

Date: May 28, 2024

**To,
The Manager (Deptt. of Corporate Services)
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400001.**

**To,
The Secretary,
Calcutta Stock Exchange Limited
7, Lyons Range,
Kolkata-700001**

Scrip Code: 530475

ISIN: INE015C01016

SUBJECT: INVESTOR AND EARNINGS PRESENTATION

Dear Sir/Ma'am,

Pursuant to Regulation 30 read with Schedule III of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed Investor & Earnings Presentation of the Tinna Rubber and Infrastructure Limited ("the Company") for the fourth quarter and financial year ended March 31, 2024.

The aforesaid presentation are also available on Company's website at <https://tinna.in/>

You are requested to take the same on your records

Thanking you

For **TINNA RUBBER AND INFRASTRUCTURE LIMITED**

Sanjay Kumar Rawat
Company Secretary
ACS: 23729

Enclosure: a/a



INVESTOR & EARNINGS PRESENTATION

Q4/FY24-FY24



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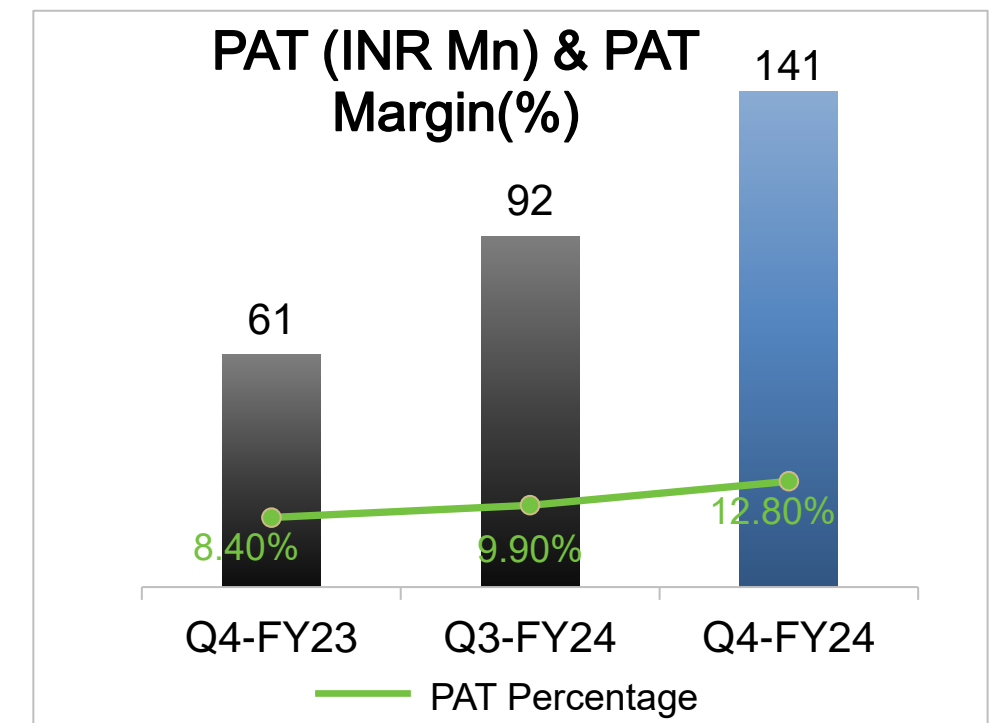
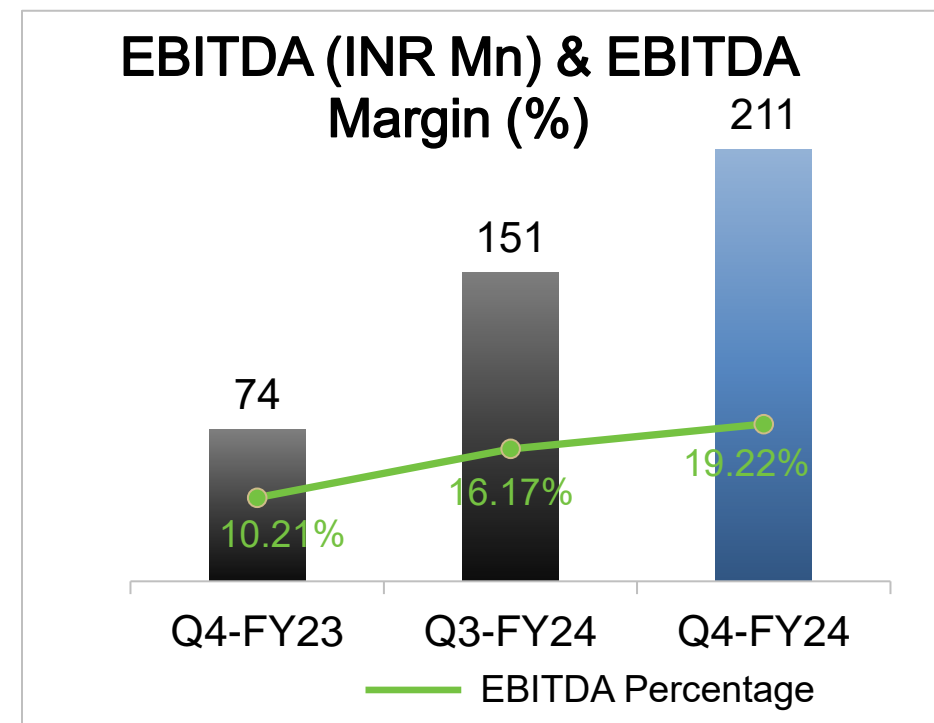
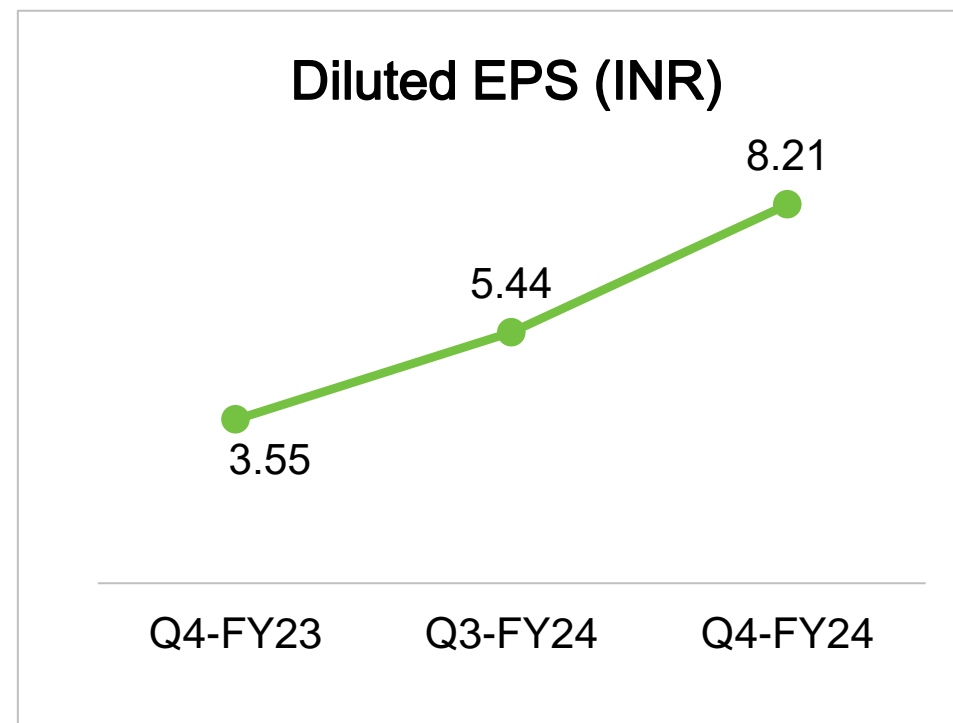
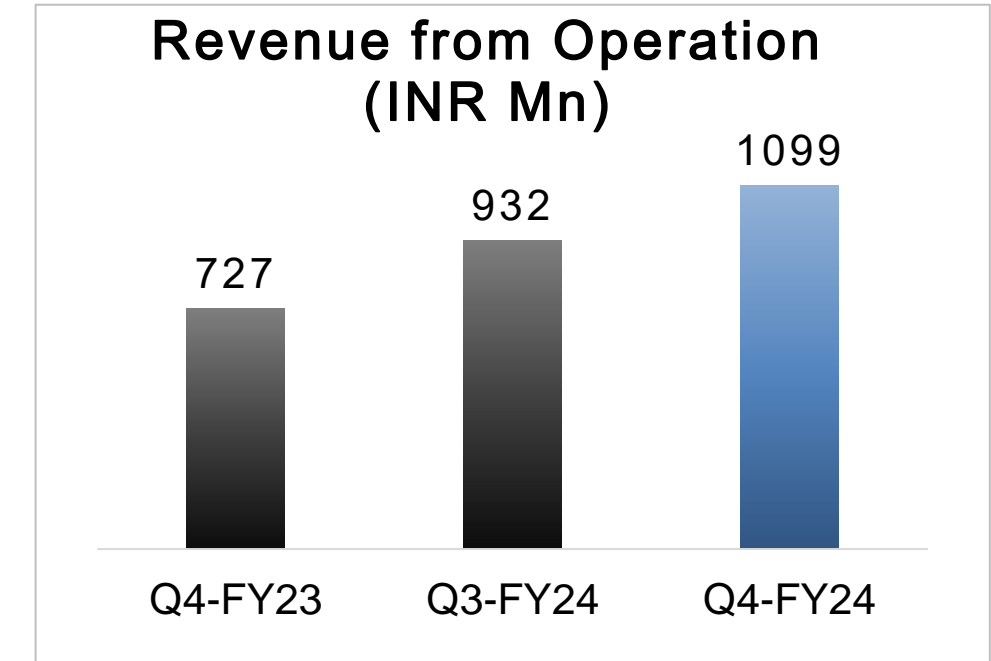
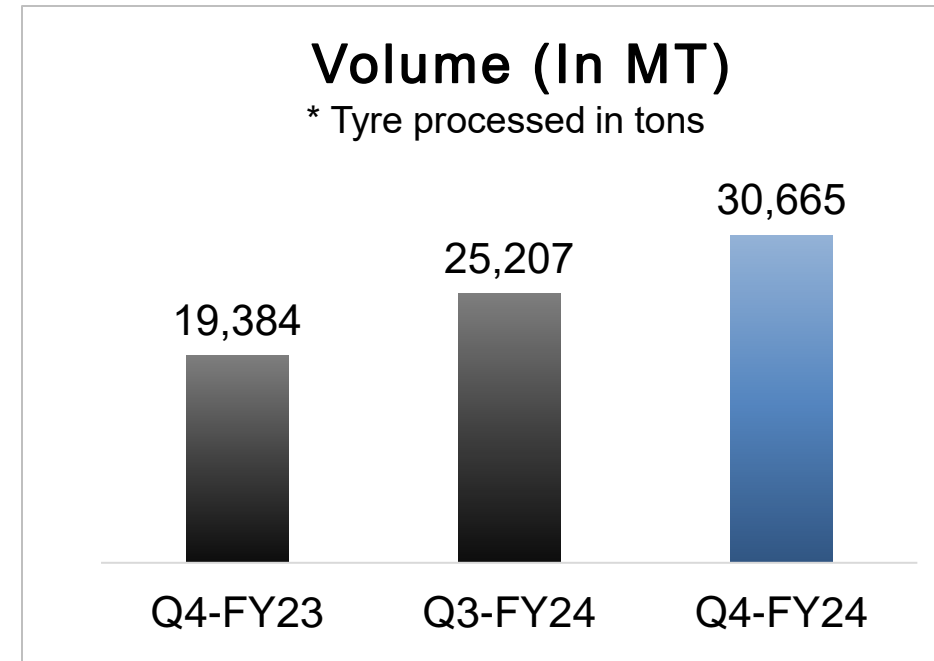
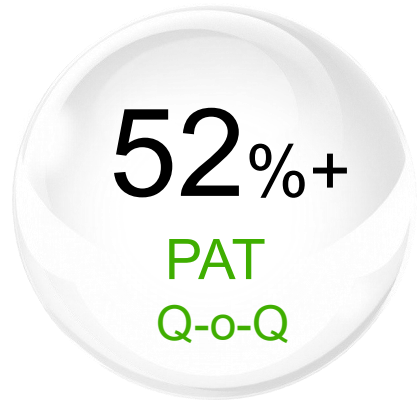
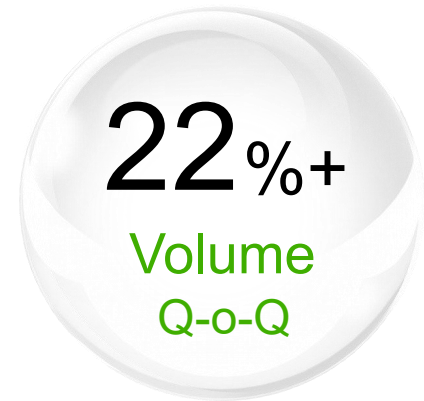
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PERFORMANCE HIGHLIGHTS

Q4 & FY24



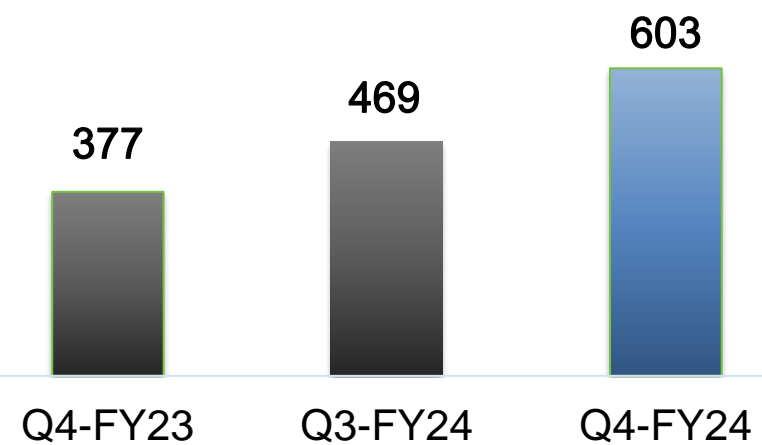
Q4/FY24 QUARTERLY HIGHLIGHTS – Standalone



QUARTERLY KEY SEGMENT PERFORMANCE – Infrastructure & Industrial

INFRASTRUCTURE SEGMENT

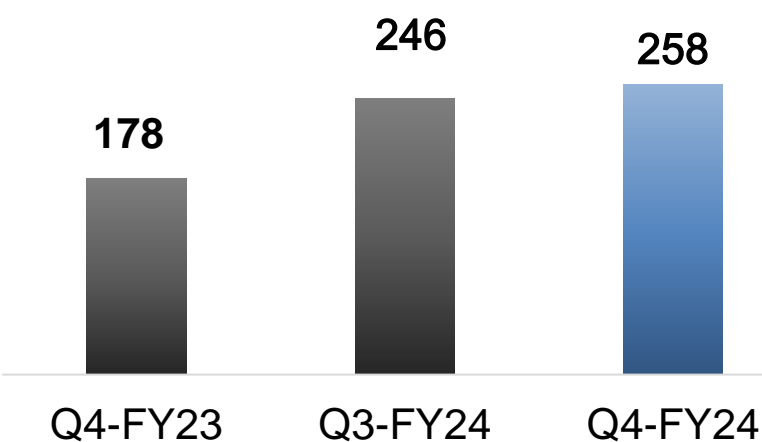
Infrastructure Segment
Revenue (INR Mn)



- The infrastructure segment has experienced a **16%** increase in volume and **28.5%** increase in revenue on QoQ basis.
- This growth is attributed to the overall highway construction, which has surpassed **12,000 km** of National Highways this year.
- A contract for processing **40,000 tons** of CRMB has been secured from India's leading road developer, a company listed on the stock exchanges.
- According to data from the oil ministry, bitumen consumption increased by **10%**, from **8 MMT** to **8.8 MMT** in FY 2024.

INDUSTRIAL SEGMENT

Industrial Segment
Revenue (INR Mn)

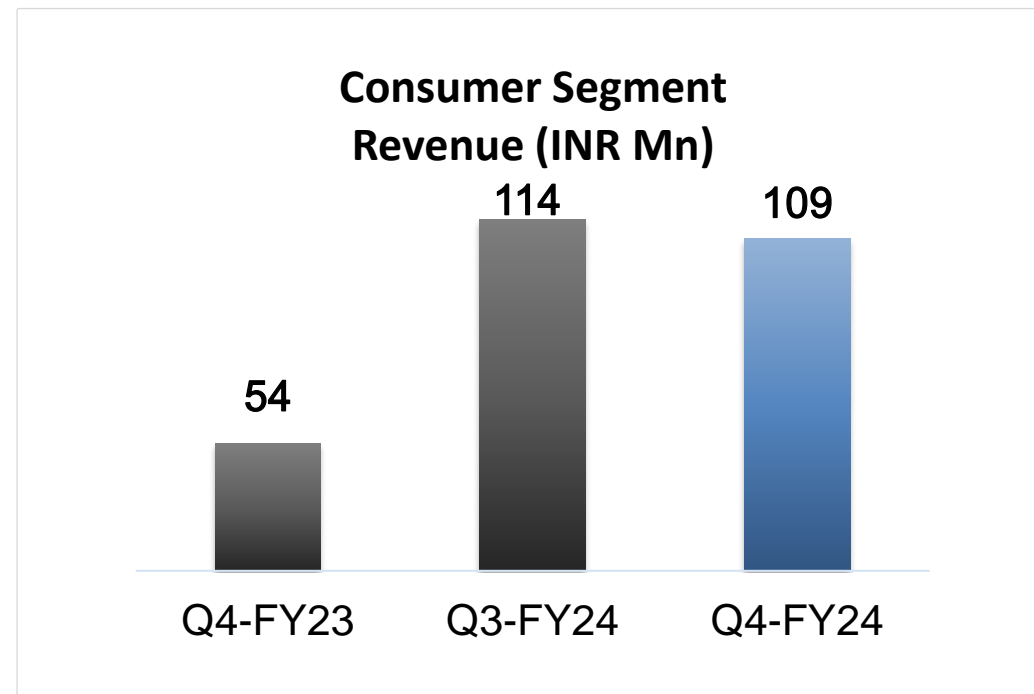


- The industrial segment sales are consistent with MRP volume increasing by **13%** QoQ.
- Finer grades of MRP are rapidly replacing conventional MRP (80 mesh).
- There is **100%** QoQ volume growth in MRP from export accounts.
- We have started exporting Recycled Rubber Material to leading multinational tyre Companies.
- Appointed agents in **Thailand, Japan, Taiwan, and the USA** to have better access to customers in these markets.
- We have initiated the **REACH** registration process with European authorities , which will open up export opportunities to Europe



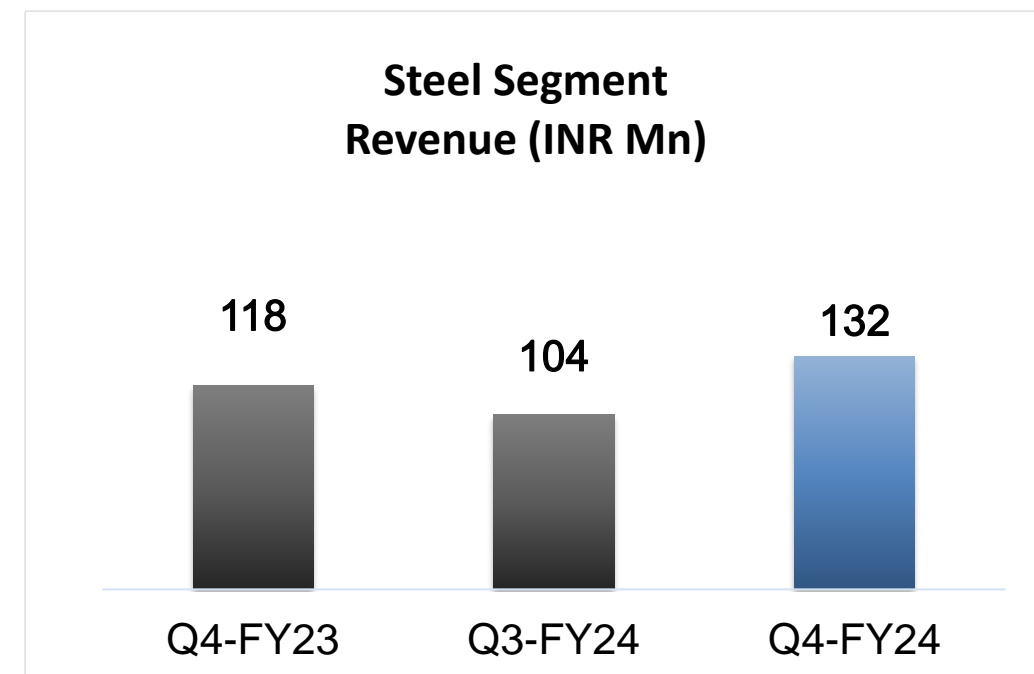
QUARTERLY KEY SEGMENT PERFORMANCE – Consumer & Steel

CONSUMER SEGMENT



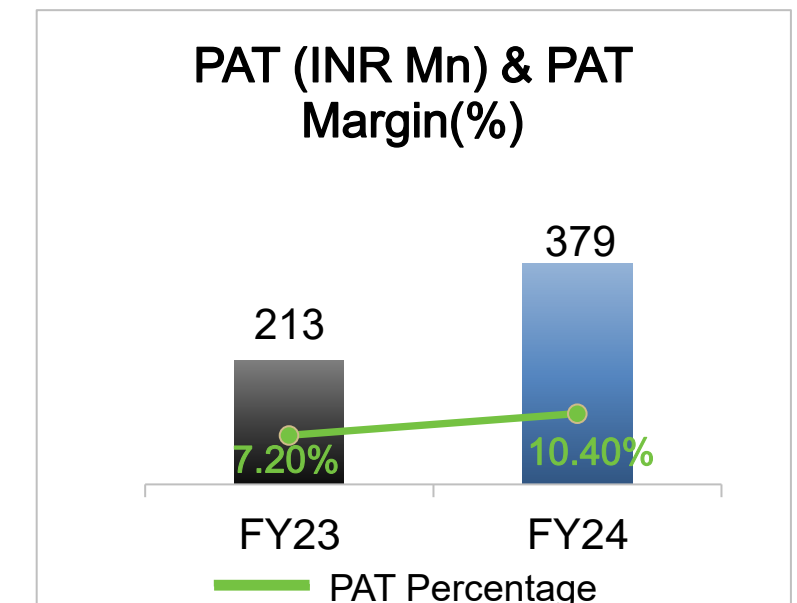
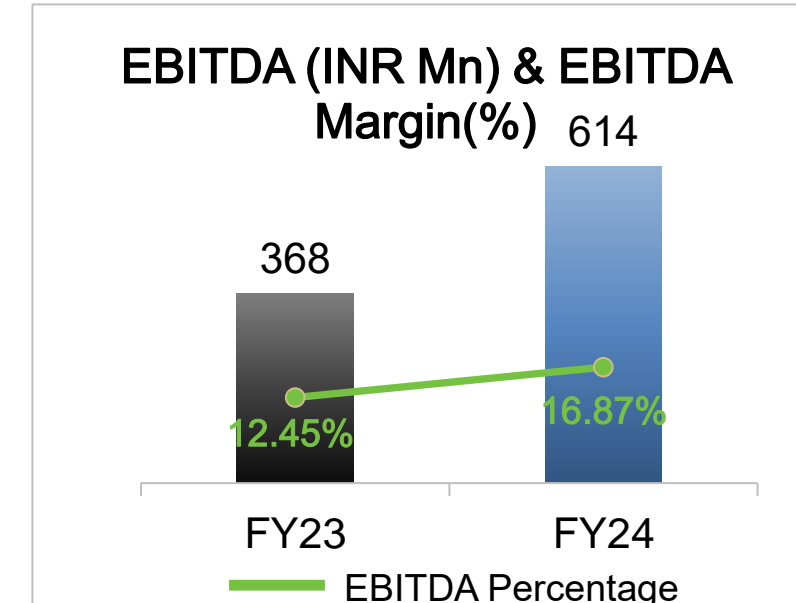
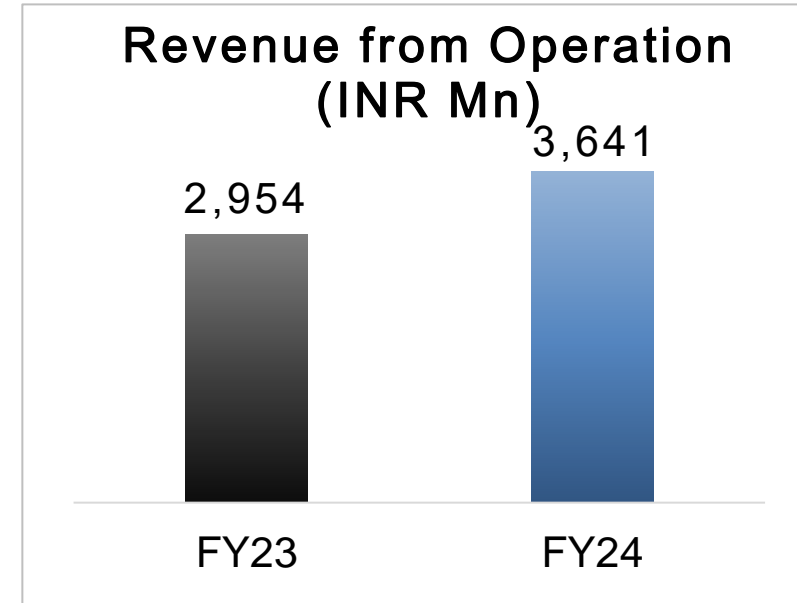
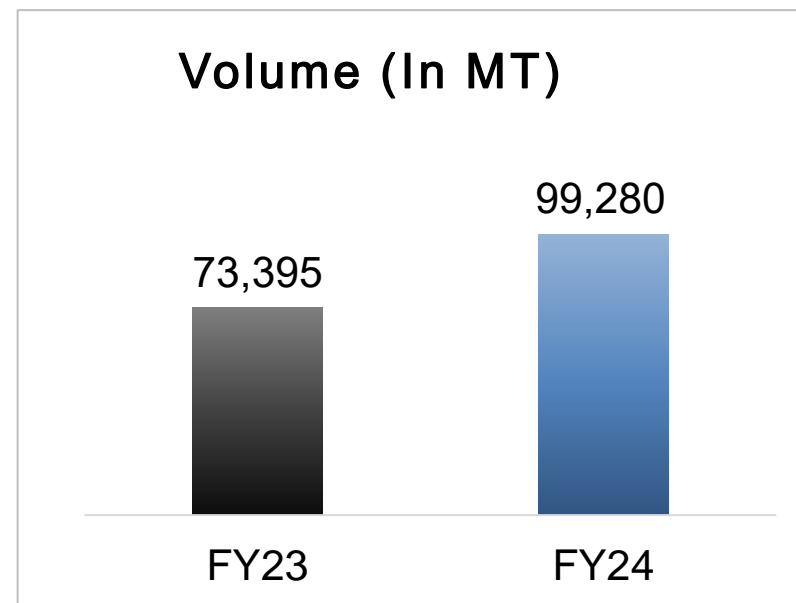
- Sales are consistent on QoQ basis. We have achieved **150%** YoY increase in volume from rubber mats, brake pads, and other consumer applications.
- The consumer segment particularly the turf segment has witnessed **15%** volume growth on QoQ basis and has experienced a **101%** increase in volume on YoY basis .

STEEL SEGMENT

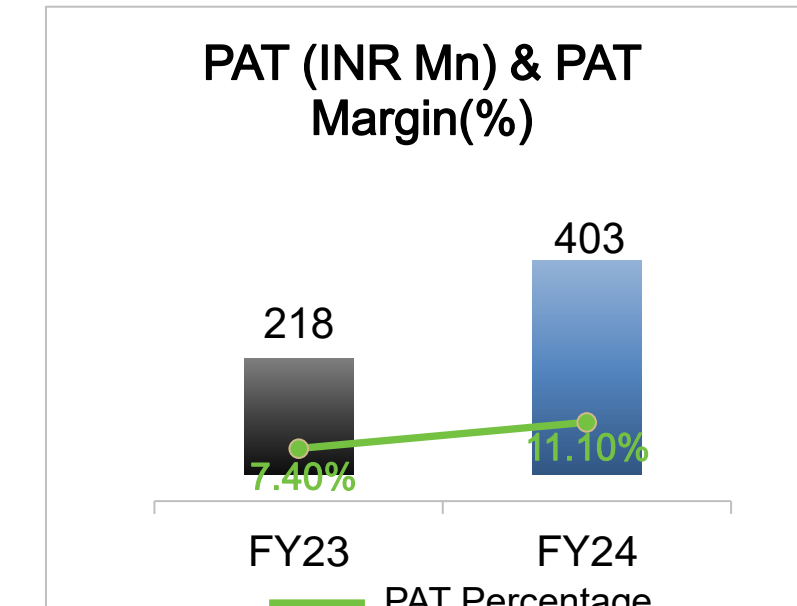
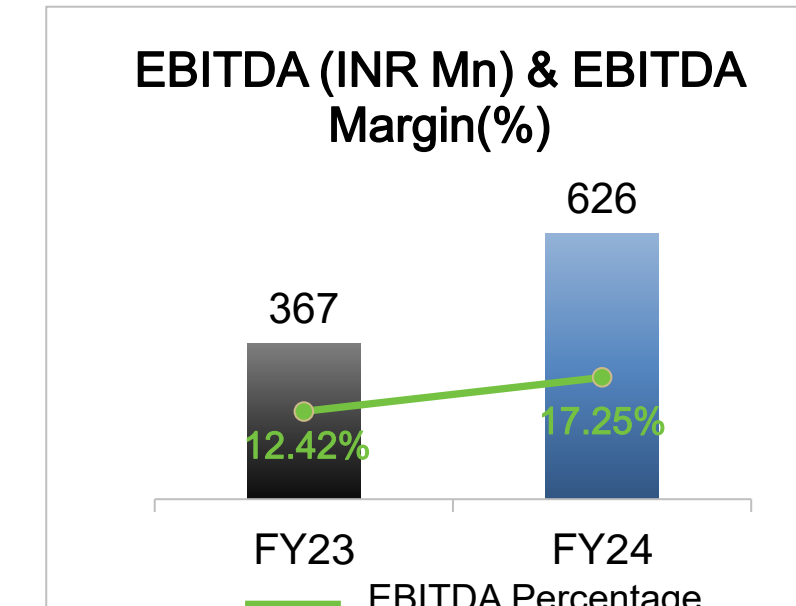
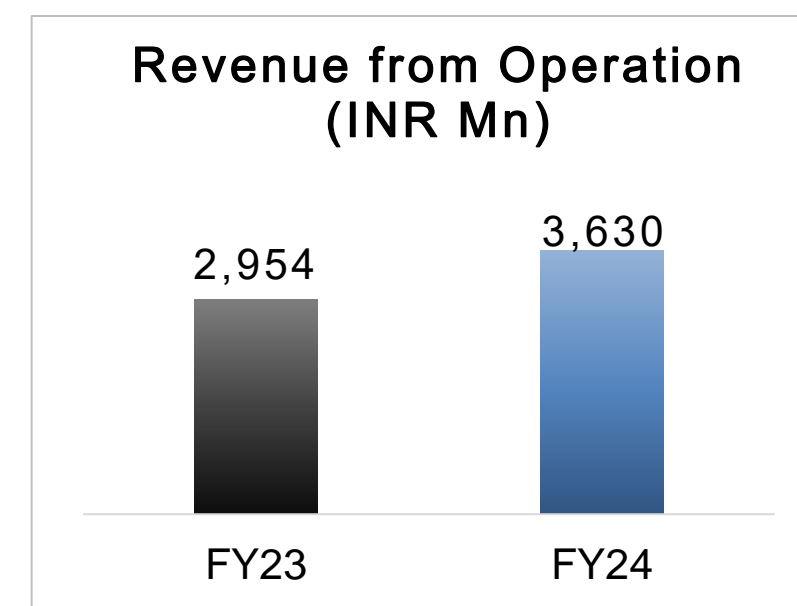
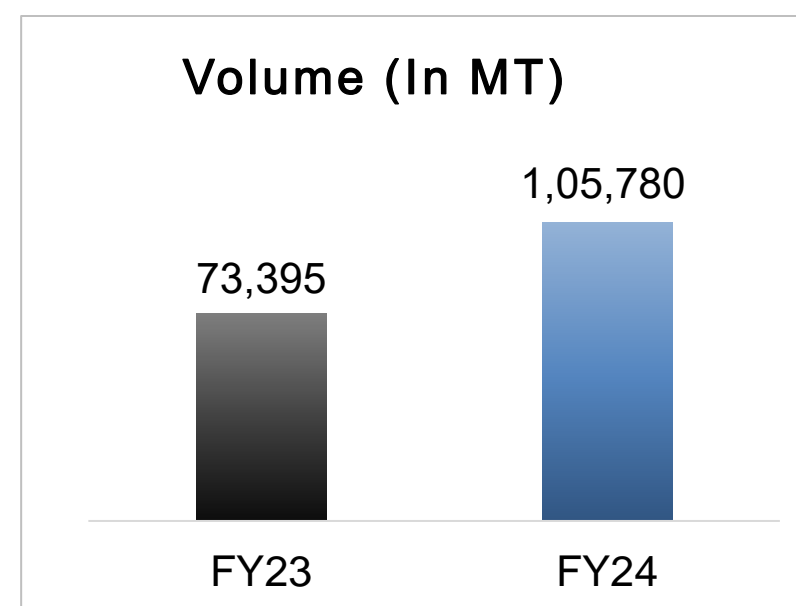


- Revenue is up by **27%** On QoQ basis.
- Approximately **30%** volume growth on QoQ basis which is the outcome of the higher level of tyre crushing.
- Over **20 %** growth in Steel abrasive sales on QoQ basis.

FY24 PERFORMANCE - Standalone



FY24 PERFORMANCE - Consolidated



Q4/FY24-FY24 KEY OPERATIONAL HIGHLIGHTS

OPERATIONS

- Tyre crushing volume has increased by **30%** YoY.
- The impact of the Red Sea has increased input costs by **10% during the year**.
- TRIL has invested in solar energy and announced plans to set up a solar plant with a capacity of **1.2 MW**. This plant will generate **1.6** million units annually, contributing to annual savings of **INR 125 million**. The plant will be operational by Q2.










FINANCE AND ADMINISTRATION

- Interest rates reduced by **1%** as compared to previous year . **INR 6 million** saved due to reduction.
- Debt Equity Ratio improved to 0.46 from 0.59 . Impact of term loan amounting to **INR 254.5 million** is not considered for this calculation
- Average **credit cycle shortened** in FY 24 to 32 days from 40 days
- Average inventory ratio is improved to **9.14** as against **8.47** on YoY basis

EPR

- The EPR policy was notified in **July 2022**.
- Tyre companies and importers have started fulfilling their obligations under the policy in FY 24.
- EPR **monetization** started in FY 24.
- TRIL is a registered producer and recycler with the CPCB and has earned an income of INR 66 million from the sale of EPR credits in FY24.

OTHER DEVELOPMENTS DURING THE FINANCIAL YEAR

-  Tinna has successfully achieved **IATF certification** for its Wada and Gummidipoondi units.
-  Our infrastructure business was featured by **Eco India** under the segment "How can India deal with its mounting tyre waste" .
To watch click :- <https://youtu.be/YrcQu4buYSc>
-  TRIL has paid an interim dividend of **Rs 3 per share** and the company has announced total dividend of **Rs 5 per share** for FY 23-24.
-  Tinna participated in the **India Rubber Expo in Mumbai 2024** and received an overwhelming response.
-  Tinna is the only company representing INDIA as a member of the **“RUBBERIZED ASPHALT FEDERATION” USA.**
-  Tinna's credit rating was upgraded to **BB+** by CARE during **Q2**. We are working to further improve this in FY 25.
-  Tinna acquired **Global Recycle LLC**, a tyre recycling company in Oman, by investing **INR 127.5 million** .
-  During FY 24, Tinna made a **CAPEX** of **INR 450 million** for setting up greenfield projects:
 - a) A passenger car tyre recycling plant in Maharashtra
 - b) A plastic and rubber composites facility at the existing plant location in Panipat, Haryana
-  Tinna has introduced an **ESOP scheme** for its leadership team.



COMPANY OVERVIEW

- Founded in 1977, the company has become a pioneer in recycling of End of Life Tyres in most efficient and environment-friendly manner.
- Our eco-friendly practices result in Zero Waste, Zero Pollution, and Zero Liquid Discharge, redefining sustainable tyre management.
- A unique business model addressing Sustainability, Circular Economy, and conserving Natural Resources.
- Only company in the world to have most Diversified Applications out of waste tyre recycling.



PRESTIGIOUS 2022 RECIRCULATE AWARD IN
RUBBERISED ASPHALT CATEGORY

ONE OF THE LARGEST

Recycler of "End of Life Tyres" in Asia

FIRST TO MARKET & LARGEST PLAYER

For Rubberised Bitumen (CRMB) in India

LARGEST SUPPLIER

of MICRONIZED RUBBER POWDER to Tyre & Conveyer belt Industry in India

LARGEST MANUFACTURER

of Crumb Rubber & Crumb Rubber Modifier (CRM) in India

ONLY COMPANY TO OFFER

Fully automated mobile plant for Bitumen Modification

JOURNEY SO FAR

Group founded by Mr. Bhopinder Kumar Sekhri.

Introduced light weight rubber slippers

Commenced export of Thermo Plastic Rubber Compounds to Russia & Europe

Pioneered the concept of rubberised bitumen for roads

Largest CRMB producer & entered into Bitumen Emulsion Business

Set up waste Tyre recycling plant at Gummidipundi, Chennai.

Became the largest producer of MRP in Asia

Completed acquisition of Global Recycle, Oman.

1977

1982

1990

1998

2010

2014

2020

2023

1980

1987

1995

2001

2013

2017

2021

2024

Tie-up with Japan Synthetic Rubber for footwear soling sheets.

TRIL incorporated and commissioned leather footwear manufacturing unit.

TRIL got listed on Bombay Stock Exchange

Set up CRMB plant at Panipat, Mathura & Haldia.

Set up waste Tyre recycling plant at Mumbai & Panipat.

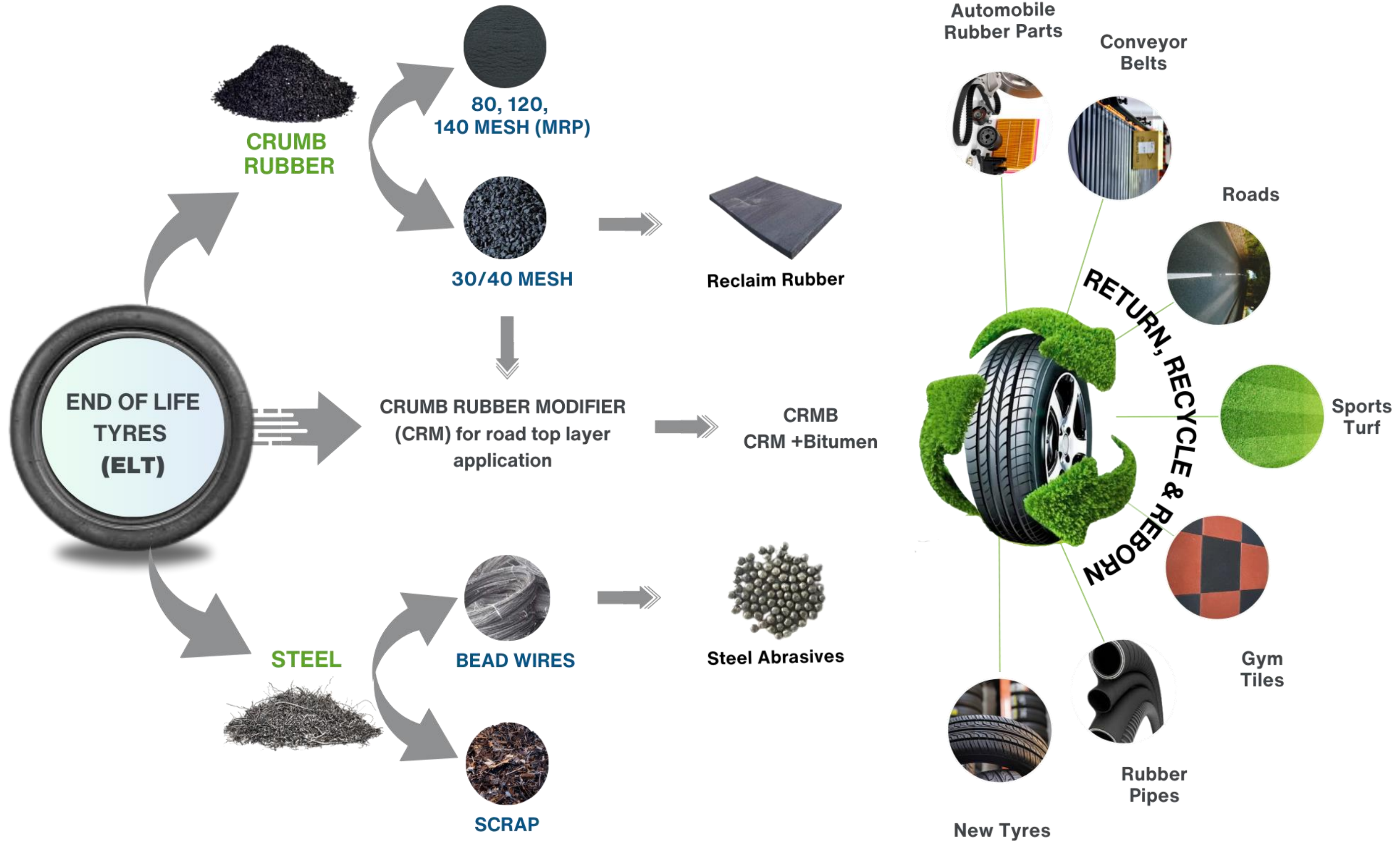
Commenced export of Recycled Rubber Materials

Among top 5 producers of Reclaim Rubber in India.

Set up PCR tyre recycling plant at Varle and TPE plant at Panipat.

WASTE TO WEALTH

400%VALUE ADDITION TO WASTE



SEGMENT WISE REVENUE SHARING RATIO FOR FY 2024

INFRASTRUCTURE

52%



INDUSTRIAL

25%



STEEL

13%

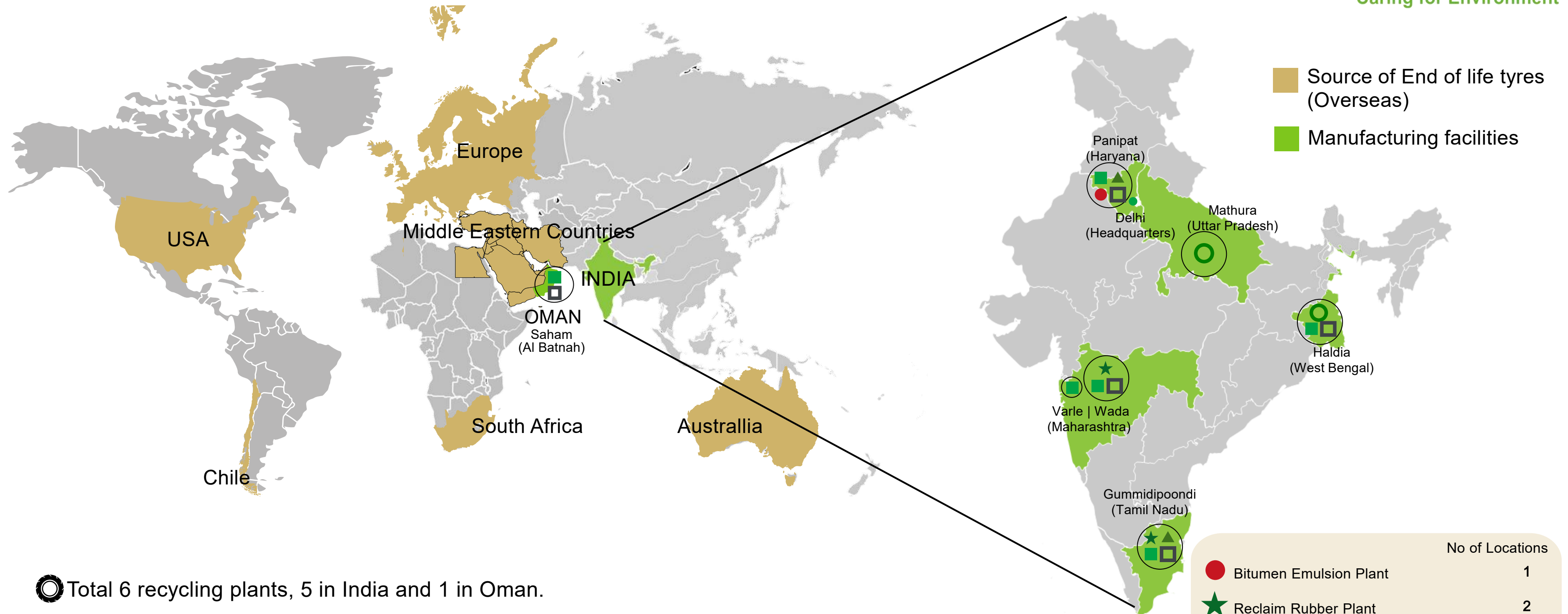


CONSUMER

10%



MANUFACTURING FACILITIES



■ Source of End of life tyres (Overseas)
■ Manufacturing facilities

- Total 6 recycling plants, 5 in India and 1 in Oman.
- In India, 4 of our plants are located near ports to facilitate import of waste tyres and re-export of finished goods.
- With the diversified geographical presence, we can cater to the demand of our customers across the country and worldwide.
- All plants located near vibrant industrial hubs.

	No of Locations
● Bitumen Emulsion Plant	1
★ Reclaim Rubber Plant	2
▲ Modified Bitumen Plant	2
■ Rubber Crumbing Plant	6
○ Operation Management of CRMB Plant	2
□ Cut Wire Shots / Steel Shots	5

BOARD OF DIRECTORS



Mr. Bhupinder Kumar Sekhri
Chairman & Managing
Director



Mr. Gaurav Sekhri
Joint Managing
Director



Mr. Subodh Kumar Sharma
Director & Chief
Operating Officer



Mrs. Bharati Chaturvedi
Independent
Director



Mr. Sanjay Jain
Independent
Director



Mr. Vaibhav Dange
Independent
Director



Dr. Krishna Prapoorna Biligiri
Independent
Director

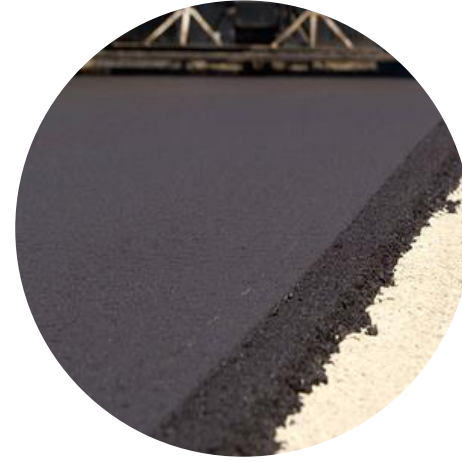
SEGMENT WISE SALES AND GROWTH DRIVERS



INFRASTRUCTURE SEGMENT – PRODUCT & SALES

CRUMB RUBBER/ CRUMB RUBBER MODIFIER

- Blend of waste tire rubber, hydrocarbons, and cross-linkers.
- Mixed with bitumen in specific ratios
- Offers stable binders with enhanced performance.
- Provides a durable and cost-effective solution for new construction and maintenance of wearing courses.

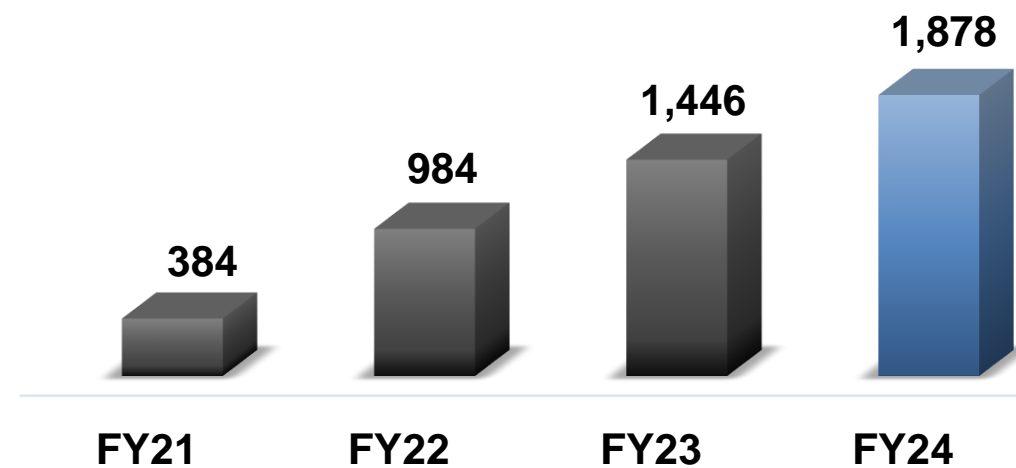


BITUMEN EMULSION

- Manufactures all grades of Cationic Bitumen Emulsions meeting BIS standards.
- State-of-the-art manufacturing plant from ENH / Denmark
- Advanced Testing Facilities
- Quality Assurance



Infrastructure Segment Sales (In INR Mn)



MARKET DOMINANCE

- Tinna holds a significant market share of over 60%.
- Maintains long-term partnerships with petrochemical Companies.
- Working closely India's leading construction companies.

INFRASTRUCTURE SEGMENT TAM/GROWTH DRIVERS

ADDRESSABLE MARKET



New Road Construction Speed: **39 kms** Per Day



Current Modified Bitumen Market: **1,50,000 to 2,00,00 MT** (2% of total Bitumen Market)



Potential Market for CRMB: **1 million MT**



Total Bitumen Market: **8.8 million MT**

POTENTIAL FOR GROWTH

5X OVER NEXT 2-3 YEARS



GROWTH DRIVERS

- Mandatory Modified Bitumen Use:** Government of India (GOI) making modified bitumen mandatory for wearing surfaces.
- Taskforce formed under Ministry of Surface road transport and highways to promote use of modified bitumen made out of waste materials
- Government Outlay: Rs. **60,000 crores (US\$ 7.72 billion)** allocated for the Ministry of Road Transport and Highways.
- The government's vision towards a circular economy and promotion of waste to wealth concept has led **MOEFCC** to issue an advisory for further promotion of waste tyre rubber in road applications.
- Emulsion Demand: Average **10-12 MT** per Km, creating a market of **3-3.6 Lac MT** annually.
- Market Growth: Currently growing at **30%** annually, with a shift from hot mix to cold mix technology.
- Emulsion Manufacturers: Over **150** Emulsion Manufacturers in India, with a few focusing on Cold Mix Emulsion.
- With GOI opting for **cold mix technology for hilly areas**, expands the emulsion market.

INDUSTRIAL SEGMENT – PRODUCT & SALES

MICRONIZED RUBBER POWDER (80-140 MESH)

- Tinna is one of the world's largest MRP producers.
- Utilizes a indigenously developed Ambient Grinding Process for production.
- With matured application in tyre/conveyor belts, MRP exhibits a prime example of Circular Economy.

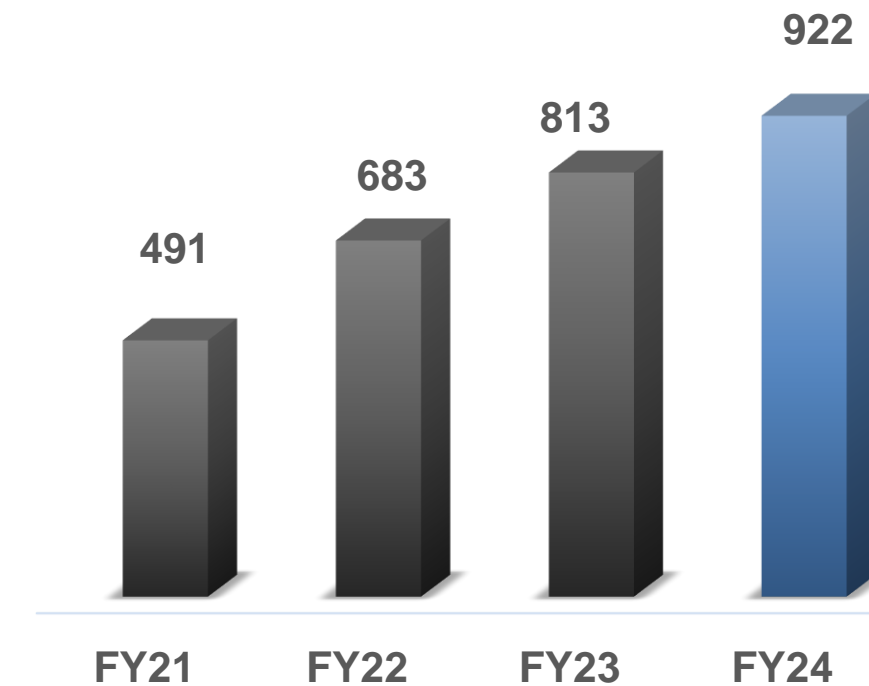


HI-TENSILE ULTRAFINE RECLAIM RUBBER

- 100% strained and devulcanized rubber.
- Grainless and free from foreign matter, ensuring smooth extrusion and a good finish.
- Compliant with REACH, PAH, and RoHS regulations.
- Free from carcinogenic materials.
- Suitable substitute for fresh Polymers like NR and SBR



Industrial Segment Sales (In INR Mn)



APPLICATIONS

- Tyres,
- Conveyor belts,
- Rubber molded goods

INDUSTRIAL SEGMENT TAM/GROWTH DRIVERS

INDIAN TYRE INDUSTRY

- A vital part of Auto Sector, contributes to **3%** of India's manufacturing GDP and **0.5%** of the total GDP directly.
- In 2020, the Indian tyre market reached **177 million units**. Expected to grow at a CAGR of **3.6%** in the forecast period (2022-2027) to reach **218 million units** by 2026.
- During April to September 2023, commercial vehicle tyre production grew by **5%** compared to the corresponding period of the previous year, while overall tyre production increased by 4%.
- In FY24, natural rubber (NR) production in India experienced an increase of **2%**, while consumption during the Apr-Feb period surpassed production growth, rising by **5%**.
- The Indian Automobile Industry with whom Tyre Industry's fortunes are intertwined, has registered a commendable growth, with sales surging by **12.5%** during FY24.

CONVEYOR BELT INDUSTRY

- Global conveyor belt market projected to grow at a CAGR of **6.0%** during 2022-2027.
- Asia-Pacific anticipated as the **fastest-growing region** for conveyor belts due to rapidly emerging economies like India and China.
- Multinational companies from developed nations have established production bases in India and China due to **cost advantages** in labor, raw materials, and equipment.

Opportunities for Recycled Rubber Materials in the Tyre Sector

Area	Potential Usage (in % age to virgin rubber)	Potential Savings in process costs
Passenger Car Radial	5%	2%
Solid Tyres	10-15%	4-6%
Retread Rubber (Hot)	20-30%	4-6%
Inner Tubes	20-40%	5-7%
Flaps	20-40%	8-10%

We have initiated active research and development in material sciences to explore innovative applications for our products beyond tyres and conveyor belts.



CONSUMER SEGMENT – PRODUCT & SALES

COATED RUBBER Crumb (CRC)

- Coated Rubber Crumb (CRC) replaces virgin rubber compound.
- Manufactured by treating Crumb Rubber with a proprietary mix of chemicals.
- Ideally suited for low tensile compounds, solid tyres, and agriculture tyres.
- Offers excellent abrasion loss properties and can fully replace virgin polymer.

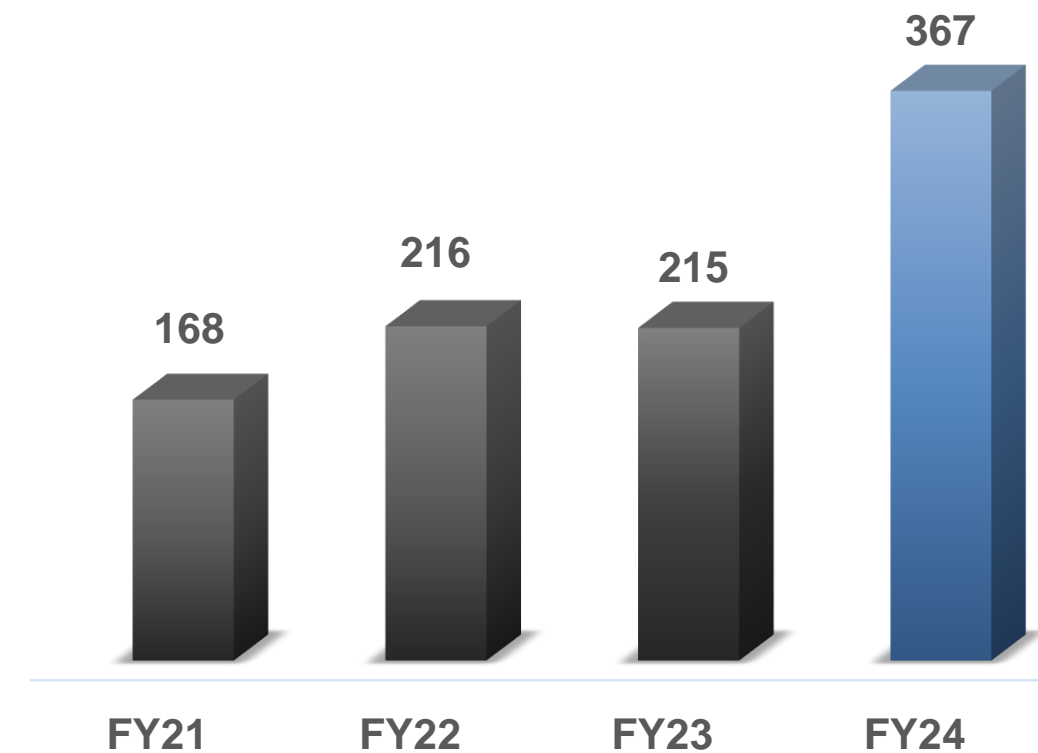


CRUMB RUBBER/ TYRE Crumb (< 80 mesh)

- Highly efficient system ensures that Tinna Crumb is free from foreign matter.
- It is 100 % REACH, PAH & RoHS Compliant.
- It is processed using the latest ambient temperature grinding technology.
- As a high structure crumb, it retains excellent reinforcing properties in high-quality compound.



Consumer Segment Sales (In INR Mn)



APPLICATIONS

- Rubber molded goods,
- Rubber mats,
- Sport Turf mats
- Low performance rubber products

CONSUMER SEGMENT TAM/GROWTH DRIVERS

SPORTS TURF

- Sport and playground surfaces to consume a higher quantity of crumb rubber due to minimal buffing, using over **30,000 MT** yearly.
- Increasing demand for walking trails anticipated to create lucrative opportunities in the global crumb rubber market.

RUBBER MOULDED PRODUCTS

- Robust growth in the Indian automotive industry, with an expected **4X increase** in industry turnover from 2015 to 2026.
- India is the world's 2nd largest Reclaim Rubber market, consuming **0.2-0.3 million MT**.
- Global reclaimed rubber market was estimated at USD **1.04 billion** in 2018 and is set to grow at a **10.09%** CAGR from 2022 to 2030.
- India has a four-decade history of recycling waste tyres, but approximately **60%** are illegally dumped. Despite this it is the second-largest reclaimed rubber producer globally, after China.

GROWTH DRIVERS

- The **US Environmental Protection Agency** has released its largest study which confirms **“Recycled Rubber is safe for athletes”**
- The anticipated turf market in India is expected to grow at a **CAGR of over 9.5%** from 2023 to 2028.
- The Sports Ministry's flagship program, "Khelo India," has been allocated **Rs. 900 crore**, an increase of **Rs. 20 crore** from the previous year's budget.

RUBBER MATS/RUBBER TILES

- Floor mats application segment expected to grow rapidly in the forecast period.
- Floor mats use around **50,000 MT** of crumb rubber annually.

Opportunities for Recycled Rubber Material in the Rubber Industry

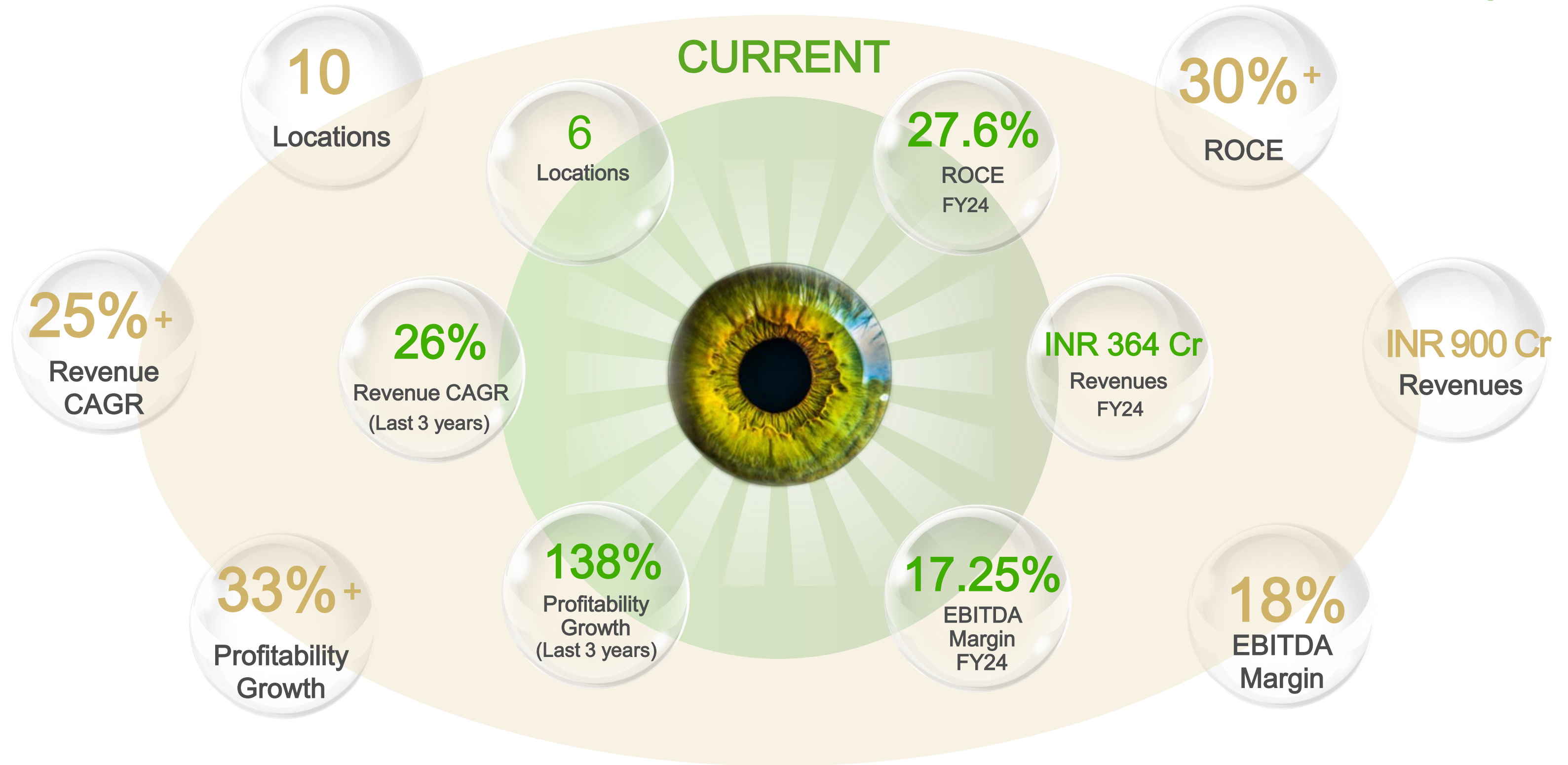
Area	Potential Usage (in % age to virgin rubber)	Potential Savings in process costs
Conveyor Belt	20-25%	5%
Automobile Profile	20-30%	10-12%
Hoses	10-15%	4-5%
Mats & Flooring	40-50%	12-15%
Roofing Applications	40-50%	10-12%
Hot Melt Adhesives	10-15%	5%
Civil Engineering	30-40%	10-12%

STRATEGIC ACTION PLAN



VISION 2027

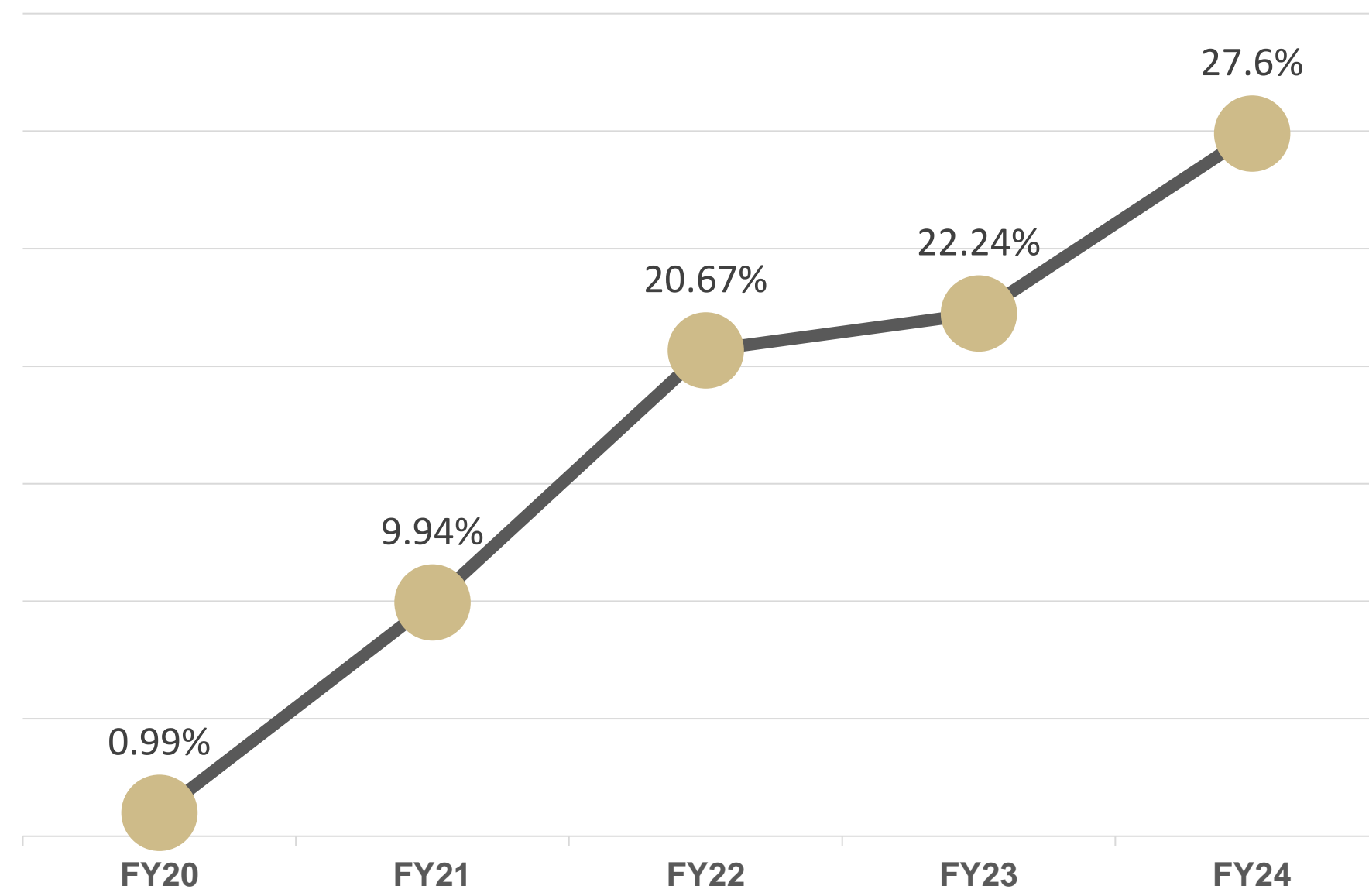
VISION 2027



OUR PRIORITIES

Shareholder Value Creation | Strong Corporate Governance | Judicious Use of Capital

RETURN ON CAPITAL EMPLOYED



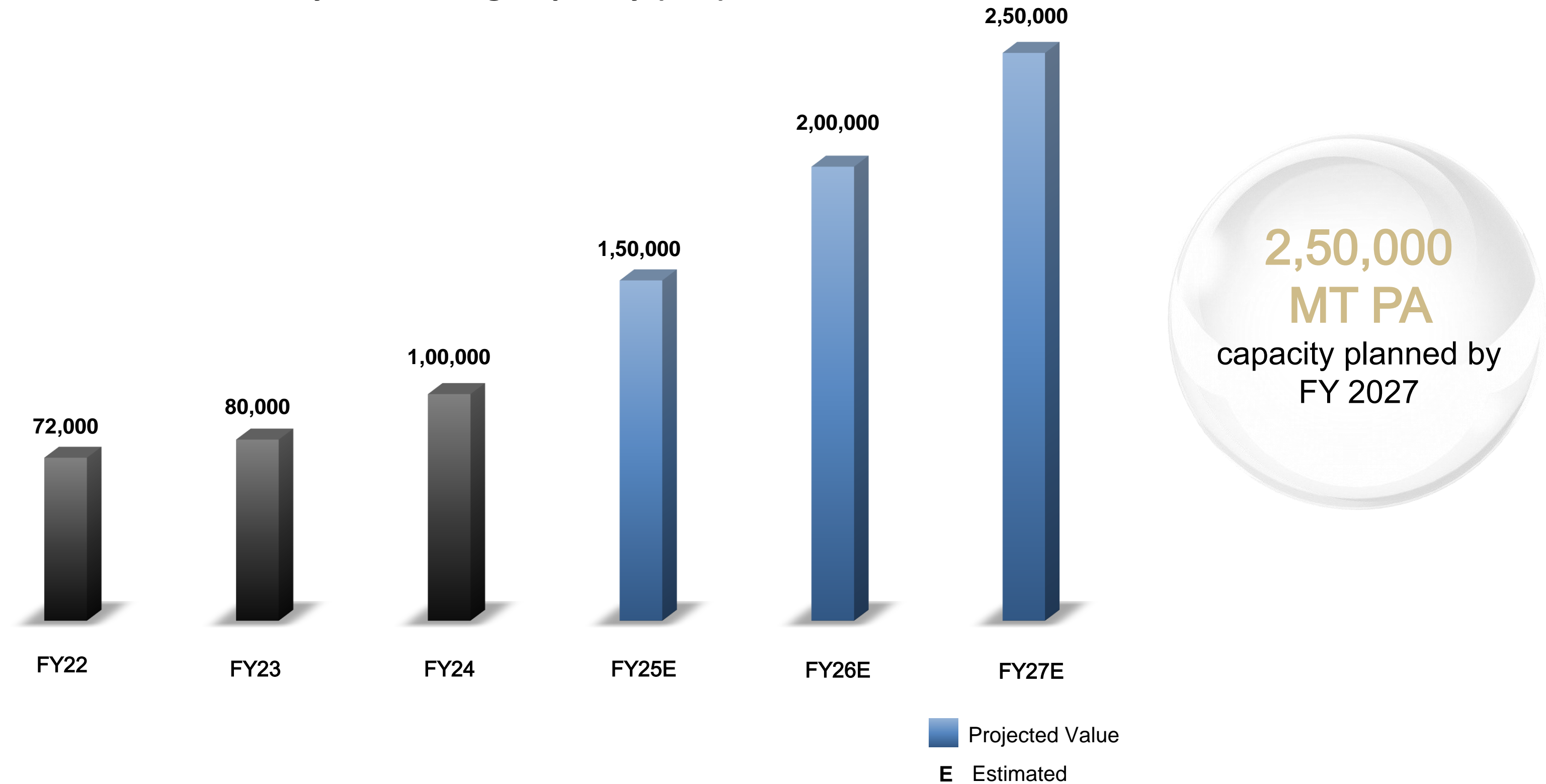
Target ROCE **30%**

ROCE Catalyst

- Growth in Value Added Product Supply
- Streamlining Working Capital
- Enhanced Industry Dynamics

CAPACITY EXPANSION

Tyre Crushing Capacity (MT)



PROJECT INITIATED : FY 2024

VARLE PLANT – PROGRESS AND MILESTONES

- TRIL made a capex of **IN 440 million** to establish a state-of-the-art tyre recycling plant in Varle, Maharashtra.
- The plant has the capacity to recycle approximately **60,000 MT** of passenger radial tyres annually.
- The plant was commissioned in record time and commenced production in **February 2024**.
- Varle plant revenue contribution in FY 2024 is **INR 30 million**. Expected contribution in FY 2025 is **INR 75 million – INR 100 million**.



PROJECT INITIATED : FY 2024

OMAN PLANT – PROGRESS AND MILESTONES

- TRIL has acquired its maiden overseas facility in Oman, investing **USD 1.5 million**, and named it Global Recycle LLC.
- Global Recycle is the largest operational waste tyre recycling facility in Oman, with a capacity to process **15,000 MT** of waste tyres annually.
- Production at Global Recycle commenced in July 2023, and the facility has processed approximately **5,000 MT** of end-of-life tyres (ELT), converting them into rubber powder.
- In its first year of operation, Global Recycle generated revenue of **USD 1.56 million**, with a net EBIDTA profit of **USD 1,70,464**.
- Global Recycle is currently exporting goods to India and Sri Lanka.



PROJECT INITIATED : FY 2024

THERMOPLASTIC ELASTOMER PLANT – PROGRESS AND MILESTONES

- The plant is set up in the existing tyre recycling plant at Panipat.
- The plant was commissioned and made operational in **March 2024**. It serves as a pilot plant with a capacity to process **6,000 metric tons** of plastic/rubber components annually.
- Active **R & D** is underway to develop customized products with diverse applications such as compounds for footwear , automobile parts , rubber moulded goods etc.
- We anticipate **commercial sales** to commence in **Q2 FY 25**.

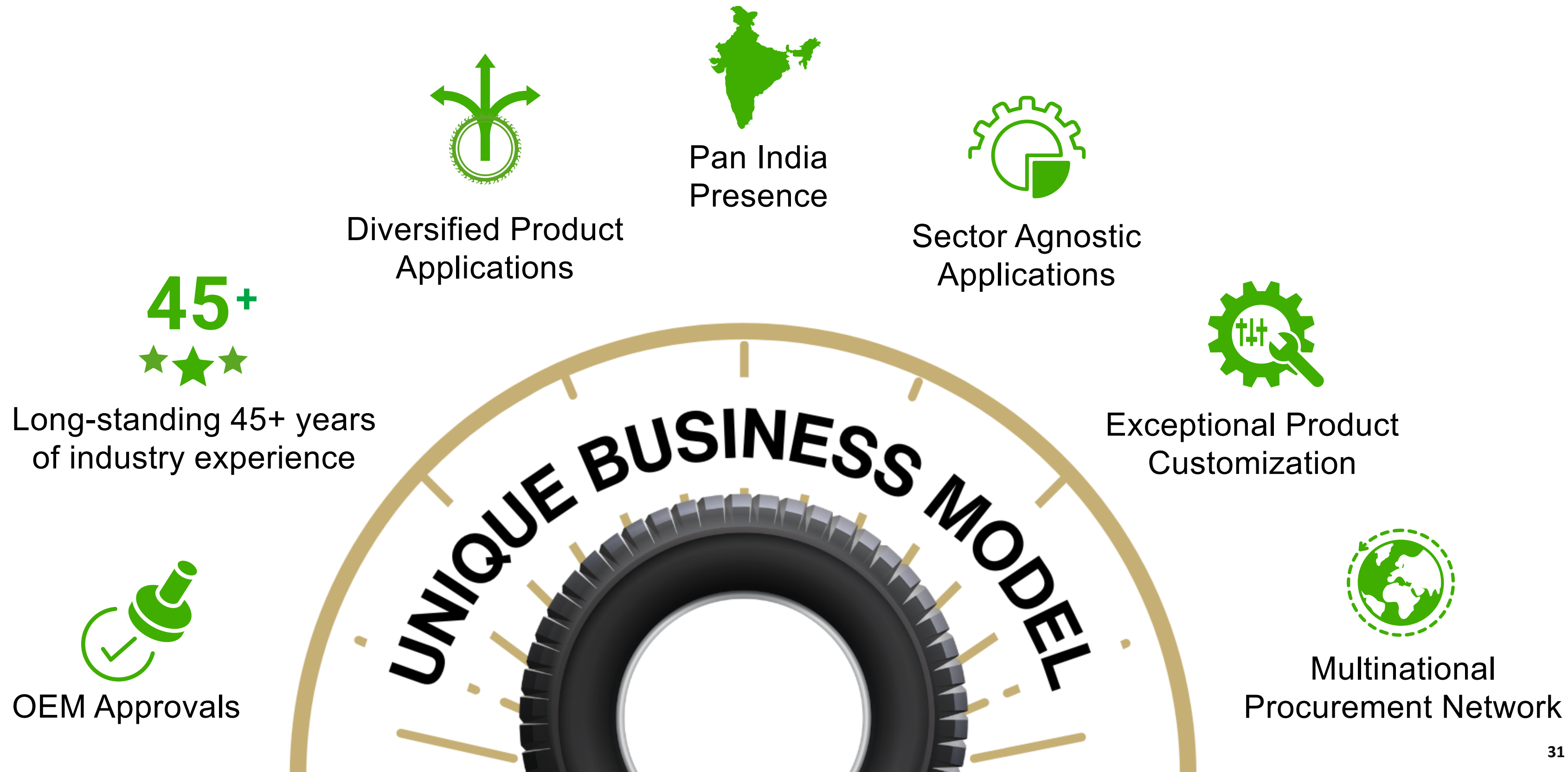


7 KEY COMPETITIVE ADVANTAGES

- Exceptional Product Customization and widest possible application of recycled rubber
- Diversified Customer network
- Deep Routed procurement network
- Strategically Well-Placed Manufacturing Facilities at Port locations
- World's Largest manufacturer of Micronized Rubber Powder
- Fully Integrated operations from ELT Collection to Recycled Material Production
- 99% Recovery from Tyres (Zero Waste)



7 MOATS-SECURING OUR LEADERSHIP



FINANCIAL PERFORMANCE

For details, refer Financial Reports section



QUARTERLY CONSOLIDATED FINANCIAL PERFORMANCE

Particulars (INR Mn)	Q4 – FY24	Q4-FY23	Y-o-Y	Q3 – FY24	Q-o-Q
Operational Income	1,099	727	51.2%	930	18.2%
Total Expenses	874	653	33.8%	774	12.9%
EBITDA	225	74	NA	156	44.2%
EBITDA Margins (%)	20.47%	10.18%	NA	16.77%	370 Bps
Other Income	5	33	(84.8)%	2	NA
Depreciation	19	11	72.7%	16	18.8%
Interest	20	20	NA	16	25.0%
Share of Profit / loss of an associate	8	7	14.3%	5	60.0%
PBT	199	83	NA	131	51.9%
Tax	42	15	NA	31	35.5%
Profit After tax	157	68	NA	100	57.0%
PAT Margins (%)	14.29%	9.35%	494 Bps	10.75%	354 Bps
Other Comprehensive Income	7	1	NA	-	NA
Total Comprehensive Income	164	69	NA	100	64.0%
Diluted EPS (INR)	9.14	3.94	NA	5.81	57.3%

YEARLY CONSOLIDATED FINANCIAL PERFORMANCE

Particulars (INR Mn)	FY24	FY23	Y-o-Y
Operational Income	3,630	2,954	22.88%
Total Expenses	3,004	2,587	16.12%
EBITDA	626	367	70.57%
EBITDA Margins (%)	17.25%	12.42%	483 Bps
Other Income	13	61	(78.69)%
Depreciation	64	71	(9.86)%
Interest	70	76	(7.89)%
Share of Profit /loss of an associate	22	6	NA
PBT	527	287	83.62%
Tax	124	69	79.71%
Profit After tax	403	218	84.86%
PAT Margins (%)	11.10%	7.38%	372 Bps
Other Comprehensive Income	9	2	NA
Total Comprehensive Income	412	220	87.27%
Diluted EPS (INR)	23.52	12.73	84.76%

HISTORICAL CONSOLIDATED INCOME STATEMENT

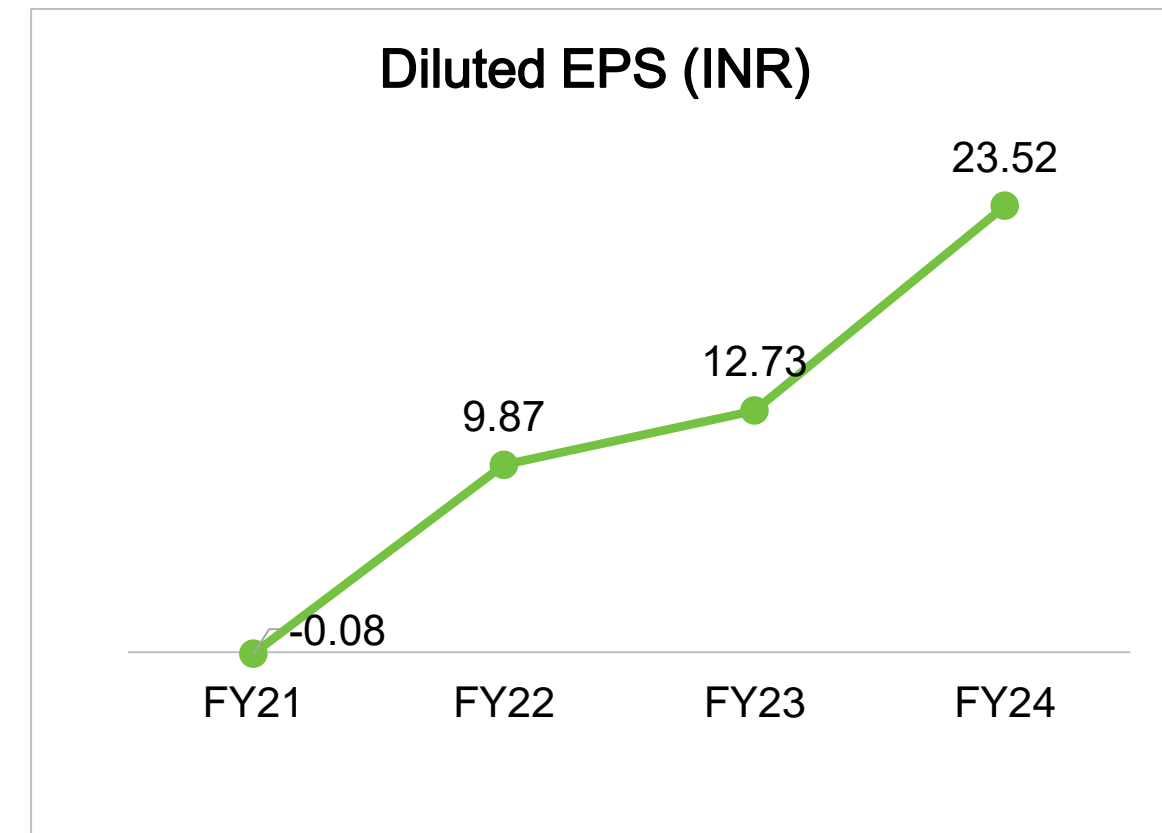
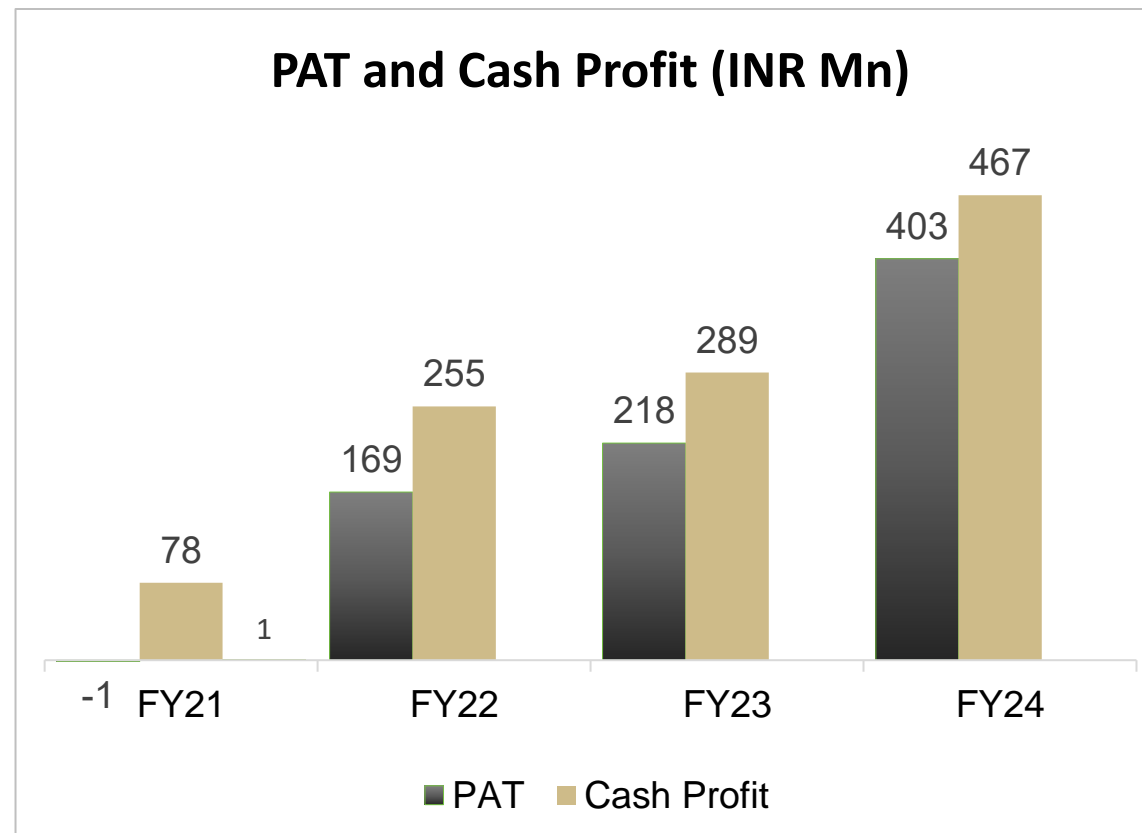
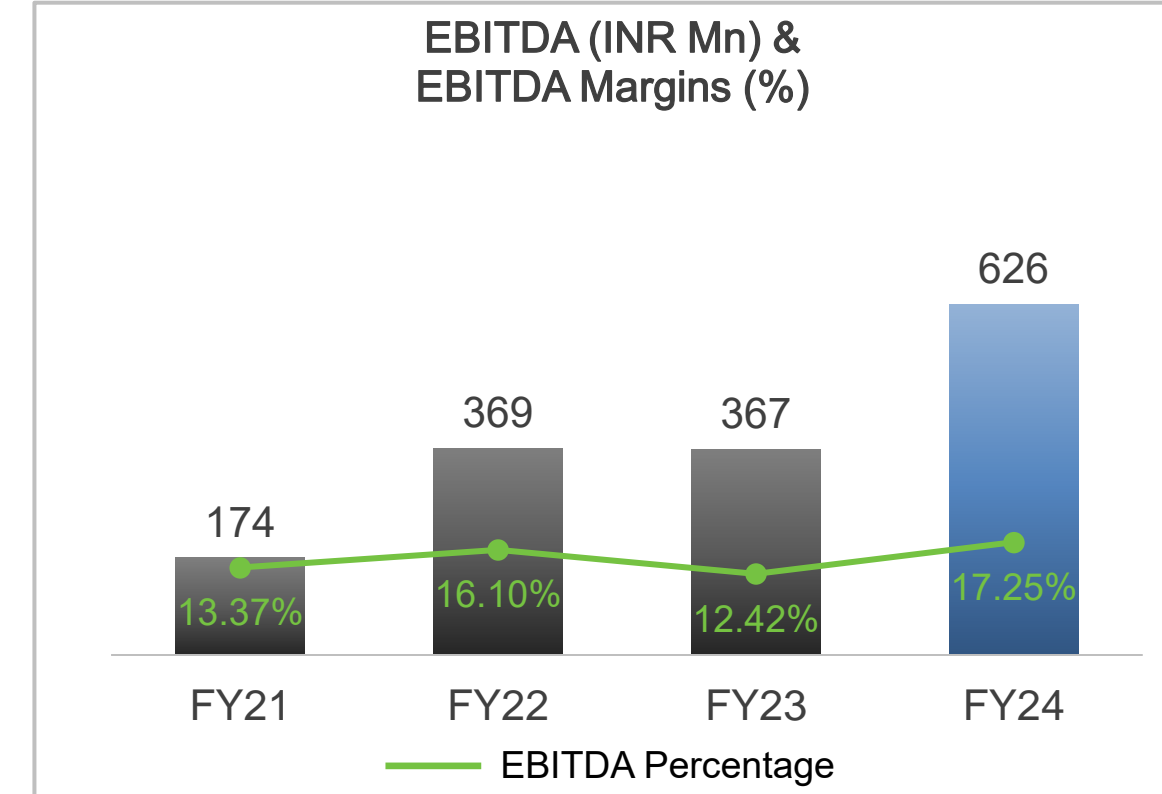
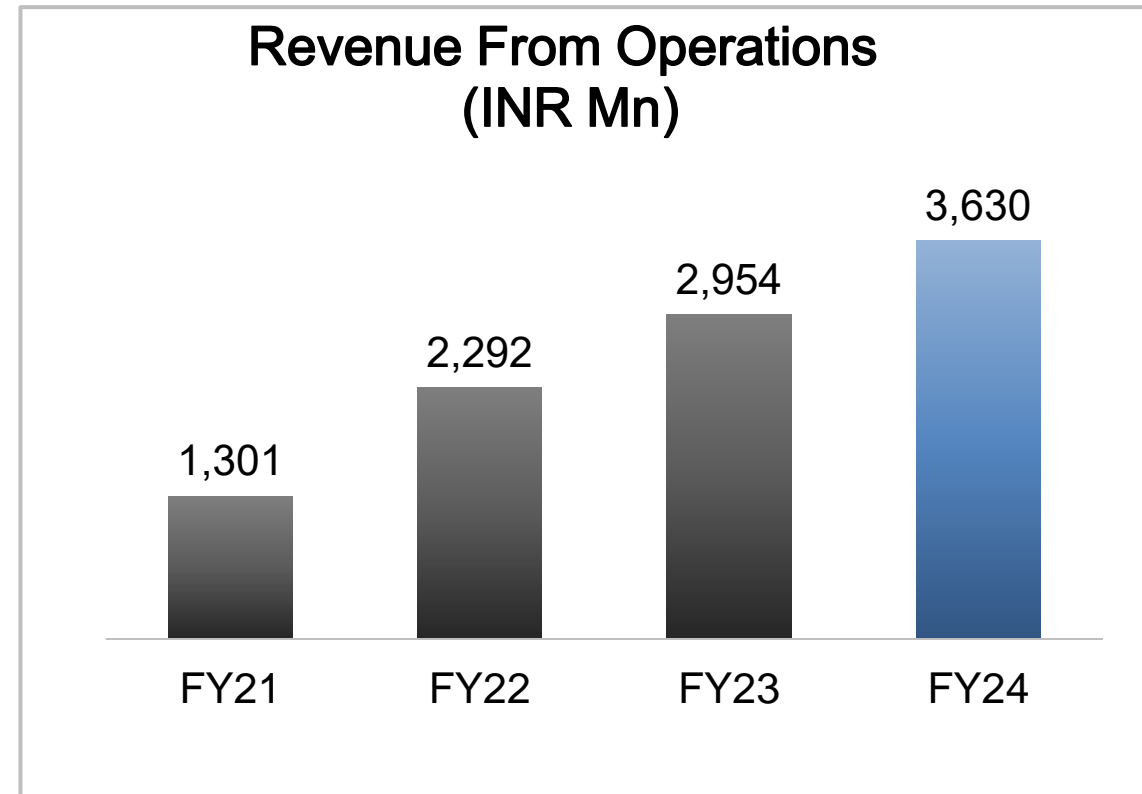
Particulars (INR Mn)	FY21	FY22	FY23	FY24
Operational Income	1,301	2,292	2,954	3,630
Total Expenses	1,127	1,923	2,587	3,004
EBITDA	174	369	367	626
EBITDA Margins (%)	13.37%	16.10%	12.42%	17.25%
Other Income	17	34	61	13
Depreciation	79	86	71	64
Interest	96	90	76	70
Share of Profit /loss of an associate	(13)	1	6	22
PBT	3	228	287	527
Tax	4	59	69	124
Profit After tax	(1)	169	218	403
PAT Margins (%)	NA	7.37%	7.38%	11.10%
Other Comprehensive Income	1	3	2	9
Total Comprehensive Income	-	172	220	412
Diluted EPS (INR)	(0.08)	9.87	12.73	23.52

HISTORICAL CONSOLIDATED BALANCE SHEET

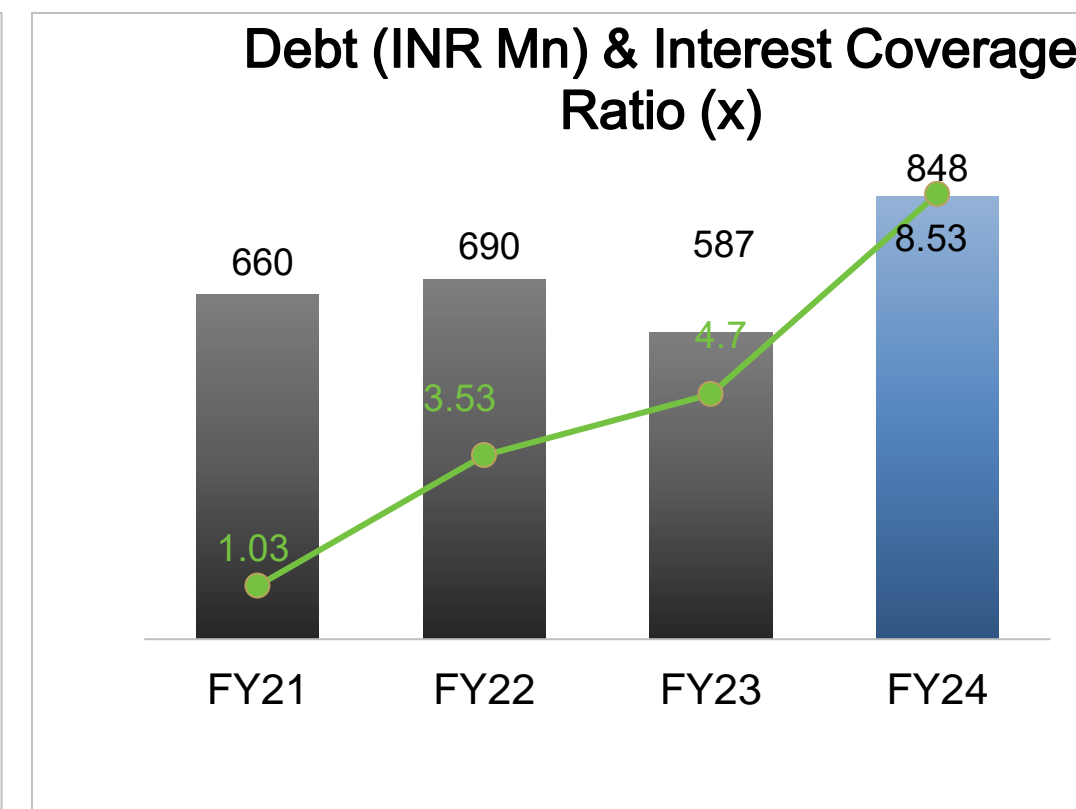
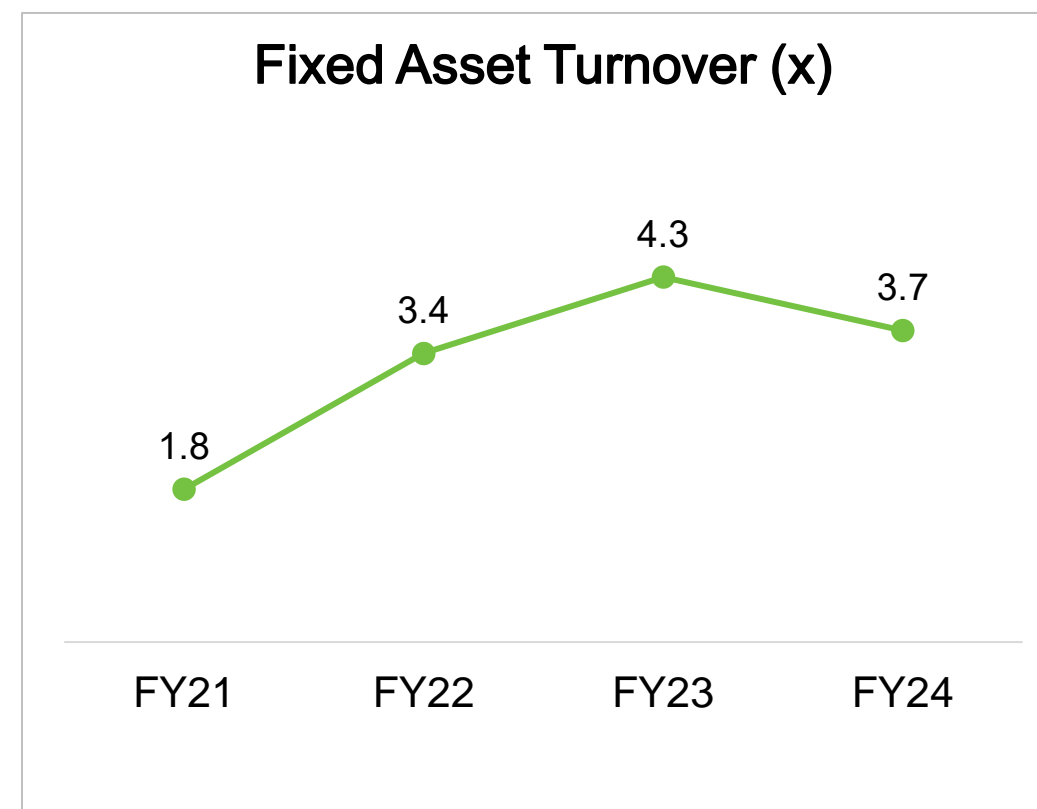
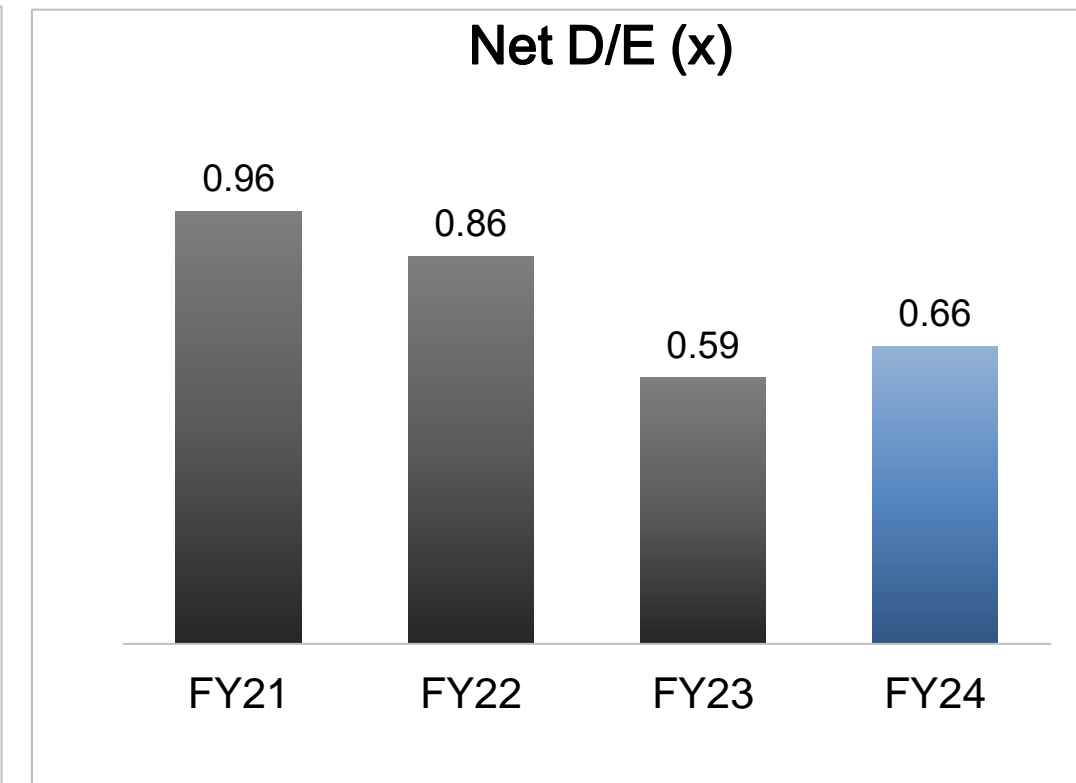
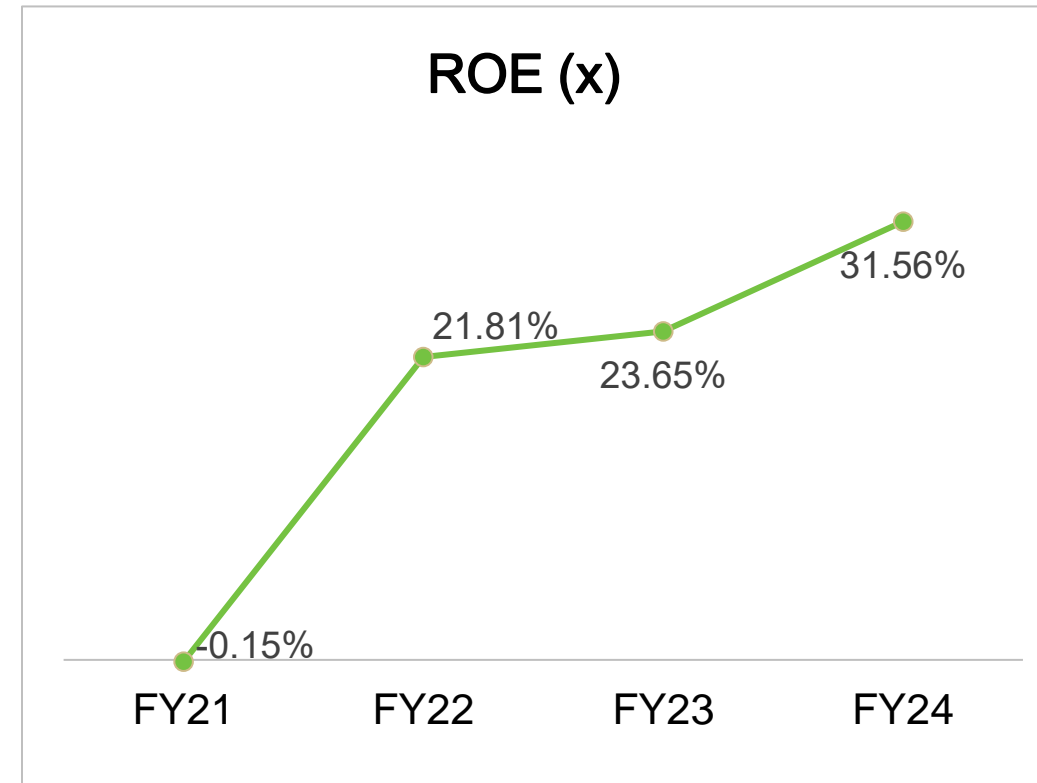
Particulars (INR Mn)	FY22	FY23	FY24
ASSETS			
Non-Current Assets			
Property, Plant & Equipment	696	676	1,232
Capital WIP	6	3	66
Right of use Assets	18	13	12
Investments Property	53	53	53
Other Intangible Assets	2	2	1
Investments in associates	19	45	67
Financial Assets			
(i) Investments	239	239	247
(ii) Loans and Advances	11	5	0
(iii) Others	20	21	24
Deferred tax assets	-	-	
Other non-current assets	36	4	35
Sub Total Non Current Assets	1,100	1,061	1,737
Current Assets			
Inventories	318	380	436
Financial Assets			
(i) Investments	-	-	
(ii) Trade Receivables	329	320	299
(iii) Cash & cash equivalents	12	17	4
(iv) Other bank balances	14	25	14
(v) Loans & advances	7	7	7
(vi) Others	20	15	15
Other current assets	88	104	154
Sub Total Current Assets	788	868	929
Assets Held for sale	-	-	11
TOTAL ASSETS	1888	1,929	2,677

Particulars (INR Mn)	FY22	FY23	FY24
EQUITY AND LIABILITIES			
Equity			
Share Capital	86	86	171
Other Equity	688	874	1,107
Total Equity	774	960	1278
Non Current Liabilities			
Financial Liabilities			
Borrowings	288	242	467
Lease Liabilities	16	12	9
Provisions	24	25	31
Deferred Tax Liabilities (Net)	37	34	38
Other non-current liabilities	18	-	
Sub Total Non Current Liabilities	383	313	545
Current Liabilities			
Financial Liabilities			
(i) Borrowings	402	345	381
(ii) Lease Liabilities	4	5	3
(iii) Trade Payables	257	215	339
(iv) Other financial liabilities	20	22	39
Other current liabilities	31	43	57
Provisions	6	9	11
Current tax liabilities (Net)	10	17	24
Sub Total Current Liabilities	730	656	854
Sub Total Liabilities	1,113	970	1399
TOTAL EQUITY AND LIABILITIES	1,888	1,929	2,677

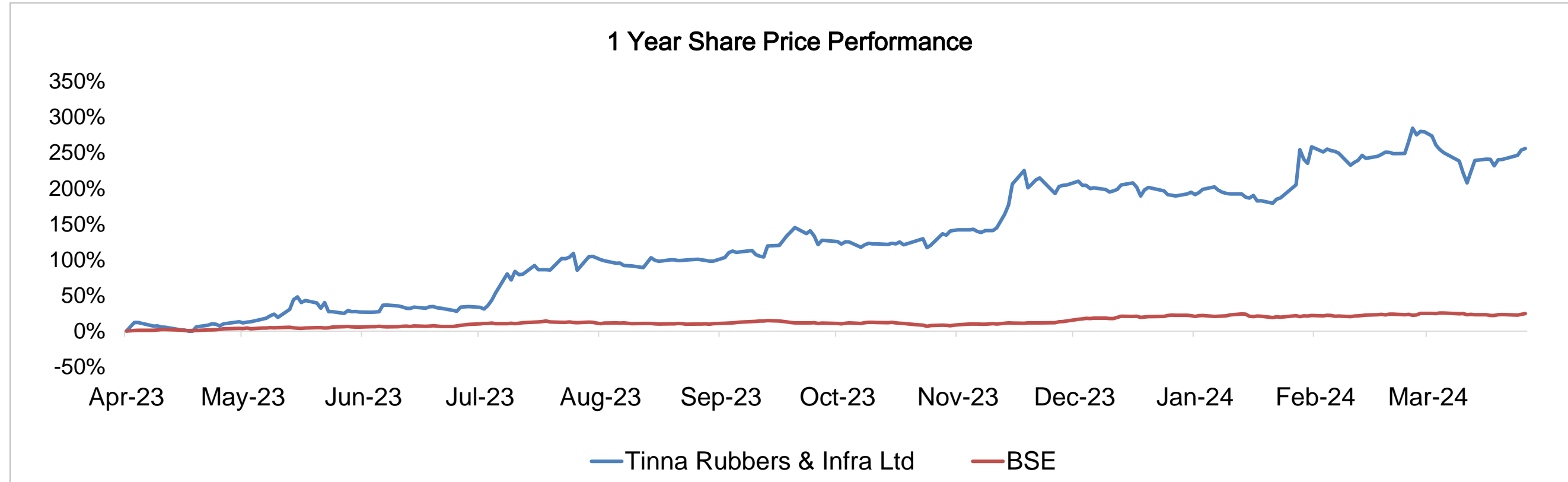
HISTORICAL FINANCIAL PERFORMANCE CHARTS—P&L STATEMENT



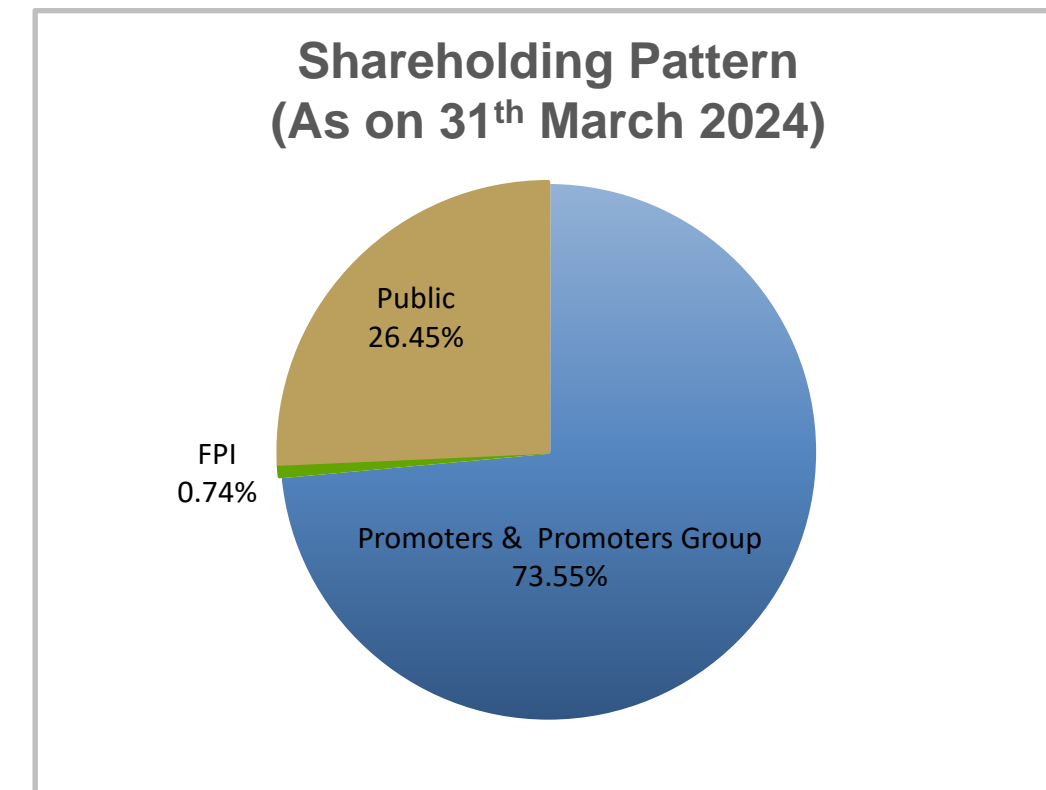
HISTORICAL FINANCIAL PERFORMANCE CHARTS-BALANCE SHEET



CAPITAL MARKET DATA



Price Data (As on 31 st March, 2024)	
Face Value (INR)	10.00
Market Price (INR)	698.91
52 Week H/L (INR)	848.60/349.00
Market Cap (INR Mn)	11977.80
Equity Shares Outstanding (Mn)	17.13
1 Year Avg. trading volume ('000)	23.49



A HOLISTIC APPROACH TO BUSINESS: ENVIRONMENT, SOCIAL, AND CORPORATE GOVERNANCE



MODERN RECYCLING AND RECOVERY FOR SUSTAINABLE GAINS

CIRCULAR ECONOMY



TRIL business is a prime example of **success of circular economy** model which involves utilizing existing materials and products efficiently through recycling and reusing.

TRIL recovers **99%** material from **End-of-Life tyres (ELT)**, converting them into specialized and high-quality recycled material.

This recycled material is further supplied to leading Tyre and Conveyor Belt manufacturing companies and help them to **reduce their consumption of virgin Polymers**.

CONSERVING NATURE

All technologies/ processes we work with are **ecofriendly** and do not produce any effluent or pollution of any kind.

We meticulously monitor **resource utilization** – including **water, energy, and raw materials** – across all our operations.

We engage in **tree-planting initiatives** in the vicinity of our manufacturing facilities for a cleaner, greener workplace.

6
Recycling Plants

6
MILLION tyres
back in circular
economy

Yearly recycling
1,00,000
tonnes of
tyres

Yearly saving
1,50,000
tonnes of CO₂
emissions

2,25,000
tonnes
Recycled rubber
products

75,000
tonnes
steel back in
economy

BUILDING A BETTER WORLD

REVOLUTIONARY INDUSTRY: ACHIEVING 400% VALUE ADDITION TO WASTE

CSR INITIATIVES

We regularly organize **medical checkup, blood donation, and hygiene awareness camps**. Our CSR initiatives are mainly focused on **health and environment**.

SAVINGS IN FOREIGN EXCHANGE

Substantial foreign currency savings as using Rubberised Bitumen will lead to a **15% reduction in the import of Bitumen**.

India imports approx. **700,000 tons** of Natural Rubber. Higher usage of Recycled rubber materials, in the rubber industry will reduce dependence on import up to some extent and will further contribute to FOREX savings.

COMPREHENSIVE EMPLOYEE WELL-BEING INITIATIVES

We have established clear policies and principles that prioritize **employee safety and wellness**, promoting not only the health of our employees but also a sustainable environment

CREATING AWARENESS

We take pride in creating awareness about circular economy and contributing to a **BETTER WORLD**.



Discovery Channel exclusively shot and aired a coverage of our waste recycling business as part of the **BUILD INDIA** series, highlighting the infrastructure revolution.

The program also focussed on how long lasting and **sustainable roads** are being built using a hazardous waste.

NURTURING A CULTURE OF ETHICS, ACCOUNTABILITY, & TRANSPARENCY

- **Ethical Business Practices:** Our Ongoing Efforts to Cultivate Trust Among Shareholders, Employees, Customers, Suppliers, and Stakeholders through Principles of Strong Corporate Governance, including Integrity, Equity, Transparency, Fairness, Disclosure, Accountability, and a Commitment to Values.
- **Related Party Transactions Disclosure:** The annual report contains comprehensive information about related parties, including transaction details and outstanding balances.
- **Board of Directors:** Board constituted with majority of independent directors, leaders in their respective field.
- **Audit Committee Financial Expertise:** Every member of the Audit Committee demonstrates financial literacy and possesses extensive knowledge in accounting or related financial management expertise.
- **Executive Remuneration and Performance Alignment Guidelines:** Remuneration for directors, key managerial personnel, and senior management strike a balance between fixed and performance-based pay.



TP BUILDTECH PVT. LTD – AN UPDATE



COMPANY OVERVIEW

- Established in 2012, specializing in Concrete Waterproofing Admixture, Cement Admixture, Superplasticizer Admixture, etc.
- Manufacturing units in Wada and Bawal, supported by exclusive R&D Centres in Navi Mumbai, New Delhi, and Kolkata. Future production sites planned for East and South regions.
- Company is planning to introduce new range of products like accelerators, SNF Admixtures for concrete which will commence in Q4.
- Addition of new products will translate into growth in FY 25 and we are aspiring to grow 30% in FY 25 over FY 24

STRENGTHS

- Strong presence in Western India. In FY25 ,building business in Northern and Eastern India.
- Comprehensive product segment; ability of product customization is a key differentiator.
- Best in class product quality backed by leading global technology.
- Focus on the fast-growing PCE product segment.

MARKET OVERVIEW AND GROWTH DRIVERS

MARKET SIZE	GROWTH RATE	DRIVERS OF GROWTH
The India Construction Chemicals and Services market is estimated at 3.30 billion USD in 2024 . Expected to reach 5.02 billion USD by 2030 .	Anticipated growth at a CAGR of 7.24% during the forecast period (2024 – 2030).	Increased demand propelled by substantial government investments in infrastructure and construction.

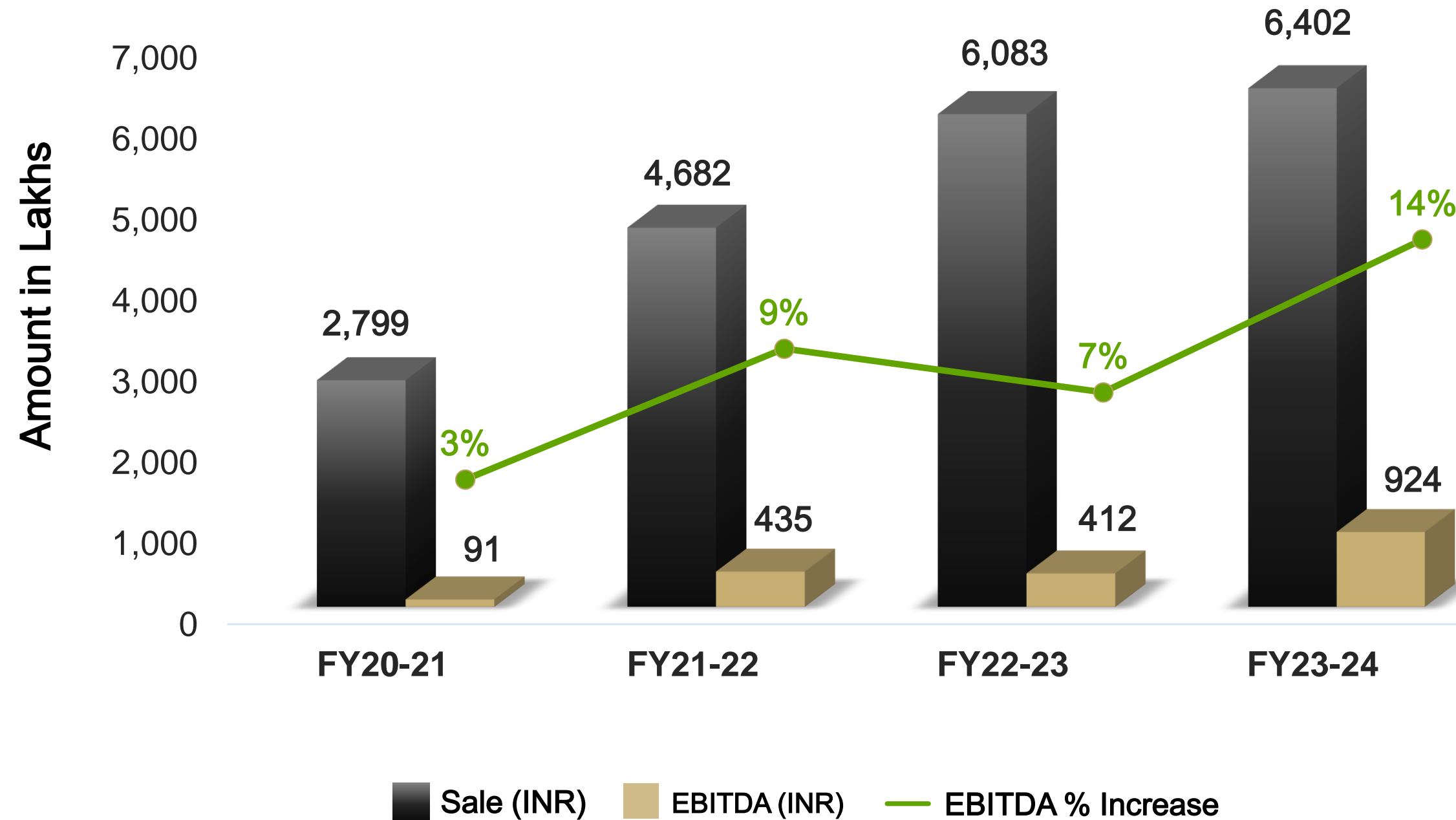
LONG-TERM CLIENTS WITH HIGH REVENUE VISIBILITY



FINANCIAL PERFORMANCE



SALE AND EBITDA



EBITDA
doubled in
FY24

THANK YOU

