## Century Textiles and Industries Limited

## COMPANY BACKGROUND

- Incorporated in 1897, Century Textiles and Industries Limited (CTIL) has evolved from a single unit textile mill into a diversified conglomerate under the visionary leadership of Mr. B. K. Birla. Currently, the business has a remarkable presence in the Pulp and Paper, Real Estate and Textile.
- The company's 125-year-old legacy is built on a steadfast commitment to the development of the nation with an unwavering focus on quality and innovation, combined with agility and customer centricity, Century is in a good stead to capitalise on market opportunities.


## BUSINESS MIX (For Q4-FY24)

- Birla Estates (44\%): With an aim to deliver exceptional and premium home and office spaces, the company marked its entry into the realty sector in 2016.
- Century Paper \& Pulp (56\%): Producer of excellent quality writing and printing paper, and a leading manufacturer of tissue and board, as well as Rayon Grade Pulp products. Established in 1984, with relentless focus on quality, the company manufactures international-grade products and is now a leading player in India's pulp and paper industry.


## KEY STRENGTHS

## - Real Estate:

- One of the few players with presence in 4 key macro markets of India.
- Projects with a revenue potential of more than ₹ 45,000 Crores ( $\sim 23$ million sqft) under development
- Birla legacy of trust, excellence and leadership
- Commercial assets with annual lease income of INR 110+ crores


## - Pulp \& Paper:

- Integrated Pulp \& Paper mill providing comprehensive solution from single location.
- Captive power meeting $95 \%$ of the total power
- Wide range of products including packaging, cardboard, tissue, insulation and wrapping products.

FINANCIAL PERFORMANCE (CONSOLIDATED)

| (INR Cr) | Operating <br> Income | Operating <br> EBITDA | Operating <br> EBITDA\% | PAT | PAT\% | EPS |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :--- |
| FY21 | 2,567 | 285 | $11.10 \%$ | $(15)$ | $(5.84) \%$ | $(2.70)$ |
| FY22 | 4,068 | 487 | $11.97 \%$ | 154 | $3.79 \%$ | 14.91 |
| FY23 | 3,768 | 593 | $15.74 \%$ | 322 | $8.55 \%$ | 24.34 |
| FY24 | 4,264 | 718 | $16.84 \%$ | 304 | $7.13 \%$ | 4.56 |


| Key Data |  |
| :---: | :---: |
| BSE Code | 500040 |
| NSE Code | CENTURYTEX |
| Reuters | CNTYta.NS |
| Bloomberg | CENT:Nat |
| Market Data (INR) as on $31^{\text {st }}$ Mar, 2024 |  |
| Face Value | 10.0 |
| CMP | 1632.5 |
| 52 Week H/L | 1,685/621 |
| MCAP (Mn) | 182,343 |
| Shares O/S (Mn) | 111.7 |
| 1 Yr Avg. Vol. ('000) | 357.97 |


| Performance as on $31^{\text {st }}$ Dec, 2023 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 3M | 6M | 12M |
| Century Textiles | 33.13\% | 45.75\% | 162.73\% |
| SENSEX | 1.98\% | 11.91\% | 24.56\% |
| BSE MIDCAP | 6.22\% | 21.43\% | 62.87\% |


| Shareholding Pattern as on 31 ${ }^{\text {st }}$ Mar, 2024 |  |
| :---: | :---: |
| Promoters | 50.21\% |
| Mutual Funds | 15.02\% |
| FPI | 7.46\% |
| Insurance Company | 0.82\% |
| Public | 26.49\% |

## Pulp and Paper:

- The manufacturing facility of the Pulp and Paper division is located at Lalkua (Nainital), company's product portfolio includes WPP with a capacity of 550 TPD, it has multi layer packaging facility with 500 TPD, recently the company has upgraded its tissue plant which now has a total capacity of 200 TPD, also its highly purified pulp facility produces 100 TPD.
- The Capacity Utilisation for FY24 was $97 \%$ as compared to $95 \%$ in FY23.
- The total capacity stands at 4.81 lakh MTPA. The plant consumes approximately 14.0 lacs units per day, of which an estimated $95 \%$ of power is generated internal.

Pulp \& Paper
REVENUE (INR CRORES) \& EBITDA MARGINS (\%)


## Real Estate:

- The B. K. Birla Group forayed into the real estate sector in 2016 with Birla Estates Private Limited. Furthering the Birla legacy of trust, excellence and leadership, through the blend of technology, innovation and sustainability, the company aims to deliver premium real estate projects across commercial and residential segments.
- The company plans to focus on 4 markets - Mumbai, Bengaluru, Gurugram \& Pune and has a healthy pipeline of upcoming projects.
- Bookings for Birla Niyaara Tower A has started from Feb'22 onwards, since its launch $93 \%$ of the launched inventory of Tower A is sold and Tower B was launched in Mar'24, and its $46 \%$ of the inventory is sold.



## Real Estate

REVENUE (INR CRORES)

Booking Value (INR Cr)

## KEY GROWTH DRIVERS

## - Real Estate:

- The residential real estate market is projected to reach new heights in the upcoming financial year, driven by surging demand and strong consumption.
- FY25 is poised to be a transformative period, fueled by urbanization trends, a growing rental market, and consistent property value appreciation.
- The industry's growing demand for premium and luxury housing positions us well for rapid growth and scaling.
- Our unwavering focus on customer centricity, operational excellence, and sustainability will propel us forward in the coming years.


## - Pulp And Paper:

- In Paper, demand expected to improve post-elections with government tenders opening in
Q1 FY25 and seasonal factors to moderately revive demand.
- For Tissue, demand to remain stable in FY25.and domestic realizations continue to be higher than in export markets.
- For Board, demand likely to improve in Q1 FY25 with the Pharma segment gearing up for summer medicines.
- Consistent demand from Europe, USA, and UK markets expected to improve in FY25.


## PEER COMPARISON (TRAILING 12 MONTHS) INR CR

| Company | Operating <br> Income | Operating <br> EBITDA | Operating <br> EBITDA\% | PAT | PAT\% | Market Cap |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| CTIL | 4,264 | 718 | $16.84 \%$ | 304 | $7.13 \%$ | 18,234 |
| JK Paper | 6,659 | 1,616 | $24.26 \%$ | 1,132 | $17.00 \%$ | 5,463 |
| Godrej Properties | 3,063 | $-1,30$ | $-4.23 \%$ | 747 | $24.39 \%$ | 63,923 |
| Oberoi Realty | 4,496 | 2,410 | $53.60 \%$ | 1,927 | $42.85 \%$ | 53,582 |
| Prestige Estates | 7,877 | 2,498 | $31.72 \%$ | 1629 | $20.68 \%$ | 46,899 |
| DLF | 6,526 | 2,124 | $32.54 \%$ | 2,724 | $41.74 \%$ | 222,357 |

\# PAT total for the period (from continued operations)

INCOME STATEMENT (CONSOLIDATED)

| INCOME STATEMENT (INR CR) | FY21 | FY22 | FY23 | FY24 |
| :---: | :---: | :---: | :---: | :---: |
| Operating Income | 2,567 | 4,068 | 3,768 | 4,264 |
| Expenses | 2,282 | 3,581 | 3,175 | 3,546 |
| Operating EBITDA | 285 | 487 | 593 | 718 |
| Operating EBITDA Margins (\%) | 11.10\% | 11.97\% | 15.74\% | 16.84\% |
| Depreciation | 230 | 231 | 196 | 211 |
| Finance Cost | 71 | 52 | 34 | 36 |
| PBT | (16) | 204 | 363 | 471 |
| Share of Profit in JV-(BAKPL) |  |  | (2) | (22) |
| Exceptional Item | - | - | 134 | - |
| Tax | (1) | 51 | 173 | 145 |
| Profit After Tax ${ }^{\text {\# }}$ | (15) | 154 | 322 | 304 |
| PAT Margins (\%) | (5.84)\% | 3.79\% | 8.55\% | 7.13\% |
| EPS Diluted (INR) | (2.7) | 14.91 | 24.34 | 4.56 |

CONSOLIDATED BALANCE SHEET (IND-AS).

| PARTICULARS (INR MN) | FY21 | FY22 | FY23 | FY24 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| EQUITIES \& LIABILITIES |  |  |  |  |  |
| Equity | 112 | 112 | 112 | 112 |  |
| (A) Equity Share Capital | 3,392 | 3,607 | 3,775 | 3,867 |  |
| (B) Other Equity | 143 | 158 | 152 | 116 |  |
| (C) Non Controlling Interest | $\mathbf{3 , 6 4 7}$ | $\mathbf{3 , 8 7 7}$ | $\mathbf{4 , 0 3 9}$ | $\mathbf{4 , 0 9 5}$ |  |
| Total Equity |  |  |  |  |  |
| Non-Current Liabilities |  |  |  |  |  |
| (A) Financial Liabilities | $\mathbf{8 6 5}$ | 382 | 399 | 2,356 |  |
| (i) Borrowings | 21 | 19 | 19 | 18 |  |
| (ii) Lease liabilities | 97 | 98 | 118 | 128 |  |
| (iii) Other Financial Liabilities | 1 | 1 | 2 | 8 |  |
| (B) Provisions | - | - | 41 | 12 |  |
| (C) Deferred Tax Liabilities (Net) | 571 | 520 | 455 | 392 |  |
| (D) Other Non-Current Liabilities | $\mathbf{1 , 5 5 5}$ | $\mathbf{1 , 0 2 0}$ | $\mathbf{1 , 0 3 4}$ | $\mathbf{2 , 9 1 3}$ |  |
| Total Non - Current Liabilities |  |  |  |  |  |
| Current Liabilities |  |  |  |  |  |

(A) Financial Liabilities

| (i) Borrowings | 8 | 934 | 639 | 126 |
| :--- | ---: | ---: | ---: | ---: |
| (ii) Lease liabilities | 3 | 2 | 2 | 2 |
| (iii) Trade Payables | 620 | 858 | 786 | 748 |
| (iv) Other Financial Liabilities | 288 | 149 | 175 | 210 |
| (B) Other Current Liabilities | 334 | 717 | 1,595 | 2,236 |
| (C) Provisions | 190 | 182 | 182 | 180 |
| Total Current Liabilities | $\mathbf{1 , 4 4 3}$ | $\mathbf{2 , 8 4 2}$ | $\mathbf{3 , 3 7 9}$ | $\mathbf{3 , 5 0 2}$ |
| Liabilities directly associated <br> with assets held for sale | $\mathbf{4 8}$ | - | - | - |
|  <br> LIABILITES | $\mathbf{6 , 6 9 3}$ | $\mathbf{7 , 7 3 9}$ | $\mathbf{8 , 4 5 2}$ | $\mathbf{1 0 , 5 1 0}$ |


| PARTICULARS (INR MN) | FY21 | FY22 | FY23 | FY24 |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Non-Current Assets |  |  |  |  |
| (A) Property, Plant and Equipment | 3,270 | 3,213 | 3,112 | 2,922 |
| (B) Capital Work-in-progress | 173 | 174 | 190 | 57 |
| (C) Investment Property | 861 | 839 | 797 | 765 |
| (D) Investment Property under development | 37 | 36 | 36 | 38 |
| (E) Intangible Assets | 8 | 7 | 8 | 10 |
| (F) Intangible sssets under development |  | 1 | - | 1 |
| (G) Investment under equity method |  | 15 | 23 | 1 |
| (F) Financial Assets |  |  |  |  |
| (i) Investments | 193 | 263 | 201 | 408 |
| (ii) Loans | 6 | - | - | - |
| (iii) Other Financial Assets | 2 | 58 | 20 | 36 |
| (G) Deferred Tax Assets (Net) | 55 | 57 | 48 | 95 |
| (H) Other Non-Current Assets | 39 | 26 | 21 | 36 |
| (I) Advance Tax (Net of provision) | 51 | 61 | 69 | 87 |
| Total Non - Current Assets | 4,695 | 4,750 | 4,525 | 4,456 |
| Current Assets |  |  |  |  |
| (A) Inventories | 1,508 | 2,339 | 3,256 | 4,726 |
| (B) Financial Assets |  |  |  |  |
| (i) Current Investments | 45 | 131 | 3 | 283 |
| (ii) Trade Receivables | 158 | 217 | 156 | 166 |
| (iii) Cash \& Cash Equivalents | 51 | 35 | 49 | 373 |
| (iv) Bank Balances | 74 | 31 | 103 | 29 |
| (v) Loans | 1 | - | - | - |
| (vi) Other Financial Assets | 45 | 13 | 16 | 24 |
| (C) Other Current Assets | 160 | 232 | 344 | 371 |
| Total Current Assets | 1,996 | 2,989 | 3,927 | 5,972 |
| Assets classified as held for sale | 2 | - | - | 51 |
| GRAND TOTAL - ASSETS | 6,693 | 7,739 | 8,452 | 10,510 |

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