



CS TECH^{AI}

Enhancing Possibilities

Ceinsys Tech Ltd.

COMPANY BACKGROUND.....

- Founded in 1998 by the Meghe group, Ceinsys has over the years focused on offering technology solutions across various domains and established itself as a premier Geospatial & Engineering solution provider in the ITES space.
- The Geospatial engineering services and Enterprise solutions offerings encompass various aspects of geospatial intelligence, including Data Creation, Data Analytics, Decision Support Systems (DSS), Enterprise Web Solutions, etc.
- In FY22, Ceinsys took a strategic decision to foray into the mobility services space via its acquisition of a specialized engineering service provider- AllyGrow Technologies which has a good international presence.
- The company boasts a marquee list of customers ranging from large corporates, OEMS, asset management companies and government bodies in the Geospatial and Technology sectors, globally.
- It has a global presence with offices in India, the United States, United Kingdom and Germany.
- The company has also ventured into software product development, Artificial Intelligence (AI), Machine Learning (ML) and Embedded Electronics space through a new vertical formation which focuses on product development activities related to Metaverse, Ed-Tech, Gaming and Mobility

BUSINESS MIX (Q1-FY26).....

Geospatial and Engineering Services	Technology Solutions
Revenue Share – 46%	Revenue Share – 54%

KEY STRENGTHS.....

- The company stays ahead of the curve by investing in new-age technologies such as digital twin engineering.
- Since its inception, company has achieved engineering expertise encompasses consulting services across all project phases, ensuring seamless execution through management, project oversight.
- Company stands uniquely positioned to serve a vast spectrum of global entities, both governmental and private, with unparalleled expertise and dedication
- Company is all set to seize the opportunities coming out of rapid expansion in EV ecosystem to support Technology business growth.
- Company's strength lies in offering a variety of engagement models, providing flexible solutions that cater to a wide range of client preferences and requirements.

FINANCIAL HIGHLIGHTS (CONSOLIDATED).....

(INR Mn)	Operational Income	EBITDA	EBITDA %	PAT	PAT%	EPS
FY23	2,195	317	14.44%	309	14.08%	20.02
FY24	2,529	441	17.44%	350	13.84%	22.52
FY25	4,181	779	18.63%	632	15.12%	35.27
Q1-FY26	1,566	303	19.35%	317	20.24%	16.34

Key Data

BSE Code	538734
NSE Code	-
Reuters	CEIS.BO
Bloomberg	CEINSYS:IN

Market Data (INR) as on 30th June, 2025

Face Value	10.0
CMP	1,305.5
52 Week H/L	2,105.0/500.0
MCAP (Mn)	22,770.3
Shares O/S (Mn)	17.4
1 Yr Avg. Daily Vol. ('000)	58.5

Performance as on 30th June, 2025

	3M	6M	12M
Ceinsys Tech Ltd.	(4.35)%	(29.47)%	142.26%
SENSEX	8.75%	6.82%	5.77%
BSE MIDCAP	12.98%	0.59%	1.10%

Shareholding Pattern as 30th June, 2025

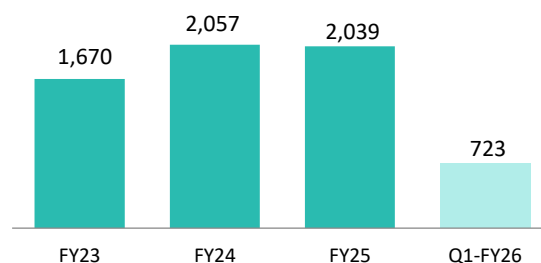
Promoters	51.86%
Public	42.48%
FII/DII	5.66%

BUSINESS SEGMENTS.....

Geospatial & Engineering Services (46%) –

- Ceinsys Tech Limited (Ceinsys) has amassed extensive expertise over the past 25 years in managing conventional GIS solutions, catering to a diverse range of government and private entities worldwide.
- Geographic information, coupled with geospatial data, has evolved into a critical component for comprehending, tracking, and evaluating real-world dynamics.
- Ceinsys caters to industries like, Water, Energy, Transportation, Oil & Gas, Telecom, Land & Natural Resources.
- Its engineering expertise encompasses consulting services across all project phases, ensuring seamless execution through management, project oversight, and third-party inspection services
- The company leverages cutting-edge technologies like LiDAR, UAV data capture, laser scanning, and photogrammetry to deliver high-definition mapping, navigation support, and precise spatial data.

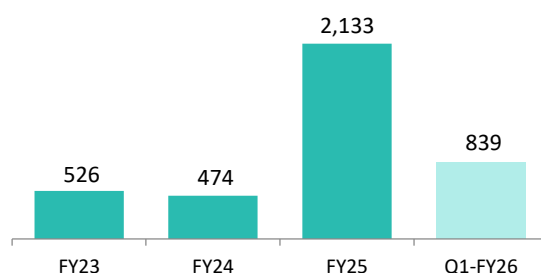
Geospatial and Engineering Services Revenue (INR Mn)



Technology Solutions (54%) –

- Technology solutions span the entire product development process, including Technology engineering for various verticals such as two / three-wheelers, passenger cars, commercial vehicles, and off-highway equipment.
- The company's expertise in product engineering includes concept generation, feasibility studies, packaging and integration support, as well as detail engineering, virtual validation, and engineering change management.
- It also provides consulting services for plant design and optimization, tool design and simulation, as well as robotics automation and integration solutions, enabling clients to streamline their Technology processes and improve operational efficiencies

Technology Solutions Revenue (INR Mn)



KEY GROWTH DRIVERS.....

- The company is leveraging on India's projected geospatial market growth which is expected to grow at CAGR of 13.5% by 2025.
- Growth in this segment will be driven by the growth opportunities in the areas of grid modernization, transmission capacity, Intelligent Asset, Management (IAM), and the integration of smart & microgrids,
- In Mobility Segment, Company is all set to seize opportunities in the growing EV mobility market, with global ER&D spending in the automotive sector accounting for USD 125-160 billion which is growing at a CAGR of 10.6%.
- Acquisition of Ally Grow Technologies facilitates entry into the mobility services sector, capitalizing on the convergence of GIS and autonomous driving technologies.
- Company is Focused on tapping the growth avenues in smart water management and renewable energy sectors, as India's aims to add over 340 GW of renewable capacity by 2030.

PEER COMPARISON (TRAILING 12 MONTHS) INR MN

Company	Operational Income	EBITDA	EBITDA%	Net Profit	PAT%	M Cap
Ceinsys Tech Ltd.	5,008	953	19.03%	831	16.59%	22,770
Genesys Int. Corp.	3,262	1,513	46.38%	578	17.72%	26,781
CE Info Systems	4,834	1,931	39.95%	1,575	32.58%	95,673
Tata Tech.	51,439	9,030	17.55%	6,852	13.32%	2,88,430
Onward Tech.	5,069	501	9.88%	326	6.43%	7,896

INCOME STATEMENT

Particulars (INR Mn)	FY23	FY24	FY25	Q1-FY25
Operational Revenue	2,195	2,529	4,181	1,566
Total Expenses	1,878	2,088	3,402	1,263
EBITDA	317	441	779	303
EBITDA Margins (%)	14.44%	17.44%	18.63%	19.35%
Other Income	24	36	117	47
Depreciation	45	52	82	27
Finance Cost	84	47	25	10
Profit Before Share of Profit of joint Venture & Tax	212	378	789	313
Share in Profit of joint Venture	77	119	106	26
PBT	289	497	895	339
Tax	(20)	147	263	22
PAT	309	350	632	317
PAT Margins (%)	14.08%	13.84%	15.12%	20.24%
Other Comprehensive Income	19	3	4	(3)
Total Comprehensive Income	328	353	636	314
Diluted EPS (INR)	20.02	22.52	35.27	16.34

BALANCE SHEET CONSOLIDATED

Liabilities (INR MN)	FY23	FY24	FY25	Assets (INR MN)	FY23	FY24	FY25
Shareholders Fund				Assets			
Equity Share Capital	154	163	175	Non-Current Assets			
Other Equity	1,829	2,178	3,944	Property, Plant and Equipment	199	238	447
Non-Controlling Interest	-	-	-	Goodwill	200	200	262
Total Shareholders Funds	1,983	2,341	4,119	Other Intangible Assets	2	1	83
Non-Current Liabilities				Financial Assets			
Financial Liabilities				i)Investments	264	267	220
i) Long-Term Borrowings	9	8	8	ii)Trade Receivables	21	31	25
ii) Lease Liabilities	14	24	55	iii)Other Financial Assets	35	22	78
Provisions	1	10	13	Non-Current Tax Assets(Net)	63	85	
Total Non-Current Liabilities	24	42	76	Deferred Tax Assets	87	107	155
Current Liabilities				Other Non-Current Assets	21	19	13
Financial Liabilities				Total Non-Current Assets	892	970	1,320
i)Borrowings	538	39	399	Current Asset			
ii)Lease Liabilities	8	20	30	Inventories	44	6	5
iii)Trade Payables	332	505	747	Financial Assets			
iv)Other Financial Liabilities	72	116	160	i)Investments	-	170	-
Provisions	33	29	44	ii)Trade Receivables	1,595	1,666	2,533
Current Tax Liabilities	3	2	158	iii)Cash & Cash Equivalents	324	111	125
Other Current Liabilities	136	167	44	iv)Bank Balance	106	180	1,499
Total Current Liabilities	1,122	878	1,582	v)Loans	0	0	0
TOTAL LIABILITIES	3,129	3,261	5,777	vi)Other Financial Assets	25	33	55
				Current Tax Assets (Net)	48	57	76
				Other Current Assets	65	66	164
				Total Current Assets	2,206	2,289	4,457
				Assets held for Sale	31	2	
				Total Assets	3,129	3,261	5,777

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