



SUPREME PETROCHEM LTD

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Ref: CFA/CS/86/AGM_33/2022-2023

October 31, 2022

BSE Limited
Phiroze Jeejeebhoy Towers,
1st Floor, Dalal Street,
Mumbai - 400 001
Script Code - 500405

National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex
Bandra East,
Mumbai – 400 051
Scrip Code - SPLPETRO

Dear Sir/Madam,

Sub: Submission of “Earnings Presentation (Q2 – FY 2023)” under Regulation 30 of SEBI (LODR), 2015

With reference to the captioned subject matter, please find herewith attached an “Earnings Presentation (Q2 FY 2023)” prepared by the Company for the general awareness of its shareholders comprising of Company’s overview, key strengths, credit ratings, future growth strategies, Financial and Operational highlights etc. This presentation has also been uploaded on the Company’s website.

Kindly take above on record for doing needful in the matter.

Thanking you

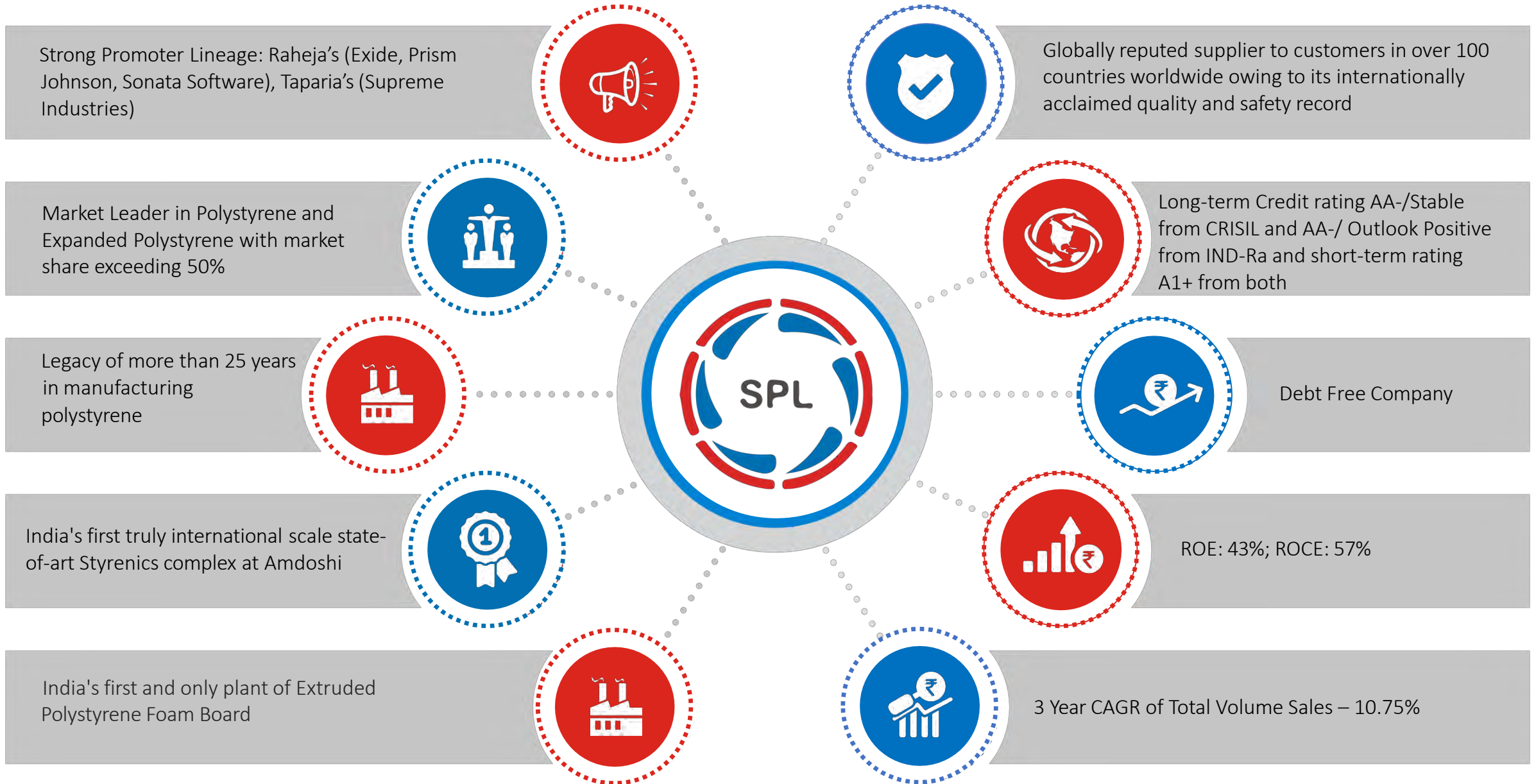
Yours faithfully,
For **SUPREME PETROCHEM LTD**

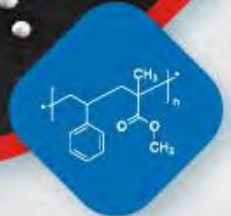
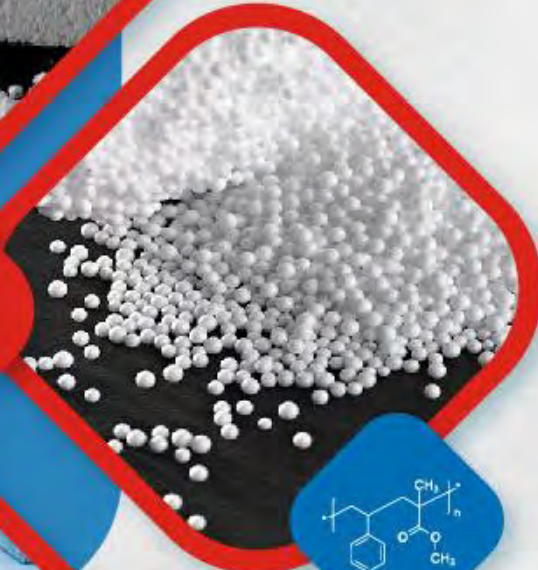

D.N. MISHRA
COMPANY SECRETARY



Supreme Petrochem Ltd.

Earnings Presentation
Q2/H1-FY23





Company Overview

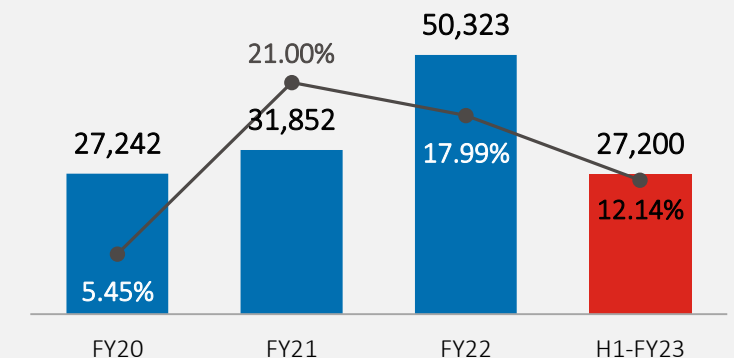
Company Overview



- SPL was formed as joint venture between the Supreme Industries Ltd., India's largest plastics processor and the well diversified Rajan Raheja Group.
- Supreme Petrochem Limited (SPL) started commercial operations in October 1995 with the business to manufacture Polystyrene (PS).
- The company is the undisputed leader in Polystyrene in India, with a market share exceeding 50%.
- SPL is the largest exporter of PS from India, with customers in more than 100 countries around the globe.
- To widen its Styrenics spectrum, SPL forayed into Expanded Polystyrene (EPS) in 2006 at Manali, Chennai and since then has become the business leader.
- In 2009, SPL started India's first and only integrated plant of XPS (Extruded Polystyrene) Insulation foam boards to promote Green Building movement in India and to combat Co₂ emissions
- The product range of the company includes General Purpose Polystyrene, High Impact Polystyrene, Expandable Polystyrene, Masterbatches and Compounds, and Extruded Polystyrene (INSUboard).
- From being a large commodity player, SPL is now increasingly operating as a supplier of value added products.
- SPL is a signatory to the "Responsible Care" Initiative in India, one of the few Indian companies to participate in this effort.



Revenue (INR Mn) & EBITDA Margins (%)



Leading Manufacturers of Polystyrene in India with over 25 years of experience



First mover advantage in XPS



Well placed to benefit from the expected pick-up in the domestic consumer durable, automobile, Government emphasis on Universal Education and excellent customer relations



Comprehensive styrenics product portfolio enabling to serve diverse end-use applications



Technology for the fully automated, DCS controlled plant sourced from world leader Huntsman thru ABB Lummus Crest



Strong Balance Sheet with zero debt on the books



Agreement signed with Versalis for production of Mass ABS with low carbon footprint



Capex of over INR ₹ 1,200 Crs to cater to additional demand



1

Capacity Expansion

- SPL's brownfield expansion for enhancing its existing Polystyrene, EPS capacities at its Amdoshi Plant, Raigad, Maharashtra is complete. Consent to Operate (CTO) is awaited from State Pollution Control Board.
- The company is undertaking capex for enhancing Masterbatches and Compounds and XPS capacities at its Amdoshi Plant to cater to the additional demand.
- Brownfield expansion at Chennai is nearing completion and the commissioning is likely to take place by end of November'22.

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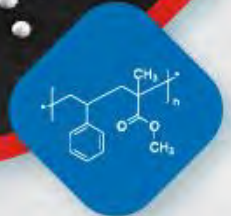
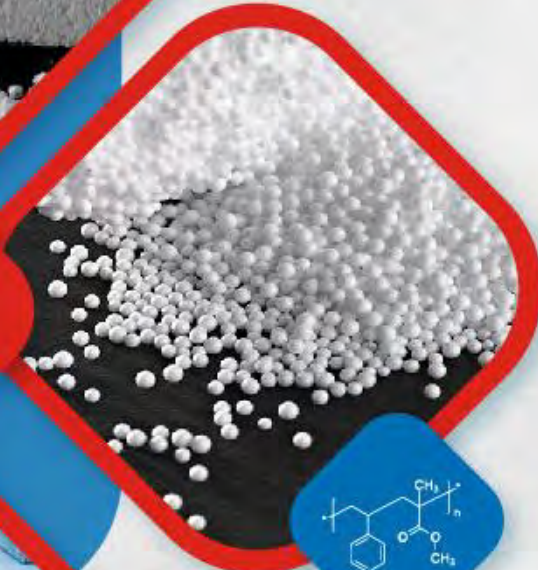
New Product Launches

- The company has entered into an agreement for License and Basic Engineering Design with Versalis for Mass ABS which is the favored engineering plastic when it comes to application in automotive parts.
- Basic engineering package for the first line of this plant is under preparation.
- Negotiations are underway with M/S Versalis to advance the second train of Mass ABS so as to complete both lines by March 2025.

3

Global Customers

- With PS expansion getting completed and increased product availability, SPL will give thrust to exports.
- SPL expects its exports to reach pre-covid levels by end of current financial year.



Financial Overview

Q2-FY23 Financial Highlights

INR 12,346 Mn

Operating Income

INR 787 Mn

Operating EBITDA

6.37%

Operating EBITDA
Margins

INR 596 Mn

Net Profit

4.82%

PAT Margins

INR 6.34/Share

Diluted EPS

H1-FY23 Financial Highlights

INR 27,200 Mn

Operating Income

INR 3,303 Mn

Operating EBITDA

12.14%

Operating EBITDA
Margins

INR 2,487 Mn

Net Profit

9.14%

PAT Margins

INR 26.46/Share

Diluted EPS

SPL has INR 347 Cr of cash & cash equivalents on the books and an additional INR 508 Cr invested in liquid scheme of MF.

The company has declared interim dividend of INR 4 (100%) per equity share.

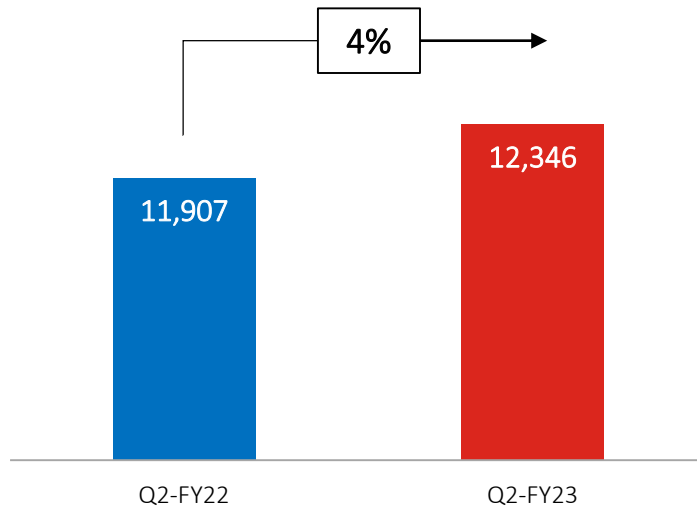
The company has also announced split of existing equity share from 1 equity share having face value of INR 4 each, fully paid-up into 2 equity shares having face value of INR 2 each fully paid-up.

The fall in raw material prices led to lower selling prices of finished products resulting into lower revenues

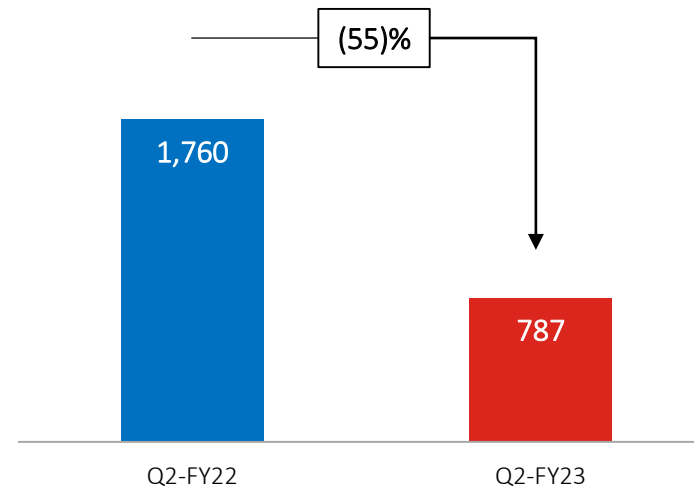
Decline in margins was due to high volatility in imported raw material prices

The Company w.e.f July 1, 2022 stopped sale of material to producers of single use plastics (SUPs) pursuant to Rules 4(2) of Plastic Waste Management Rules, 2016 which banned manufacture, sale and use of SUPs.

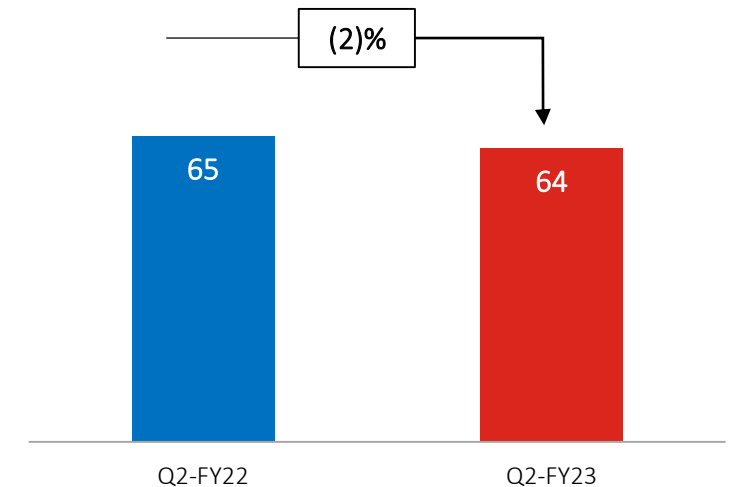
Operational Revenue (INR Mn)



Operational EBITDA (INR Mn)



Quantities Sold in MT ('000)



Quarterly Financial Performance



Particulars (INR Mn)	Q2-FY23	Q2-FY22	Y-o-Y	Q1-FY23	Q-o-Q
Revenue from Operations	12,346	11,907	3.7%	14,854	(16.9)%
Total Expenses	11,559	10,147	13.9%	12,337	(6.3)%
EBITDA	787	1,760	(55.3)%	2,517	(68.7)%
<i>EBITDA Margins (%)</i>	<i>6.37%</i>	<i>14.78%</i>	<i>(841) Bps</i>	<i>16.94%</i>	<i>NA</i>
Depreciation and Amortization expenses	115	109	5.5%	106	8.4%
Finance costs	9	20	(55)%	9	NA
Other Income	117	46	NA	120	(2.5)%
PBT	780	1,677	(53.5)%	2,522	(69.1)%
Tax	184	407	(54.8)%	631	(70.8)%
PAT	596	1,270	(53.1)%	1,891	(68.5)%
<i>PAT Margins (%)</i>	<i>4.82%</i>	<i>10.67%</i>	<i>(585) Bps</i>	<i>12.73%</i>	<i>(791) Bps</i>
Other Comprehensive Income	-	-	-	-	-
Total Comprehensive Income	596	1,270	(53.1)%	1,891	(68.5)%
Diluted EPS (INR)	6.34	13.51	(53.1)%	20.11	(68.5)%

Half-Yearly Financial Performance



Particulars (INR Mn)	H1-FY23	H1-FY22	Y-o-Y
Revenue from Operations	27,200	22,385	21.5%
Total Expenses	23,897	18,652	28.1%
EBITDA	3,303	3,733	(11.5)%
<i>EBITDA Margins (%)</i>	<i>12.14%</i>	<i>16.68%</i>	<i>(454) Bps</i>
Depreciation and amortisation expenses	220	209	5.3%
Finance costs	18	31	(41.9)%
Other Income	238	128	85.9%
PBT	3,303	3,621	(8.8)%
Tax	816	888	(8.1)%
PAT	2,487	2,733	(9.0)%
<i>PAT Margins (%)</i>	<i>9.14%</i>	<i>12.21%</i>	<i>(307) Bps</i>
Other Comprehensive Income	-	-	-
Total Comprehensive Income	2,487	2,733	(9.0)%
Diluted EPS (INR)	26.46	29.07	(9.0)%

Historical Income Statement



Particulars (INR Mn)	FY20	FY21	FY22	H1-FY23
Revenue from Operations	27,242	31,852	50,323	27,200
Total Expenses	25,758	25,162	41,269	23,897
EBITDA	1,484	6,690	9,054	3,303
<i>EBITDA Margins (%)</i>	<i>5.45%</i>	<i>21.00%</i>	<i>17.99%</i>	<i>12.14%</i>
Depreciation and amortisation expenses	360	392	419	220
Finance costs	64	73	62	18
Other Income	119	213	305	238
PBT	1,179	6,438	8,878	3,303
Tax	152	1,663	2,245	816
PAT	1,027	4,775	6,633	2,487
<i>PAT Margins (%)</i>	<i>3.77%</i>	<i>14.99%</i>	<i>13.18%</i>	<i>9.14%</i>
Other Comprehensive Income	(6)	(8)	(9)	-
Total Comprehensive Income	1,021	4,767	6,624	2,487
Diluted EPS (INR)	10.64	50.63	70.54	26.46

Historical Balance Sheet



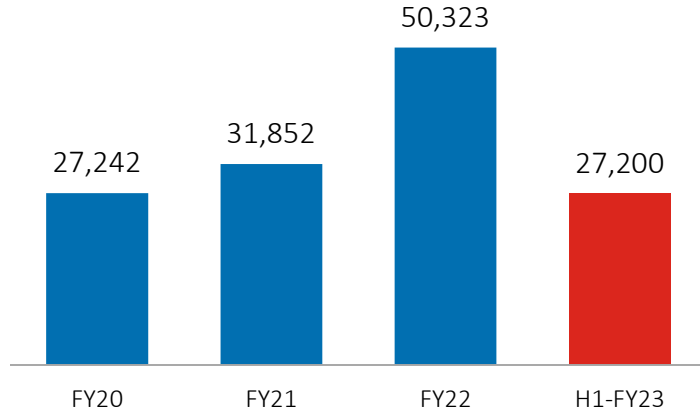
Particulars (INR Mn)	FY21	FY22	H1-FY23
EQUITY	10,648	15,156	16,326
Share Capital	940	376	376
Other Equity	9,708	14,780	15,950
LIABILITIES			
NON-CURRENT LIABILITIES	689	578	477
Long term provision	37	34	34
Other non-current liabilities	33	33	33
Lease Liabilities	262	167	95
Deferred tax liability (net)	357	344	315
CURRENT LIABILITIES	6,217	7,049	6,388
Financial liabilities			
(i) Trade Payables	5,686	5,259	5,623
(ii) Other Financial liabilities	192	966	399
(iii) Lease Liabilities	148	206	175
Other Current liabilities	153	590	77
Provisions	25	26	40
Current Tax Liabilities (net)	13	1	73
TOTAL LIABILITIES	6,906	7,627	6,865
GRAND TOTAL - EQUITY AND LIABILITIES	17,554	22,783	23,191

Particulars (INR Mn)	FY21	FY22	H1-FY23
NON-CURRENT ASSETS	3,903	5,333	5,813
Property, plant & equipment	3,189	3,020	2,931
Intangible Assets	6	5	6
Capital Work-in-progress	91	1,789	2,521
Right to use assets	393	344	245
Financial assets			
(i) Loans	8	12	19
(ii) Other financial assets	54	48	47
Other non-current assets	162	115	44
CURRENT ASSETS	13,651	17,450	17,378
Inventories	3,178	3,008	4,017
Financial assets			
(i) Investment in Liquid Scheme of MF	4,703	4,838	5,080
(ii) Trade Receivable	3,850	4,118	3,542
(iii) Cash and cash equivalents	661	2,175	2,310
(iv) Other bank balances	407	2,299	1,160
(v) Loans	6	8	8
(vi) Other financial assets	568	600	653
Current tax assets (net)	85	88	97
Other current assets	193	316	511
GRAND TOTAL - ASSETS	17,554	22,783	23,191

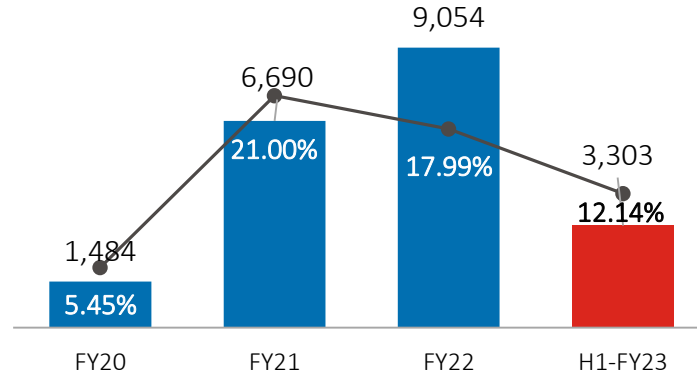
Key Financial Highlights



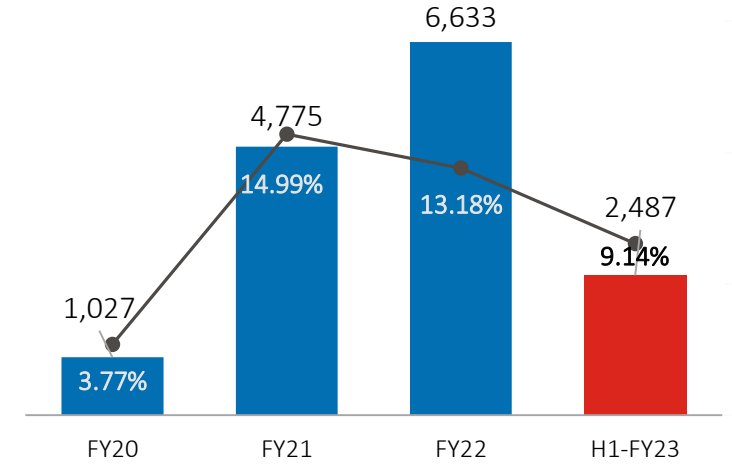
Operational Revenue (INR Mn)



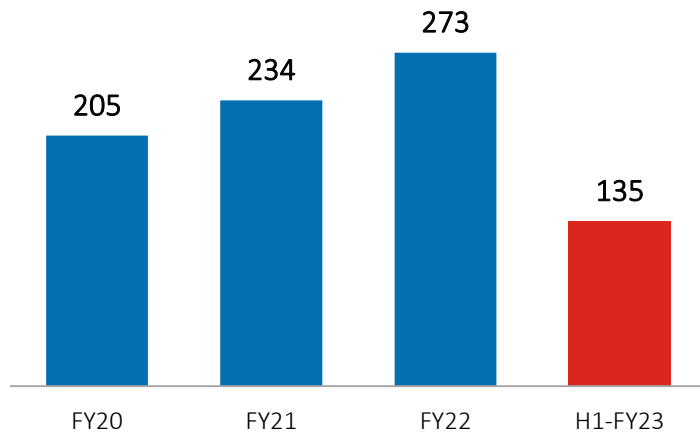
EBITDA (INR Mn) & EBITDA Margins (%)



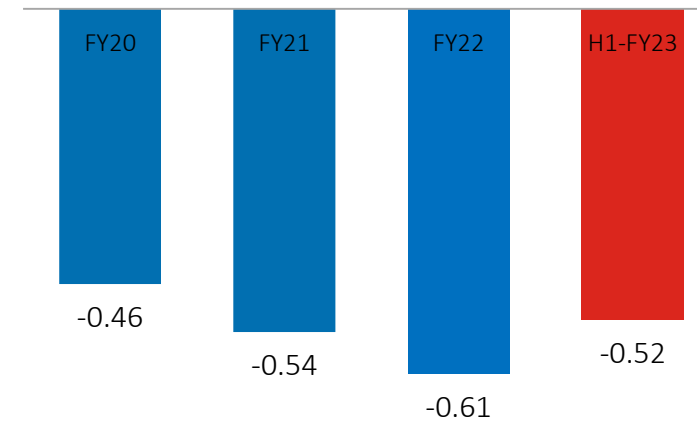
PAT (INR Mn) & PAT Margins (%)



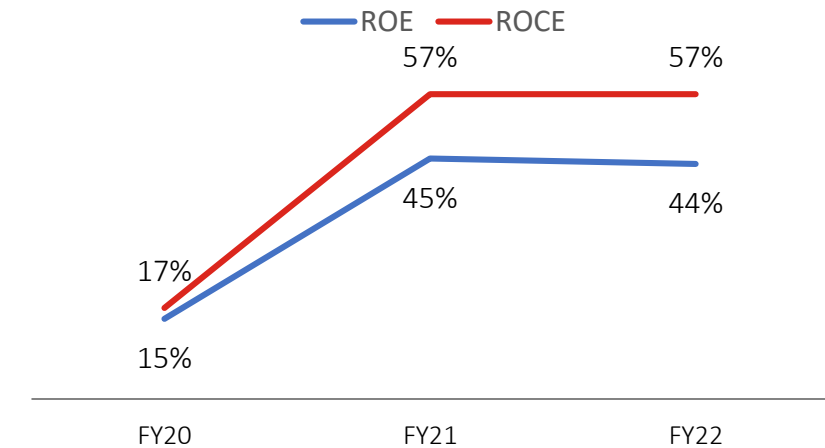
Volume in MT ('000)



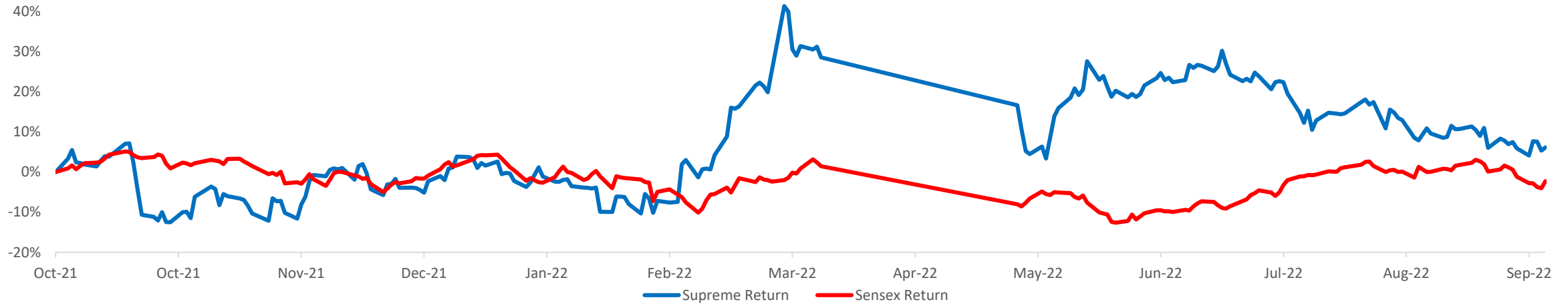
Net Debt to Equity (x)



ROCE (%) and ROE (%)



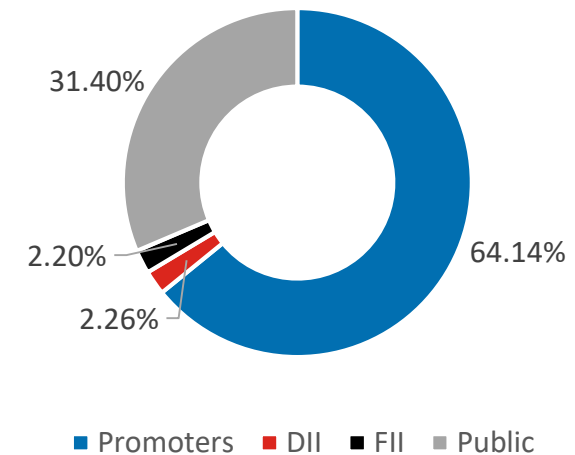
Share Price Movement (Up to 30th Sept, 2022)



Market Data (INR) (As on 30th Sept, 2022)

Face Value	4.0
CMP	761.05
52 Week H/L	1027.1/606.6
Market Cap (INR Mn)	71,554.4
Shares O/S (Mn)	94.0
Avg. Vol. ('000)	94.9

Shareholding Pattern (As on 30th Sept, 2022)



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For further details, please feel free to contact our Investor Relations Representatives:



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Thank You
