VALOREM ADVISORS

INVESTOR RELATIONS MANAGEMENT SERVICES

Kuantum Papers

1 Kuantum Papers Ltd.

Established in 1980 in Hoshiarpur Punjab, Kuantum Papers has grown from a 30 TPD operation into a major integrated manufacturer producing 540 TPD. Today, the company operates a sophisticated, fully integrated manufacturing facility that features four paper machines, agro- and wood-based pulping, a co-generation power plant, and a chemical recovery system. The company supplies high-quality paper for publishing and stationery to marquee global clients such as Wal-Mart, Pearson, and Oxford University Press.

2 Business Segments

Writing & Printing : Kuantum Papers prioritizes environmental sustainability by predominantly utilizing agro-pulp and wood chips sourced as waste from the wood industry. This eco-friendly approach is supplemented by the use of veneer waste and imported softwood and hardwood pulp to meet total volume requirements and enhance the overall quality of the finished paper.The company offers an extensive portfolio of traditional paper types, including Creamwove, Maplitho, Copier, Ledger, Cartridge, Stiffner, Colour, Parchment, and Bond. These established products cater to a wide range of standard printing and writing needs across various industries.

Speciality Papers : Kuantum is also aggressively expanding into the specialty products segment, currently producing Food Grade – OGR, Cup Stock Base, Absorbent Kraft, and Tissue papers. To further diversify, they have several high-value products under development, such as Carry Bags, Index cards, Thermal paper, Blade Wrappers, Anti-Rust solutions, Paper Straws, and Medical-grade paper.

3 Key Strengths

- Long standing relationship with dealers, many associated with the company for over 3 decades.
- Ability to command a price premium in the range of 5-7% over our competitors due to better quality of products and superior market orientation.
- Market based sales rather than government orders. Customers are delighted to deal with us rather than our competitors due to regular and timely supplies.
- Cost savings through Project upgradation plan will lead to improved EBITDA margins
- Strategic location in Punjab with abundant availability of raw materials such as Wheat Straw, Sarkanda, Kana Grass & Bagasse, allows us to get steady supplies at stable prices.
- Future source of wood chips: Social farm forestry programme which will serve us for our future source in-house wood pulp requirement.

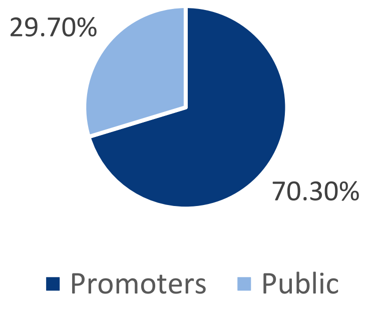
4 Key Growth Drivers

- The company is focusing on debottlenecking and upgrading plant operations to increase production capacity by approximately 50% while further optimizing costs.
- The company maintains a robust presence in the standard paper market with a wide variety of types including Creamwove, Maplitho, Copier, Ledger, Cartridge, Stiffner, Colour, Parchment, and Bond.
- Leveraging the single-use plastic ban, the company is diversifying into specialty segments like Food Grade – OGR, Cup Stock Base, Absorbent Kraft, and Tissue Papers. New products under development include Medical paper, Paper Straws, Thermal, and Anti-Rust solutions.
- It is also harnessing Industry 4.0 technologies, including IoT, AI, and cloud computing, for optimal resource utilization.

Key Financials	FY24	FY25	FY26	Q1-FY27
Total Sales	12,113	11,070	10,932	3,038
Sales Growth (Y-O-Y)	*-7.33%*	*-8.53%*	*-1.22%*	-
EBITDA	3,330	2,426	1,618	401
EBITDA Margins (%)	27.49%	21.92%	14.80%	13.20%
Net Profit	1,838	1,152	420	62
Net Profit Margins (%)	15.17%	10.41%	3.84%	2.05%
Diluted EPS (In Rs)	21.07	13.20	4.81	0.71
Diluted EPS Growth (Y-O-Y)	*35.06%*	*-37.35%*	*-63.56%*	-

Key Financial Ratios	FY26
Net Debt to Equity (x)	0.66
Fixed Asset Turnover	0.53x
Interest Coverage Ratio	2.08x
Return on Equity	3.4%
Return on Capital Employed	4.8%
Debtor Days	14 days
Inventory Days	121 days
Working Capital Days	-31 days

Shareholding Pattern



Capital Structure	
Share Price as on 30th June, 2026	75.7
Number of Shares o/s	87.3
Market Capitalisation	**6,601.5**
Add: Debt	8,598
Add: Minority Interest	0.0
Less: Cash & Equivalents	484.8
Enterprise Value	**14,714.7**
Networth	**12,283.2**

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