



BIGBLOC CONSTRUCTION LIMITED

CIN NO. : L45200GJ2015PLC083577

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NXTBLOC
Autoclaved Aerated Concrete Blocks

Date: 02/08/2023

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400001
Script Code: 540061
ISIN :INE412U01025

To,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, BLOCK G,
Bandra-Kurla Complex, Bandra (E),
Mumbai - 400051
Symbol: BIGBLOC
ISIN : INE412U01025

Dear Sir/Madam,

SUB: Investor Presentation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

In accordance with Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation on first quarter ended financial results as on June 30, 2023 and other business matters.

The above information will also be made available on the website of the Company www.nxtbloc.in.

Kindly take the same on your records.

Thanking you.

Yours Faithfully,
For BIGBLOC CONSTRUCTION LIMITED,

ALPESH SOMJIBHAI MAKWANA
(Company Secretary and Compliance Officer)
ACS-46284



Encl: Investor Presentation



Earnings Presentation

Q1 FY24



NXTBLOC®
AUTOCLAVED AERATED CONCRETE BLOCKS

At a Glance

One of the Largest
AAC Blocks
Manufacturer in India
with 8,25,000
CBM p.a.

Marquee Clientele of
100+ Realtors

Supply Chain across
9 Cities in 4 States

Early entrant in India
for manufacturing
AAC Blocks

3 State-of-the-art
manufacturing
facilities

Only Company
under AAC industry to
generate Carbon
Credits

Products sold under
reputed brand
NXTBLOC

500+
Team Strength

1,500+
Projects Pipeline

2,000+
Projects Executed

3 Year Revenue
CAGR
19%

3 Year EBITDA
CAGR
69%

Net Debt To Equity
1.11x

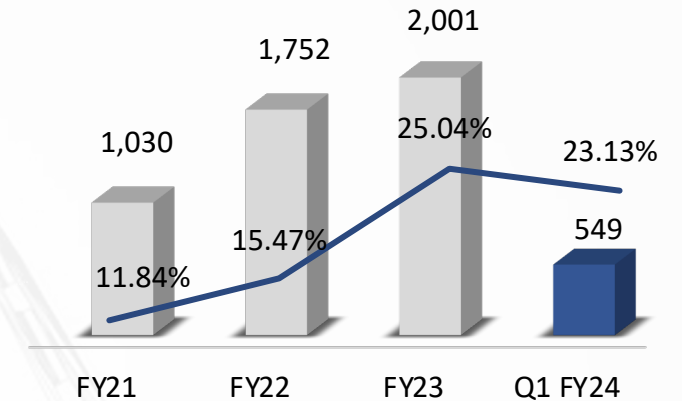
Return on Capital
Employed
31%

Return on Equity
39%

Company Overview

- BigBloc Construction Limited is one of the largest manufacturer of AAC (Aerated Autoclave Concrete) block in India and related products manufacturing company, with a total capacity of 8,25,000 m³ p.a. capacity.
- AAC blocks are a superior quality building material which provide unparalleled blend of strength, light weight, thermal insulation, sound proof, unsurpassed fire resistance and highly proficient building capability. AAC is a natural and non-toxic construction material, saves energy, and are eco-friendly.
- These AAC Blocks of the company are marketed in the Brand name of NXTBLOC, which is a green Product for Construction Industry.
- BigBloc aims to become an unparalleled name in the industry, manufacturing quality building materials that focus on sustainability. It also hopes to aid the construction and infrastructure industry in adopting green and sustainable practices for a better future.
- BigBloc has three state-of-the-art manufacturing units located at Vapi and Ahmedabad, Gujarat, and Palghar, Maharashtra, making it the one of the largest AAC manufacturer in India. However, with the ongoing capacity expansion plans, the company will catapult to become the largest AAC manufacturer in India by FY24.

Revenue (INR Mn) and EBITDA Margins (%)



Indigenous
Brands

NXTBLOC
AUTOCLAYED AERATED CONCRETE BLOCKS

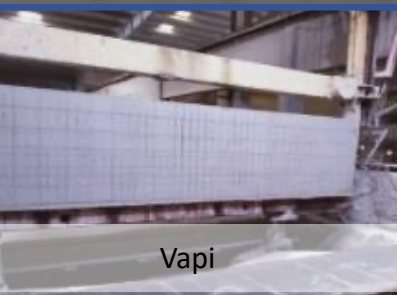
NXTPLAST **NXTFIX**

ZMARTBUILD
Co-branded products under
JV with SCG International

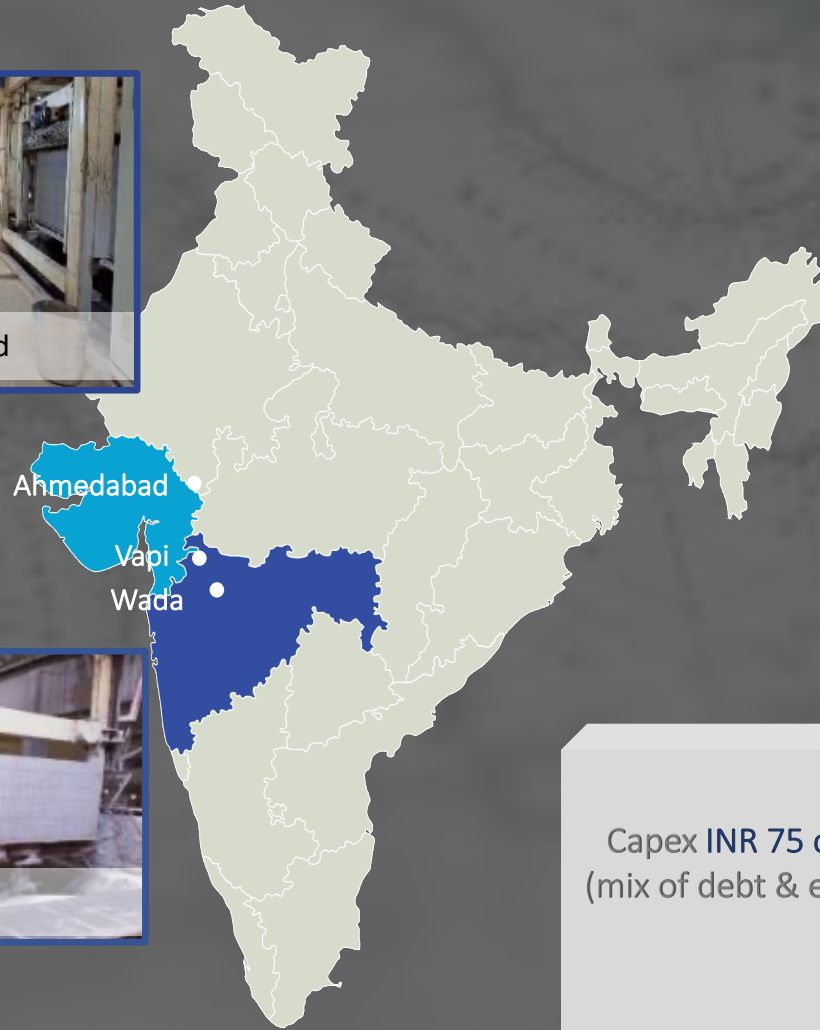
Manufacturing Prowess



Ahmedabad



Vapi



	Existing			Upcoming	
	Umargaon, Vapi	Kapadvanj, Ahmedabad	Wada, Maharashtra	Wada, Maharashtra	Kapadvanj, Ahmedabad (Joint- Venture)
Capacity (CBM/ P.A)	3,25,000	2,50,000	2,50,000	2,50,000	3,00,000
Carbon credit potential (Units/ P.A)	60,000 to 65,000	50,000 (registration under process)	Registration under process	1,00,000 (at full capacity)	50,000 to 60,000
Products Manufactured	AAC Blocks	AAC Fly Ash Blocks & Sand Based Blocks	AAC Blocks	AAC Blocks	AAC Blocks & Panels

Expansion Plans

Capex INR 75 crore
(mix of debt & equity)

60%
subsidy from State
Government

Post Expansion,
Bigbloc will be the
largest manufacturer
of AAC blocks in India

The plants together
shall generate
2,75,000 tons of
carbon credit every
year

Marquee Clientele across Residential, Commercial & Hospitality

Realty/ Real Estate

adani Realty
LODHA BUILDING A BETTER LIFE
Prestige GROUP Add Prestige to your life
Sunteck
Piramal Realty
CAPACITE
OBEROI REALTY
RUNWAL With you, always...
Indiabulls REAL ESTATE
RAHEJA UNIVERSAL THE WORLD TO COME
PURANIKS Ideas that stay with you
REGENCY GROUP Linking People, Building Trust
MARATHON
PARADISE GROUP Your World. Our Vision. ISO - 9001: 2008 Certified Organization
REGENCY Sarva Life...Complete TITWALA (E)
SHIVALIK A Commitment is a Commitment
ARIHANT SUPERSTRUCTURES LTD. CONTINUING STABILITY
SHIRKE

Construction

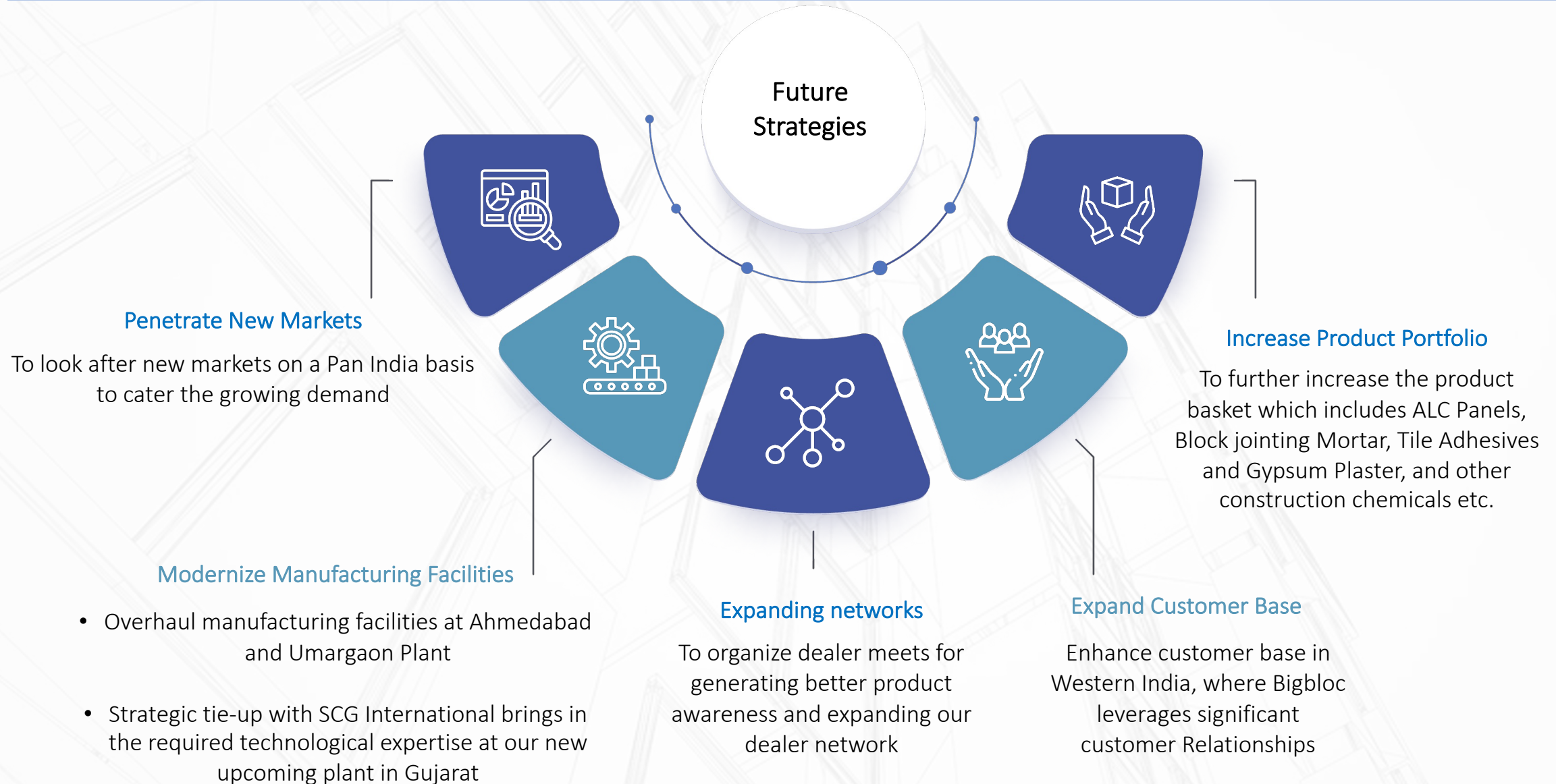
LARSEN & TOUBRO
PSP Build to Last

OEM's

ACC
Ambuja Cement

Government Bodies

CIDCO WE MAKE CITIES





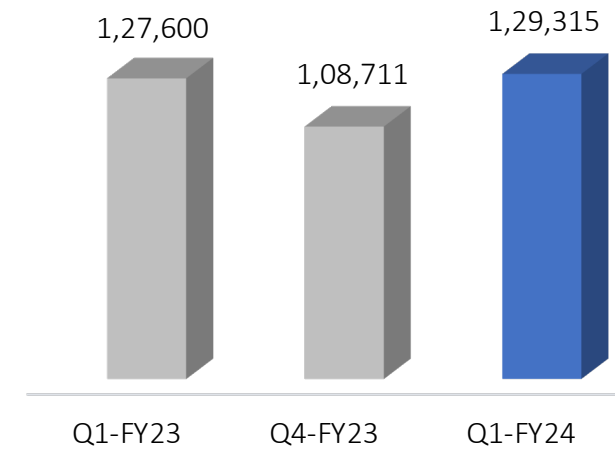
Financial Highlights

Consolidated Financial Highlights

Q1-FY24 Financial Performance

Revenue from Operations INR 549 Mn	EBITDA INR 127 Mn	EBITDA Margin 23.13%
PAT INR 59 Mn	PAT Margin 10.75%	Diluted EPS INR 0.85

Quarterly Sales Volumes (CBM)



Key Operational Highlights and Management Commentary

- Revenues for the quarter declined marginally due to labour shortage in post Holi period at construction sites, and also due to disruption caused by cyclone Biparjoy.
- Improvement in EBITDA margins was driven by decline in raw material prices.
- Capacity utilization for the quarter was around 75% due to lower capacity utilization at the newly commercialised Wada plant, which started trial production from 16th March 2023 and commercial production from 12th April 2023, and also due to pending ISI certification.
- The Company has started supplying to new projects of Adani and also added Reliance Life Sciences to its list of Esteemed Customers.
- The Company has placed the orders for supply of Machinery & Technical Services for manufacturing of AAC Blocks for its Joint Venture Company, M/s. Siam Cement Big Bloc Construction Technologies Private Limited.

Quarterly Consolidated Income Statement

Particulars (INR in Mn)	Q1-FY24	Q4-FY23	Q-o-Q	Q1-FY23	Y-o-Y
Revenue from Operations	549	465	18.1%	555	(1.1)%
Operating Expenses	422	359	17.5%	433	(2.5)%
EBITDA	127	106	19.8%	122	4.1%
<i>EBITDA Margins (%)</i>	<i>23.13%</i>	<i>22.80%</i>	<i>33 bps</i>	<i>21.98%</i>	<i>115 bps</i>
Depreciation	24	16	50.0%	15	60.0%
Finance Cost	22	13	69.2%	7	NA
Other Income	1	7	(85.7)%	1	0.0%
PBT	82	84	(2.4)%	101	(18.8)%
Taxes	23	28	(17.9)%	17	35.3%
PAT	59	56	5.4%	84	(29.8)%
<i>PAT Margins (%)</i>	<i>10.75%</i>	<i>12.04%</i>	<i>(129) bps</i>	<i>15.14%</i>	<i>(439) Bps</i>
Earnings Per Share (EPS)	0.85	0.79	7.6%	1.19	(28.6)%

Historical Consolidated Income Statement

Particulars (INR in Mn)	FY21	FY22	FY23	Q1 FY24
Revenue from Operations	1,030	1,752	2,001	549
Operating Expenses	908	1,481	1,500	422
EBITDA	122	271	501	127
<i>EBITDA Margins (%)</i>	<i>11.84%</i>	<i>15.47%</i>	<i>25.04%</i>	<i>23.13%</i>
Depreciation	52	59	61	24
Finance Cost	44	37	42	22
Other Income	1	6	8	1
PBT	27	181	406	82
Taxes	2	20	105	23
PAT	25	161	301	59
<i>PAT Margins (%)</i>	<i>2.43%</i>	<i>9.19%</i>	<i>15.04%</i>	<i>10.75%</i>
Earnings Per Share (EPS)	0.35	2.27	4.28	0.85

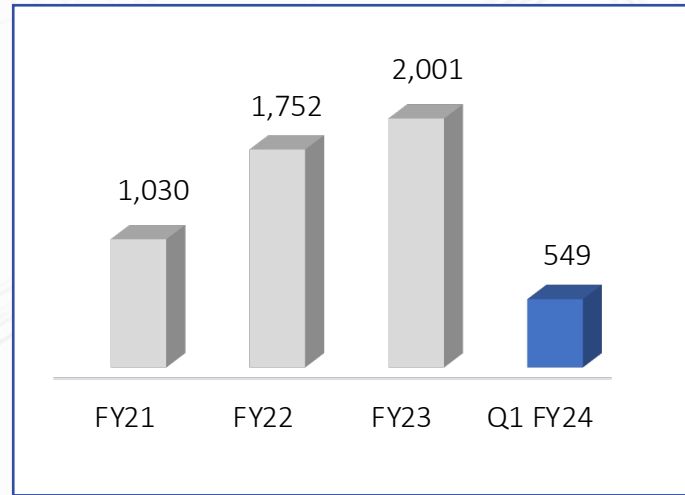
Historical Consolidated Balance Sheet

Particulars (INR Mn)	FY21	FY22	FY23
EQUITY AND LIABILITIES			
a) Equity Share Capital	142	142	142
b) Other Equity	178	328	612
c) Non-Controlling Interest	-	-	18
Shareholders Fund	320	470	771
Non-Current Liabilities			
a) Long-term Borrowings	368	301	645
b) Deferred tax liabilities (net)	28	27	31
c) Other long term liabilities	1	1	7
Total Non-current Liabilities	397	329	683
Current Liabilities			
a) Short-term Borrowings	242	125	228
b) Trade payables	159	162	179
c) Other financial liabilities	1	1	2
d) Other current liabilities	17	32	31
e) Current tax liabilities	2	21	99
Total Current Liabilities	421	341	537
Total Equity and Liabilities	1,138	1,140	1,991

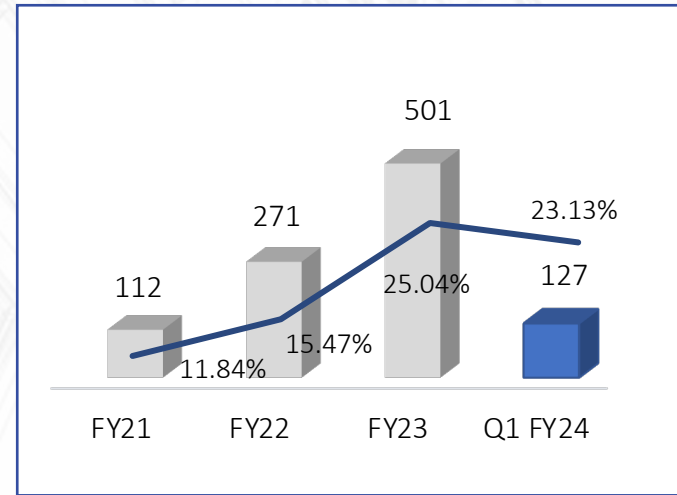
Particulars (INR Mn)	FY21	FY22	FY23
ASSETS			
Non-Current Assets			
a) Property, Plant and Equipment	654	647	806
b) Capital WIP		-	410
c) Goodwill	54	54	54
d) Other Intangible Assets	0	0	2
e) Investments	0	5	4
f) Other Financial Assets	5	5	10
g) Other Non-current Assets	3	1	21
Total non-current assets	716	711	1,306
Current Assets			
a) Inventories	88	63	110
b) Trade Receivables	239	263	311
c) Cash & Bank Balances	3	3	17
d) Loans	18	15	99
e) Other Current Assets	74	85	147
Total Current Assets	422	429	684
Total Assets	1,138	1,140	1,991

Historical Consolidated Financial Performance

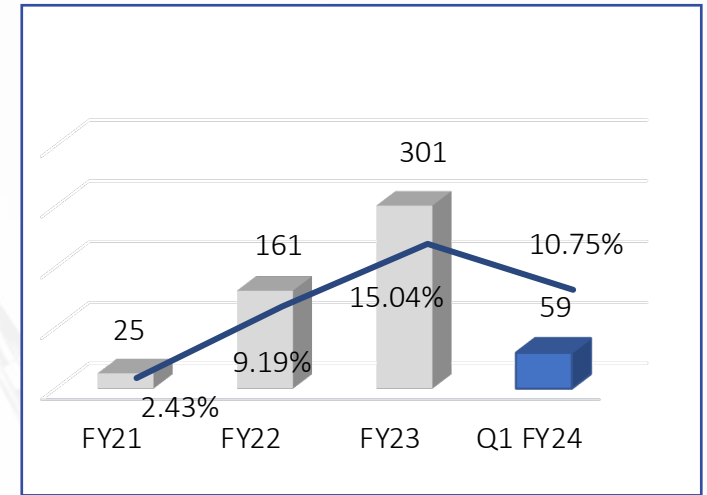
Revenue (INR Mn)



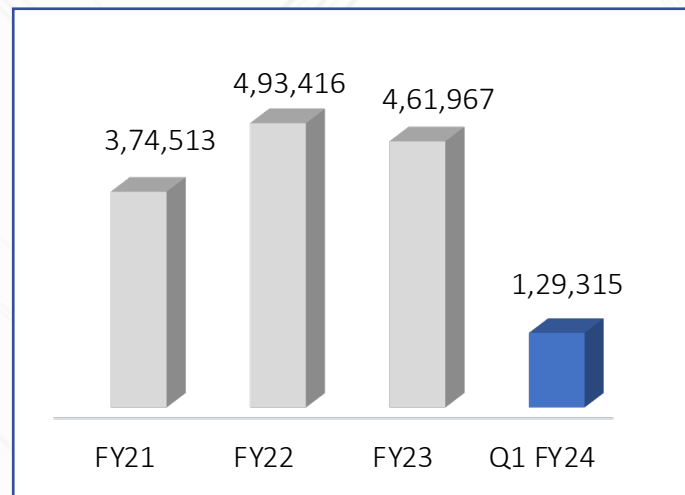
EBITDA (INR Mn) & EBITDA Margins (%)



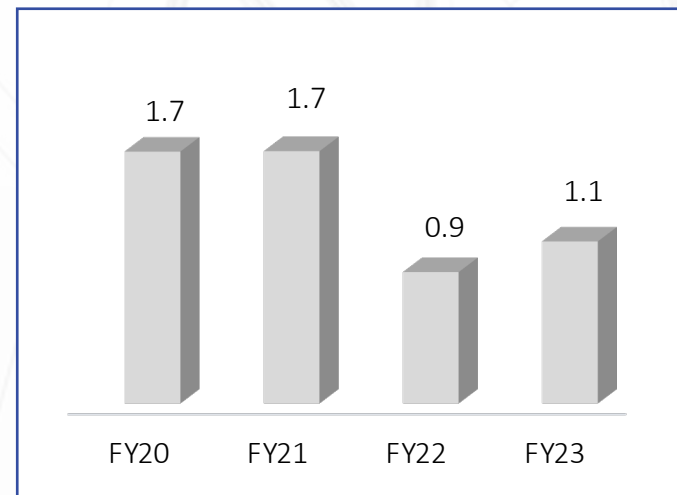
PAT (INR Mn) & PAT Margins (%)



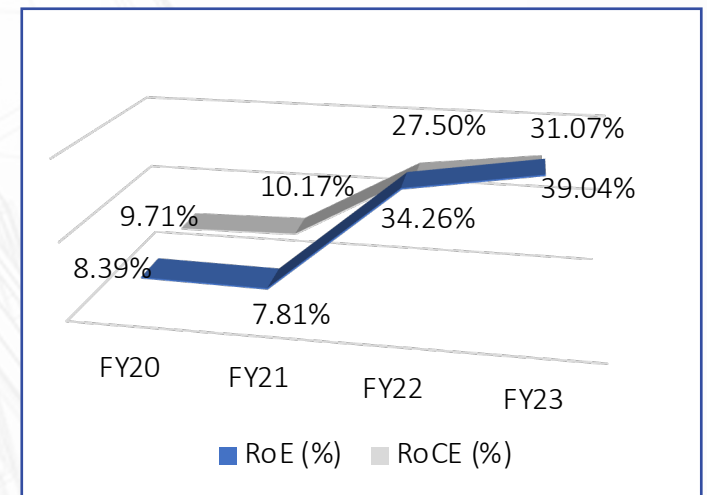
Sales Volumes (CBM)



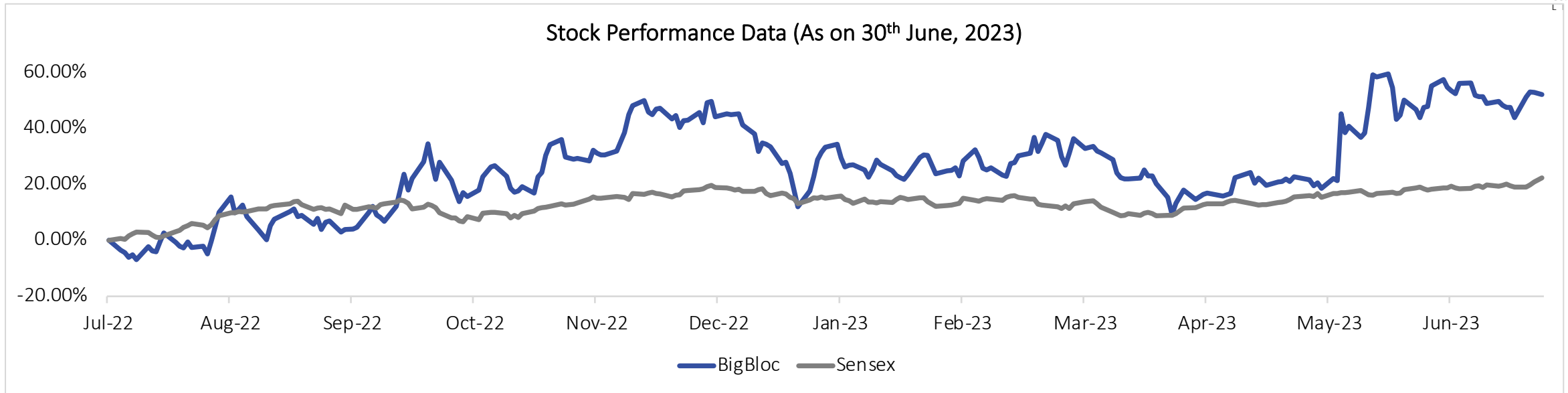
Net Debt to Equity (x)



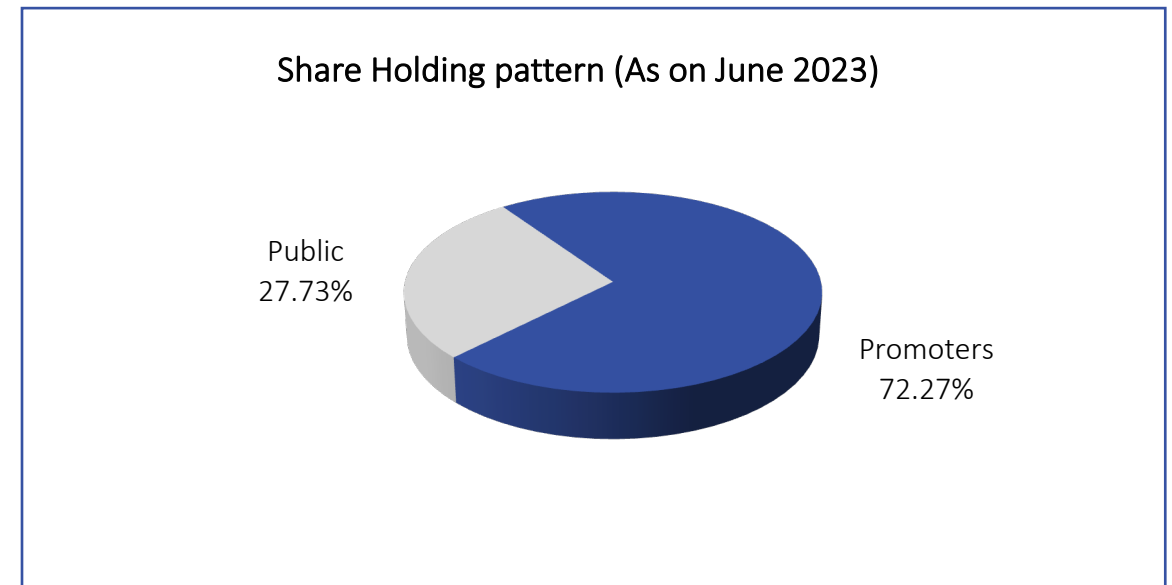
RoE & RoCE (%)



Capital Market Information – Shareholding Pattern to be updated



Price Data (As on 30th June, 2023)	
Face Value	2.0
CMP	164.4
52 Week H/L	179.3 / 99.6
Market Cap (INR Mn)	11,637.5
No. of Share outstanding (Mn)	70.8
Avg. Trading Volume ('000)	94.0
Avg. Net Turnover (INR Mn)	13.6



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BigBloc Construction Limited

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Thank You