



Prostarm Info Systems Limited

COMPANY BACKGROUND.....

- Prostarm Info Systems Ltd. Incorporated in 2008 as Prostar Micronova Power Systems Private Limited in Pune to provide power backup and conditioning solutions.
- The company secured a major Pan-India UPS installation order worth INR 100 Mn for ATMs and expanded into AMC services by managing UPS and battery systems for a global ATM brand across India.
- In 2017, the Company became Prostarm Info Systems Ltd.; since then, it has empaneled with a major PSU bank, secured an INR 136 million order from a PSU oil company, entered the rooftop solar EPC segment, and won a RailTel order for UPS installations across Indian Railways.
- Set up lithium-ion unit, launched solar hybrid inverters, expanded battery capacity to 1,00,000 kWh in 2024, and empaneled with West Bengal PHED.
- In 2025, listed on BSE & NSE; won first BESS EPC order from Adani Electricity (11MW/22MWh); received LOA from Bihar State Power (30MW/120MWh) under BOOT model; and made PESPL a wholly-owned subsidiary.

BUSINESS MIX (FY25).....

- Manufactured Power Solution Products – (35%)** Includes UPS systems, inverters, lift inverters, solar hybrid inverters, lithium-ion battery packs, servo voltage stabilizers, isolation transformers, etc.
- Third Party Power Solution & Other Products – (32%)** Comprises batteries procured from third parties, buy-back/reverse logistics, solar panels and allied products.
- End User Computing – (27%)** Supply of desktops, laptops, AIO systems, printers, scanners, UPS; includes installation and maintenance.
- Solar EPC Contracts – (5%)** Engineering, procurement and commissioning of rooftop solar PV projects (10.56 MW across 100+ sites).
- Value-Added Services – (1%)** Rental of power backup products, AMC, after-sales support.

KEY STRENGTHS.....

- Pan-India service network ensuring timely delivery, installation, and maintenance for strong customer support
- AMC contracts and after-sales support drive customer loyalty and recurring revenue.
- In-house design and engineering capabilities for customized power solutions.
- Wide portfolio of UPS, lithium-ion batteries, solar hybrid inverters, lift inverters, and rental solutions for diverse customer needs
- Strong relationships with private and government enterprises driving repeat business and high retention.

FINANCIAL PERFORMANCE (CONSOLIDATED).....

(INR Mn)	Operating Income	EBITDA	EBITDA%	PAT	PAT%	EPS
FY23	2,304	271	11.76%	193	8.38%	4.66
FY24	2,579	352	13.65%	228	8.84%	5.44
FY25	3,506	455	12.98%	289	8.24%	6.74
Q1-FY26	549	40	7.29%	18	3.28%	0.41

Key Data

BSE Code	544410
NSE Code	PROSTARM
Reuters	NA
Bloomberg	NA

Market Data (INR) As on 30th June, 2025

Face Value	10.0
CMP	142.7
52 Week H/L	155.9 / 107.1
MCAP (Mn)	8,401.40
Shares O/S (Mn)	58.87
1 yr. Avg. Vol.('000)	2,491.21

Performance As on 30th June, 2025

	3M	6M	12M
Prostarm Info Systems	-	-	-
SENSEX	8.75%	6.82%	5.77%
BSE SMALLCAP	17.29%	(1.21)%	4.36%

Shareholding Pattern As on 30th June, 2025

Promoters	72.82%
Public	20.88%
FPI & FII	4.15%
DII	2.15%

PRODUCT SEGMENTS.....

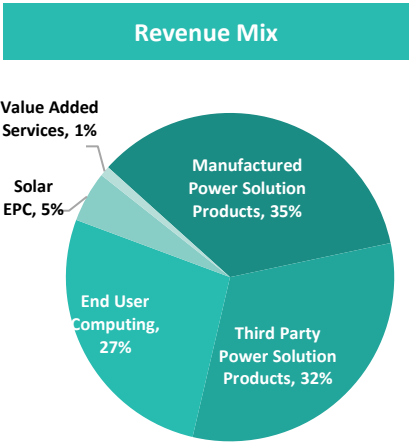
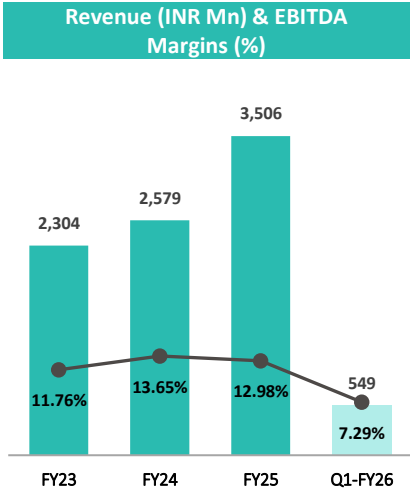
- A) Manufactured Power Solution Products:** Prostarm manufactures reliable, customized power solutions in Mumbai and Pune, serving diverse sectors and positioned to benefit from rising demand for energy efficiency and clean backup power. The product portfolio includes:
- **Uninterruptible Power Supply (UPS) Systems:** Line-interactive & online UPS up to 500 kVA
 - **Inverters and Lift Inverters:** For homes, offices, and elevators, ensuring smooth operation during grid failures.
 - **Solar Hybrid Inverters:** Seamless solar-grid transition with backup for solar systems.
 - **Lithium-ion Battery Packs:** Compact, fast-charging, long life
 - **Servo Controlled Voltage Stabilizers:** Maintains ±1% output despite ±50% input fluctuations.
 - **Isolation Transformers:** Safe power transfer with noise reduction and reliability in high-voltage use.
 - **Other Power Solution Products:** DBRs, chargers, static frequency converters

B) Third Party Power Solution Products: Prostarm sources batteries from reliable domestic manufacturers, ensuring cost efficiency and supply reliability. As a core part of UPS, solar, and inverter solutions, batteries provide recurring revenue through replacements and AMC services. A buy-back program for old systems adds value, simplifies upgrades, and strengthens customer relationships. The company also supports recycling and offers solar panels, racks, spares, and accessories.

C) End User Computing: Prostarm provides end-to-end IT hardware solutions, offering desktops, laptops, all-in-ones, and peripherals like printers and scanners to support productivity. It integrates UPS systems with IT hardware for reliable uptime and bundles professional installation, commissioning, and maintenance services. With structured warranty and post-deployment support, Prostarm ensures seamless operations and minimal client disruption across sectors

D) Solar EPC: Prostarm provides complete EPC services for solar PV power plants, handling everything from design to commissioning and O&M. Since 2018, it has executed over 10.56 MW of rooftop solar projects across 100+ sites for commercial, industrial, and institutional clients. Its customized, integrated solutions help reduce electricity costs and carbon footprint, supporting clean energy adoption in line with India’s renewable energy goals.

E) Value Added Services: Prostarm rents UPS systems and batteries to ATM providers and institutions, offering flexible, cost-effective backup solutions with recurring revenue potential. It ensures strong customer support through warranty services, paid maintenance, and AMC contracts, driving reliability, customer retention, and long-term trust.



KEY GROWTH DRIVERS.....

Strategic Expansion into BESS Manufacturing:

- Setting up 1.2 GWh BESS facility at Jhajjar, Haryana with INR 250 Mn capex; commissioning by FY26 to serve C&I and utility-scale demand.
- Forward integration into energy storage positions Prostarm among few BESS OEMs, with greater control on quality, supply chain, and innovation.
- Secured INR 520 Mn Adani Electricity order (22 MWh) and LOA from Bihar State Power for 120 MWh BOOT project with 12-year rental model.
- India’s BESS market to grow from <0.2 GW to 66 GW by 2032, driven by renewable integration and grid stability needs.

Business Strategy:

- Expand customer base, geographic presence, and brand recognition through both organic and inorganic growth.
- Improve efficiencies, reduce working capital cycle, rationalize debt, and leverage in-house BESS assembly to cut outsourcing.
- Capitalize on India’s projected 236 GWh BESS demand by 2032 through local manufacturing and strengthened capabilities.

PEER COMPARISON (TRAILING 12 MONTHS) INR MN

Company	Op. Income	Op. EBITDA	Op. EBITDA%	PAT	PAT%	Market Cap.
Prostarm Info Systems Ltd	3,118	470	15.06%	300	9.61%	8,401
Swelect Energy Systems	6,851	1,176	17.16%	285	4.16%	9,078
V-Guard Industries	55,667	4,815	8.65%	2,887	5.19%	1,68,817
Exide Industries	1,74,972	18,632	10.65%	8,544	4.88%	3,29,758
Servotech Renewable	6,990	577	8.25%	327	4.68%	33,179

INCOME STATEMENT (CONSOLIDATED)

Particulars (INR Mn)	FY23	FY24	FY25	Q1-FY26
Revenue from Operations	2,304	2,579	3,506	549
Total Expenses	2,033	2,227	3,051	509
EBITDA	271	352	455	40
EBITDA Margin (%)	11.76%	13.65%	12.98%	7.29%
Other Income	20	14	19	8
Depreciation	16	19	30	7
Finance Cost	13	37	54	16
PBT	262	310	390	25
Tax	69	82	101	7
PAT	193	228	289	18
PAT Margin (%)	8.38%	8.84%	8.24%	3.28%
Other Comprehensive Income	1	-	-	-
Total Comprehensive Income	194	228	289	18
EPS (INR)(not annualised)	4.66	5.44	6.74	0.41

BALANCE SHEET (CONSOLIDATED) (IND-AS).....

PARTICULARS (INR Mn)	FY23	FY24	FY25	PARTICULARS (INR Mn)	FY23	FY24	FY25
Equity				Assets (INR Mn)			
Share Capital	429	429	429	Non Current Assets			
Other Equity	181	414	610	Property, Plant & Equipment	41	65	159
Equity Attributable to Parent company	610	843	1,039	Capital Work in Progress	90	95	-
Non controlling Interest	22	17	-	Investment Property	27	28	29
Total Equity	632	860	1,039	Intangible assets	25	22	19
Non Current Liabilities				Intangible assets under development	-	-	-
Financial liabilities				Right of use assets	4	44	43
(i) Borrowings	67	46	34	Financial assets			
(ii) Other Financial Liabilities	-	-	-	(i) Trade Receivables	-	-	-
(iii)Lease Liabilities	1	-	-	(ii) Investments	-	-	
Provisions	9	12	15	(iii) Other Financial Assets	143	136	156
Other non-current liabilities				Deferred tax assets (Net)	14	18	26
Total Non-Current Liabilities	77	58	49	Other non-current assets	-	-	4
Current Liabilities				Total Non-Current Assets	344	408	436
Financial liabilities				Current Assets			
(i) Borrowings	180	388	638	Inventories	417	585	587
(ii) Lease Liabilities	1	1	-	Financial assets			
(iii) Trade Payables	598	643	577	(i) Investments			
(iv) Other Financial liabilities	9	23	18	(ii) Trade Receivable	667	903	1,074
Other Current liabilities	38	26	26	(iii) Cash and cash equivalents	8	5	6
Provisions	4	6	6	(iv) Bank balances	1	2	20
Current Tax Liabilities (net)	15	25	22	(v) Loans	4	5	5
Total Current Liabilities	845	1,112	1,287	(vi) Other current financial assets	50	72	76
Total Liabilities	922	1,170	1,336	Current Tax Asset (Net)	1	-	1
Grand Total – Equity and Liabilities	1,554	2,030	2,375	Other current assets	62	50	170
				Total Current Assets	1,210	1,622	1,939
				Grand Total - Assets	1,554	2,030	2,375

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