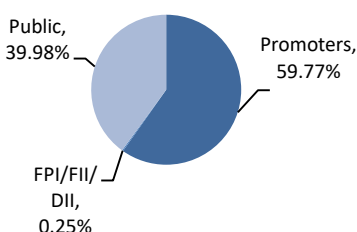
4 Key Growth Drivers

- **Integrated Hardware, Solutions & Analytics:** We combine hardware with smart solutions and analytics to deliver complete, value-driven offerings.
- **From B2B Strength to D2C Growth:** Leveraging our strong B2B foundation, we are expanding into the D2C space to deepen customer reach.
- **Strong Product Depth & Expertise:** We offer a wide product portfolio backed by solid domain expertise.
- **Growing Presence with Global Ambitions:** We are expanding our footprint while building a strong global outlook.
- **Supporting the 'Make in India' Vision:** We actively contribute to the Make in India initiative by strengthening local manufacturing.
- **Expanding into Parts & Logistics:** We are broadening our portfolio to include parts and logistics for end-to-end capabilities.
- **Driving Digital Transformation:** We are accelerating digital adoption to enhance efficiency and customer experience.

Key Financials	FY23	FY24	FY25	9M-FY26
Total Sales	3,535	3,660	4,305	3,378
Sales Growth (Y-O-Y)	14.80%	3.55%	17.61%	6.9%
EBITDA	198	95	115	126
EBITDA Margins (%)	5.6%	2.6%	2.7%	3.7%
Net Profit	95	3	-38	-16
Net Profit Margins (%)	2.7%	0.1%	-0.9%	-0.5%
Diluted EPS (In Rs)	5.11	0.15	-2.03	-0.85
Diluted EPS Growth (Y-O-Y)	-36.9%	-97.1%	-1453%	-50.9%

Key Financial Ratios	FY25
Net Debt to Equity (x)	0.28x
Fixed Asset Turnover	8.76x
Interest Coverage Ratio	-0.18
Return on Equity	-4.9%
Return on Capital Employed	0.9%
Debtor Days	57.11x
Inventory Days	52.19x
Working Capital Days	52.60

Shareholding Pattern



Capital Structure

Share Price as on 15th Dec, 2025	432.4
Number of Shares o/s	18.65
Market Capitalisation	8064
Add: Debt	483
Add: Minority Interest	0.0
Less: Cash & Equivalents	34
Enterprise Value	8514
Networth	913

Investor Relations Team

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