

1 Saksoft Ltd

Saksoft is a global IT services company with recognized leadership in Information Management Solutions, Digital Engineering and Testing Services. It was founded in 1999, today is a leading AI led Digital Transformation Solution Partner for clients across the globe. The Company's headquarters are in Chennai (India) and has 16 offices across India, Europe, Asia and USA. It majorly serves mid market companies and provides industry specific digital solution to BFS, Emerging Verticals, Logistics and Digital Commerce Verticals.

2 Business Segments (FY26)

- **BFS (31%)** : Provides digital transformation solutions to fintechs, payment companies, lending institutions, wealth management firms, and financial service providers. Key offerings include API integration, mobile/web application development, credit scoring, fraud prevention, risk assessment, big data analytics, and payment solutions.
- **Emerging Verticals (47%)** : Serves Telecom, Media & Technology (TMT), Utilities, and Healthcare sectors through software product engineering, cloud migration, cybersecurity, omnichannel customer experience, analytics, CRM platforms, SAP solutions, smart metering, predictive maintenance, and GenAI-based applications.
- **Logistics & Transportation (14%)** : Offers IoT-enabled logistics solutions, freight management systems, warehouse management, supply chain solutions, EDI integration, port management technologies, and transportation analytics
- **Commerce (8%)** : Provides digital commerce and retail transformation solutions including e-commerce platforms, customer engagement solutions, customer analytics, order and inventory management, omnichannel retail capabilities, and customer journey tracking.

3 Key Strengths

- Deep vertical expertise across high-growth industries including BFS, Logistics, Commerce, Telecom, Utilities, and Healthcare, enabling industry-specific digital transformation solutions.
- Strong digital transformation capabilities spanning cloud, data analytics, AI/ML, cybersecurity, enterprise applications, quality engineering, and application modernization.
- Focused mid-market positioning, targeting global companies with revenues between USD 100 million and USD 3 billion, where Saksoft can offer customized solutions and maintain close client relationships.
- Established acquisition-led growth model, having completed multiple acquisitions across logistics, cloud engineering, e-commerce, Salesforce, ServiceNow, healthcare, and testing services, creating a broad service portfolio.

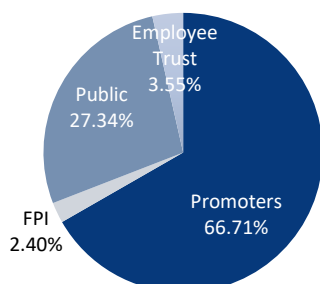
4 Key Growth Drivers

- **Inch-wide and Mile deep strategy** : It focuses on niche verticals and offerings by investing in digital assets and frameworks such as UNITE, STAQK, SAQAMA.
- **String of Pearls approach strategy** : Executed through timely and complementary acquisitions that widened our services. This strategy helps to increase its capability without much gestation period.
- **Value over Volume** : Address empty territories represented by more profitable projects and broad- base its operations.
- **Agility**: Continue its operations with a mid-tier corporation with few decision making layers, which increases its agility.
- **Cost Leadership** : Saksoft has invested in the offshore delivery model, a validated cost-effective approach.
- **Build Strong Team** : The company will seek to recruit creatively and aggressively to achieve its growth ambition.

Key Financials	FY23	FY24	FY25	FY26
Revenue from Operations (INR Mn)	6,656	7,616	8,830	10,071
Sales Growth (Y-O-Y)	38.5%	14.4%	15.9%	14.1%
EBITDA (INR Mn)	1,082	1,367	1,463	1871
EBITDA Margins (%)	16.25%	17.95%	16.56%	18.57%
Net Profit (INR Mn)	820	962	1,088	1,333
Net Profit Margins (%)	12.32%	12.63%	12.32%	13.23%
Diluted EPS (INR)	6.02	7.66	8.21	10.19
Diluted EPS Growth (Y-O-Y)	29.18%	27.16%	7.18%	24.12%

Key Financial Ratios	FY26
Net Debt to Equity	(0.28)x
Asset Turnover	0.97x
Interest Coverage Ratio	21.18
ROE	17%
ROCE	24%
Receivable's Days	70

Shareholding Pattern



Capital Structure

Share Price as on 31st March , 2026	109.69
Number of Shares o/s (Mn)	132.55
Market Capitalisation (INR Mn)	14,539.55
Add: Debt (INR Mn)	291.96
Less: Cash & Equivalents (INR Mn)	2,507.77
Enterprise Value (INR Mn)	12,323.74
Networth (INR Mn)	7,789.57

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