

1 Prostarm Info Systems Ltd.

Prostarm Info Systems Limited, incorporated in 2008, is engaged in the design, manufacturing, assembly, sale and servicing of energy storage and power conditioning equipment. The company offers a broad portfolio including UPS systems, inverter systems, lithium-ion battery packs, servo-controlled stabilizers and isolation transformers, along with solar EPC and IT infrastructure solutions. Prostarm operates three manufacturing units and serves customers across industries such as BFSI, healthcare, railways, defence, aviation, IT and renewable energy. With a pan-India network, over 750 customers and more than 2,00,000 installations, the company focuses on delivering reliable power backup and energy storage solutions.

2 Business Segments Q1-FY27

- Manufactured Power Solutions (28%):** The company manufactures power conditioning equipment including UPS systems (up to 500 kVA), solar hybrid inverters, lift inverters, lithium-ion battery packs, servo voltage stabilizers and isolation transformers. These products are designed for mission-critical applications across industries such as banking, healthcare, railways and IT infrastructure.
- Third-Party Products (30%):** Prostarm sources batteries and allied power products from domestic manufacturers and distributes them through its network. The segment generates recurring demand through replacement cycles and supports cross-selling of services and maintenance contracts.
- BESS-EPC (40%):** Company provides end-to-end EPC solutions for BESS projects, primarily focused on the C&I segment, covering design, procurement, installation, commissioning and O&M. Its upcoming in-house BESS manufacturing facility will further enhance execution efficiency, quality control and scalability.
- Value-Added Services (1%):** The company offers installation, rental, after-sales services and annual maintenance contracts for UPS and battery systems, providing recurring revenue and strengthening customer relationships.

3 Key Strengths

- Diversified portfolio of power conditioning and energy storage solutions across UPS systems, lithium-ion batteries, inverters and stabilizers.
- Integrated capabilities across design, manufacturing, assembly, installation and after-sales services.
- Pan-India presence with 23 branch offices across 19 states and 450+ dealers.
- Strong customer base across BFSI, healthcare, railways, defence, aviation and IT sectors.
- Three manufacturing facilities with expanding lithium-ion battery capacity.
- Healthy order book of ~INR 10,852 million providing revenue visibility.

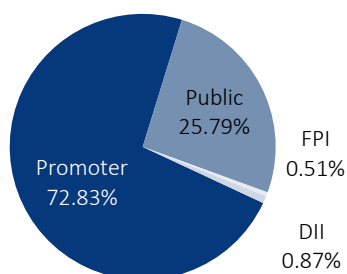
4 Key Growth Drivers

- Expansion into Battery Energy Storage Systems (BESS) with a 1.2 GWh manufacturing facility at Jhajjar, Haryana expected to be commissioned by Q2-FY27.
- Rapid growth in India's energy storage market, with BESS capacity projected to expand from <0.2 GW to ~66 GW by 2032.
- Rising demand for power backup and energy storage solutions across data centers, industrial and critical infrastructure.
- Expansion of rooftop solar EPC and renewable-compatible power solutions, supporting India's energy transition.
- Recurring revenue opportunities from AMC services, battery replacements and rental solutions supported by a large installed base.

Key Financials	FY24	FY25	FY26	Q1-FY27
Revenue from Operations (INR Mn)	2,579	3,506	3,858	760
Sales Growth (Y-O-Y)	11.94%	35.94%	10.01%	NA
EBITDA (INR Mn)	352	455	463	65
EBITDA Margins (%)	13.65%	12.98%	12.00%	8.55%
Net Profit (INR Mn)	228	289	330	46
Net Profit Margins (%)	8.84%	8.24%	8.55%	6.05%
Diluted EPS (INR)	5.44	6.74	5.82	0.76
Diluted EPS Growth (Y-O-Y)	16.74%	23.90%	(13.65%)	NA

Key Financial Ratios	FY26
Net Debt to Equity	0.29
Fixed Asset Turnover	24.08
Interest Coverage Ratio	9
Return on Equity	11.51%
Return on Capital Employed	16.45%
Debtor Days	171
Inventory Days	86
Working Capital Days	123

Shareholding Pattern



Capital Structure

Share Price as on 30 th June, 2026	136.8
Number of Shares o/s (Mn)	58.9
Market Capitalisation (INR Mn)	8,051.1
Add: Debt (INR Mn)	841.2
Less: Cash & Equivalents (INR Mn)	20.5
Enterprise Value (INR Mn)	8,871.8
Networth (INR Mn)	2,866.7

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