VALOREM ADVISORS | INVESTOR RELATIONS MANAGEMENT SERVICES

JUBILANT AGRI & CONSUMER PRODUCTS

1 Jubilant Agri and Consumer Products LTD

Jubilant Agri and Consumer Products Limited, part of the Jubilant Bhartia Group, is a diversified B2B and B2C company operating in Performance Polymers & Chemicals and Agri Products. The company offers a broad portfolio including adhesives, latex, food polymers and crop nutrition solutions, supported by strong in-house R&D. With 8 manufacturing facilities and a pan-India distribution network, it serves both domestic and export markets. The company is focused on expanding its consumer portfolio and strengthening its presence across high-growth segments.

2 Business Segments (Q1-FY27)

Performance Polymers & Chemicals (73%): The segment manufactures a diversified portfolio of specialty products including latex (VP, SBR and NBR), food-grade SPVA used in chewing gum base, industrial polymers, adhesives and wood finishes, catering to automotive, tyre, conveyor belt, packaging, construction and other industrial applications, supported by strong R&D and long-standing customer relationships.

Agri Products (27%): The agri business provides a comprehensive range of crop nutrition, crop growth regulators and crop protection solutions, including SSP, NPK and other agri-inputs under the 'Ramban' brand, with operations across multiple states and a strong presence in North India.

3 Key Strengths

- Market leadership in niche segments, including No.1 in India for Vinyl Pyridine Latex (ex-China globally) and No.1 in India for solid SPVA.
- Strong distribution network with 1,450 distributors and 31,000 retailers supporting consumer business scale-up.
- Robust manufacturing backbone with 8 facilities and integrated production capabilities across key product categories.
- Established agri market position, including No.1 in Single Super Phosphate (SSP) in Uttar Pradesh.
- Strong in-house R&D and innovation focus supporting product development and portfolio expansion.
- Expanding consumer franchise, driven by new product launches, higher A&P spend and deeper contractor engagement.

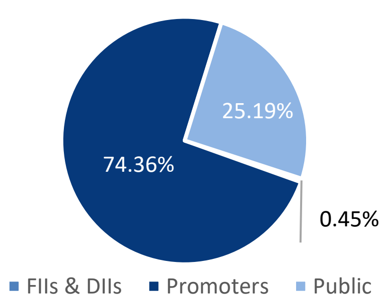
4 Key Growth Drivers

- Expansion of consumer adhesives and wood finishes through deeper distribution, brand investments and new product launches.
- Strong demand tailwinds from housing and renovation, driven by urbanization, modular furniture adoption and construction activity.
- Capacity expansion in performance polymers (30,000 MTPA addition) to meet rising demand in specialty latex and industrial applications.
- Expanded product portfolio in water proofing segment through introduction of new SBR latex. Successful product approval from key customers.
- Achieved strong double-digit revenue growth in adhesive segment driven by broad-based volume gains and continued market outperformance.

Key Financials	FY24	FY25	FY26	Q1-FY27
Total Sales	12,533	15,610	18,911	5,232
Sales Growth (Y-O-Y)	*-14.91%*	*24.56%*	*21.14%*	*NA*
EBITDA	1,072	1,457	1,960	679
EBITDA Margins (%)	*8.55%*	*9.33%*	*10.36%*	*12.99%*
Net Profit (INR Mn)	297	877	1,279	461
Net Profit Margins (%)	*2.37%*	*5.62%*	*6.76%*	*8.81%*
Diluted EPS (INR)	19.48	57.17	83.31	29.96
Diluted EPS Growth (Y-O-Y)	*-52.33%*	*193.48%*	*45.72%*	*NA*

Key Financial Ratios	FY26
Net Debt to Equity	0.06x
Fixed Asset Turnover	8.9x
Interest Coverage Ratio	27.08x
Return on Equity	28%
Return on Capital Employed	37%
Debtor Days	67
Inventory Days	72
Working Capital Days	42

Shareholding Pattern



Capital Structure

Share Price as on 30th June, 2026	2,031.1
Number of Shares o/s (Mn)	15.2
Market Capitalisation (INR Mn)	30,776.2
Add: Debt (INR Mn)	279.0
Add : Minority Interest	-
Less: Cash & Equivalents (INR Mn)	57.1
Enterprise Value (INR Mn)	30,998.1
Networth (INR Mn)	4,599.0

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