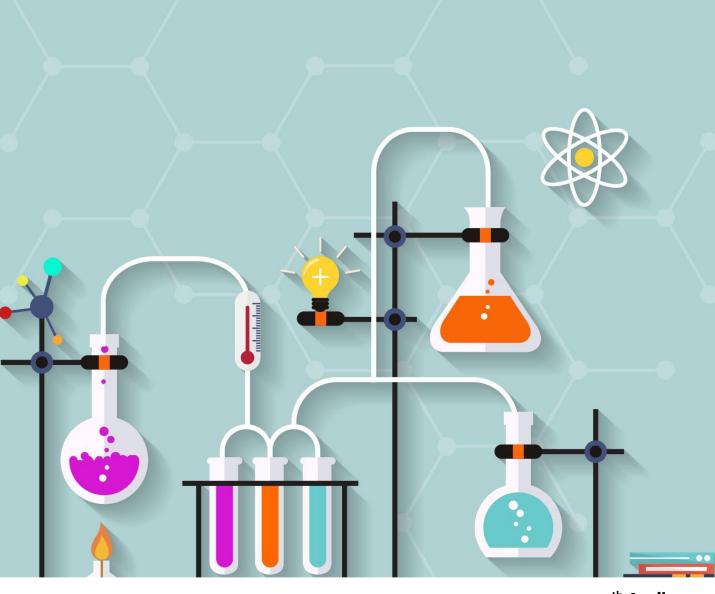


Supreme Petrochem Ltd Q4FY25



Result update 30th April, 2025

Supreme Petrochem Ltd

Long-term growth intact, driven by ramp up in ABS

II 30th April 2025

| CMP | Target | Potential Upside | Market Cap (INR Mn) | Recommendation | Sector |
|---------|---------|------------------|---------------------|----------------|---------------------|
| INR 640 | INR 684 | 6.9% | INR 1,20,346 | ACCUMULATE | Specialty Chemicals |

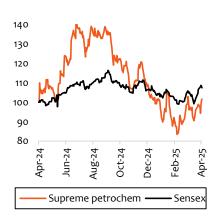
Result Highlights of Q4FY25:

- Supreme Petrochem's Q4FY25 revenue stood at INR 15,390 Mn., down 1.5% YoY (+9.5% QoQ), was below our estimates led by weak volume; however, EBITDA came in at INR 1,446 Mn., down 17.4% YoY (+45.7% QoQ). Strong growth in EBITDA sequentially was driven by margin improvement of 234bps QoQ. Adj. PAT stood at INR 1,069 Mn., down 18.7% YoY (+49.8% QoQ), was above our estimates led by improved operating margins and higher other income.
- We have revised our FY26E/FY27E EPS estimates by -5.6%/+0.1%, impacted by volatility in the raw material prices, higher operating expenses from ramp-up of ABS commercial production. We believe that uptick in EPS exports, stronger traction in compounding business along with capacity expansion will be major revenue drivers. We value Supreme Petrochem at 18.0x FY27E EPS, implying a target price of INR 684. We maintain our "ACCUMULATE" rating on the stock.

MARKET DATA

| Shares outs (Mn) | 188 |
|-------------------|----------|
| Mkt Cap (INR Mn) | 1,20,346 |
| 52 Wk H/L (INR) | 927/518 |
| Volume Avg (3m K) | 83 |
| Face Value (INR) | 2 |
| Bloomberg Code | SPPT IN |

SHARE PRICE PERFORMANCE



MARKET INFO

| SENSEX | 80,288 |
|--------|--------|
| NIFTY | 24,336 |

KEY FINANCIALS

| INR Millions | FY23 | FY24 | FY25 | FY26E | FY27E |
|---------------|--------|--------|--------|--------|--------|
| Revenue | 52,872 | 52,533 | 60,234 | 74,004 | 91,025 |
| EBITDA | 6,581 | 4,668 | 5,326 | 7,678 | 10,172 |
| Adj. PAT | 4,981 | 3,465 | 3,905 | 5,283 | 7,147 |
| EPS | 26.5 | 18.4 | 20.8 | 28.1 | 38.0 |
| EBITDA Margin | 12.4% | 8.9% | 8.8% | 10.4% | 11.2% |
| NPM | 9.4% | 6.6% | 6.5% | 7.1% | 7.9% |

Source: Company, DevenChoksey Research

Muted volumes and realization drag Q4FY25 revenue

- For Q4FY25, the revenue decreased 1.5% YoY (+9.5% QoQ) to INR 15,390 Mn, this decline was due to subdued volume and price growth.
- ➤ The volume declined 0.7% YoY (+11.7% QoQ) to 95,556 MTPA as there was a high base in Q4FY24 due to seasonal OEM demand, and flat demand in EPS (Expandable polystyrene) amid capacity expansions by competitors.
- Additionally, Automotive demand, particularly from Tier-I players, was subdued. Export volumes to GCC and Europe remained in early ramp-up during Q4FY25, limiting their offset to the domestic YoY volume decline.
- In FY25, revenue grew 14.7%, which was primarily driven by volume growth of 9.4%. supported by broad-based demand across polystyrene, EPS, and masterbatches.
- This volume uptick was also aided by better capacity utilization (~79.0%) during FY25, compared to 75.0% in FY24.

Margins contract YoY on weaker mix, higher R&D and integration costs

- Gross margin contracted 156 bps YoY (+183 bps QoQ) to 15.5%, due to decline in price realization of about 0.8% and unfavourable product mix.
- ➤ EBITDA decreased 17.4% YoY (+45.7% QoQ) to INR 1,446 Mn. EBITDA margin contracted 181 bps YoY (+234 bps QoQ) to 9.4% due to gross margin contraction and an increase in other expenses of 4.3% YoY.
- > This was due to ramp-up in R&D and new product initiatives as ABS project nearing completion and Initial integration costs related to the Xmold acquisition.
- Adj. Net profit decreased 18.7% YoY (+49.8% QoQ) to INR 1,069 Mn. Adj. PAT margin contracted 147 bps YoY (+187 bps QoQ) to 6.9%.

SHARE HOLDING PATTERN (%)

| Particulars | Mar-25 (%) | Dec-24 (%) | Sep-24 (%) |
|-------------|------------|------------|------------|
| Promoters | 64.2 | 64.2 | 64.2 |
| FIIs | 3.5 | 3.4 | 3.4 |
| DIIs | 3.1 | 2.8 | 2.8 |
| Others | 29.1 | 29.5 | 29.5 |
| Total | 100 | 100 | 100 |

^{*}Based on the previous closing

22.9%

Revenue CAGR between FY25 and FY27E



Adj. PAT CAGR between FY25 and FY27E

^{*}Note: All the market data is as of previous closing.

India Equity Institutional Research II

Result Update – Q4 FY25

II 30th April 2025

Supreme Petrochem Ltd

Key Concall Highlights:

Volume

- > Q4 tends to be seasonally strong for OEM-driven demand, particularly within the appliances segment—covering air conditioners, refrigerators, and washing machines. In contrast, Q4FY25 did not witness a comparable surge in OEM activity, resulting in a softer YoY volume trajectory despite sequential improvement.
- Volumes in Q4FY24 were bolstered by robust offtake of high-margin, value-added polystyrene grades linked to this seasonal uptick.
- EPS (Expandable Polystyrene), which forms ~25.0% of volumes, saw limited domestic demand growth. Management noted that players in North India, including Styrenics and EPACK, expanded their EPS capacities during FY25. This intensified competition and led to a flattish domestic EPS volume scenario, capping SPL's YoY growth in this segment despite its capacity availability.
- > SPL's acquisition of Xmold Polymers, which gives it access to Tier-II automotive clients, happened late in FY25 and only partially contributed. Thus, limited exposure to automotive segments during FY25 restricted volume uplift from this vertical.

Margin

- In Q4FY24, SPL had a higher share of value-added polystyrene grades, driven by strong seasonal demand from OEMs (appliances segment). In Q4FY25, OEM demand was comparatively softer, leading to a lower proportion of premium-margin products.
- > Management confirmed that trading revenue accounted for ~23.0% of FY25 topline. Any increase in the share of trading sales in Q4FY25 compared to Q4FY24—where manufacturing likely dominated—would have diluted gross margins.
- > Trading operations are inherently low-margin and tend to drag blended profitability down.

Domestic market continued to be the dominant contributor in FY25

The domestic business remained the core revenue driver in FY25. Growth was supported by:

- Healthy demand from appliance OEMs, aided by government PLI schemes.
- > Strong traction in consumer durables and infrastructure applications for polystyrene and EPS.
- > Rising contribution from trading activities (~23.0% of FY25 revenue), which are largely domestic-focused.

Volume growth guidance

- Management has guided for ~13.0% volume growth in FY26E, driven by:
 - Ramp-up of the 70,000 MTPA ABS (Acrylonitrile butadiene styrene) plant, which is expected to commence commercial production in Q2FY26E.
 - Improved utilization in existing product lines such as polystyrene, EPS, XPS, and compounds.
 - Contribution from Xmold Polymers, a newly acquired compounding business, particularly in automotive and appliance applications.

Capex plan:

> The company has planned a Capex of ~INR 2,000 Mn for FY26E with ~50.0% allocated to expand the compounding business and remaining outlay for Phase II of ABS capacity, EPS Phase II, and debottlenecking initiatives.

New product launch: ABS and ABS-based compounds

- The mass ABS project, a key growth pillar, is set for mechanical completion by May 2025E, with volumes expected to kick in from H2FY26E.
- > ABS-based compounds and specialty applications are expected to gain traction, supported by technical collaboration with Versalis and existing approvals in downstream sectors. Management expects ~20,000–25,000 tons of volume from ABS and ABS compounds in FY26E, contributing significantly to growth.

Export market expansion

> EPS grades have received approvals in GCC and European markets, and the company expects exports to rise meaningfully in FY26E, supplementing domestic demand. New product lines (e.g., 3D insulation boards, PS sheeting) being set up at the Karnal unit are also geared toward export and value-added infrastructure applications.

Other highlights

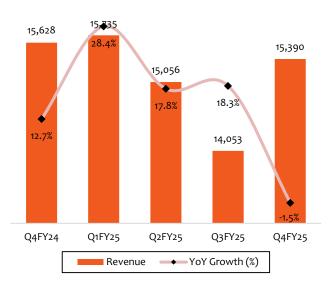
- > Styrene monomer, the primary raw material for polystyrene and EPS, remained range-bound within ±10.0% for most of FY25, but entered a downward trend from March 2025.
- Management clarified that U.S. anti-dumping tariffs on Chinese styrene had no bearing on India, as China largely consumes its styrene domestically and does not export it to the U.S.
- Freight costs, which had been elevated during the post-COVID period, have normalized to near pre-COVID levels, according to management. While this supports margins structurally, it also reduces export pricing competitiveness, making overseas markets more neutral from a cost arbitrage perspective.

RESEARCH

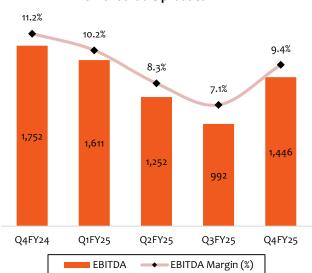
Supreme Petrochem Ltd

Story in charts

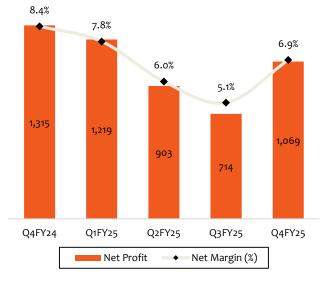
Subdued revenue growth (YoY) due to weal volume and pricing



EBITDA margin contracted YoY due to unfavourable product mix



Net profit margin contracted YoY with weak operating performance



Styrene Monomer price – Key RM (USD/MT)



Source: Company, DevenChoksey Research

Key raw material – Price trend

| (Styrene Monomer price) | Q1FY24 | Q2FY24 | Q ₃ FY ₂ 4 | Q4FY24 | Q1FY25 | Q2FY25 | Q ₃ FY ₂₅ | Q4FY25 |
|---------------------------|--------|--------|----------------------------------|--------|--------|--------|---------------------------------|--------|
| Average price (USD/MT) | 1,148 | 1,184 | 1,168 | 1,246 | 1,310 | 1,268 | 1,176 | 1,151 |
| YoY change | -25.7% | -12.6% | 0.8% | 0.7% | 14.1% | 7.2% | 0.7% | -7.7% |
| QoQ change | -7.2% | 3.1% | -1.3% | 6.7% | 5.1% | -3.1% | -7.2% | -2.2% |

Thomson Reuters, Factset and Capital IQ

 ${\tt Source: Company, DevenChoksey \, Research}$

KRChoksey

Supreme Petrochem Ltd

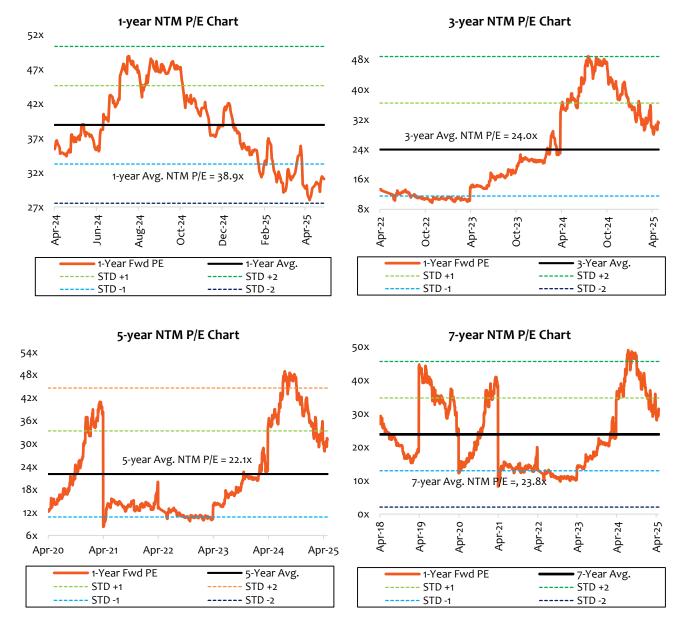
India Equity Institutional Research II

Valuation and view:

Supreme Petrochem saw a muted YoY performance in Q4FY25, impacted by a high base from strong OEM demand in the prior year and flattish EPS volumes due to intensified competition from domestic capacity additions. Automotive demand remained subdued, and export volumes, though progressing, were still in early ramp-up, offering limited support. Profitability was pressured by softer realizations, an unfavourable product mix, and higher operating expenses tied to R&D and new product initiatives, particularly as the ABS project nears completion. Integration costs from the Xmold acquisition also weighed on margins.

We have revised our FY26E/FY27E EPS estimates by -5.6%/+0.1%, impacted by volatility in the raw material prices, higher operating expenses from ramp-up of ABS commercial production. We believe that uptick in EPS exports, stronger traction in compounding business along with capacity expansion will be major revenue drivers. We expect the revenue to grow at 22.9% CAGR and PAT to grow at 35.3% CAGR over FY25-FY27E. Currently, the stock is trading at PE multiple of 22.9x/16.9x based on FY26E/FY27E EPS, respectively.

We value Supreme Petrochem at 18.0x FY27E EPS, implying a target price of INR 684. We maintain our "ACCUMULATE" rating on the stock.



Source: Bloomberg, DevenChoksey Research

II 30th April 2025

Supreme Petrochem Ltd

Result Snapshot

| Result Snapshot | | | | | | | | |
|-------------------------|--------|--------|--------|---------|----------|--------|---------|---------|
| Particulars (Mn) | Q4FY25 | Q3FY25 | Q4FY24 | QoQ | YoY | FY25 | FY24 | YoY |
| Revenue from Operations | 15,390 | 14,053 | 15,628 | 9.5% | -1.5% | 60,234 | 52,533 | 14.7% |
| Total Expenditure | 13,944 | 13,061 | 13,876 | 6.8% | 0.5% | 54,931 | 47,866 | 14.8% |
| Cost of Raw Materials | 9,772 | 9,344 | 10,184 | 4.6% | -4.0% | 38,127 | 32,552 | 17.1% |
| Purchase of Stock | 3,109 | 2,946 | 3,269 | 5.5% | -4.9% | 13,190 | 11,941 | 10.5% |
| Changes in Inventories | 116 | -166 | -498 | -170.1% | -123.4% | -61 | -61.5 | -1.4% |
| cogs | 12,997 | 12,125 | 12,955 | 7.2% | 0.3% | 51,268 | 43,994 | 16.5% |
| Employee Cost | 135 | 179 | 143 | -24.7% | -5.8% | 640 | 634.9 | 0.8% |
| Other Expenses | 812 | 757 | 779 | 7.3% | 4.3% | 3,034 | 2,800.0 | 8.4% |
| EBITDA | 1,446 | 992 | 1,752 | 45.7% | -17.4% | 5,303 | 4,668 | 13.6% |
| EBITDA Margin (%) | 9.4% | 7.1% | 11.2% | 234 bps | -181 bps | 8.8% | 8.9% | -8 bps |
| Depreciation | 175 | 171 | 160 | 2.4% | 9.3% | 679.4 | 594.9 | 14.2% |
| EBIT | 1,272 | 822 | 1,592 | 54.7% | -20.1% | 4,623 | 4,073 | 13.5% |
| Other Income | 187 | 174 | 190 | 7.4% | -1.8% | 755.2 | 681.4 | 10.8% |
| Interest Expense | 30 | 35 | 17 | -14.5% | 74.4% | 124.1 | 72.2 | 71.9% |
| Share of Associates | 0 | 0 | 0 | 0 | 0 | o | 0 | 0 |
| PBT before Exceptional | 1,429 | 961 | 1,766 | 48.7% | -19.1% | 5,254 | 4,682 | 12.2% |
| Exceptional Items | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| РВТ | 1,429 | 961 | 1,766 | 48.7% | -19.1% | 5,254 | 4,682 | 12.2% |
| Tax | 360 | 248 | 451 | 45.4% | -20.1% | 1,349 | 1,217 | 10.8% |
| Minority interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| РАТ | 1,069 | 714 | 1,315 | 49.8% | -18.7% | 3,905 | 3,465 | 12.7% |
| PAT Margin (%) | 6.9% | 5.1% | 8.4% | 187 bps | -147 bps | 6.5% | 6.6% | -11 bps |
| EPS | 5-7 | 3.8 | 7.0 | 49.8% | -18.7% | 20.8 | 18.4 | 12.7% |
| Adj. PAT | 1,069 | 714 | 1,315 | 49.8% | -18.7% | 3,905 | 3,465 | 12.7% |
| Adj. PAT Margin (%) | 6.9% | 5.1% | 8.4% | 187 bps | -147 bps | 6.5% | 6.6% | -11 bps |
| Adj. EPS | 5.7 | 3.8 | 7.0 | 49.8% | -18.7% | 20.8 | 18.4 | 12.7% |

 ${\tt Source: Company, DevenChoksey \, Research}$

Supreme Petrochem Ltd

Exhibit 1: Profit & Loss Statement

| INR Mn | FY24 | FY25 | FY26E | FY27E |
|----------------|--------|--------|--------|--------|
| Revenues | 52,533 | 60,234 | 74,004 | 91,025 |
| COGS | 44,431 | 51,257 | 61,220 | 74,573 |
| Gross profit | 8,103 | 8,977 | 12,784 | 16,452 |
| Employee cost | 635 | 640 | 1,110 | 1,365 |
| Other expenses | 2,800 | 3,011 | 3,996 | 4,915 |
| EBITDA | 4,668 | 5,326 | 7,678 | 10,172 |
| Depreciation | 595 | 679 | 737 | 813 |
| EBIT | 4,073 | 4,647 | 6,940 | 9,359 |
| Finance Costs | 72 | 124 | 112 | 113 |
| Other Income | 681 | 732 | 612 | 819 |
| РВТ | 4,682 | 5,254 | 7,440 | 10,066 |
| Tax | 1,217 | 1,349 | 2,158 | 2,919 |
| PAT | 3,465 | 3,905 | 5,283 | 7,147 |
| EPS (INR) | 18.4 | 20.8 | 28.1 | 38.0 |

Exhibit 2: Cash Flow Statement

| INR Mn | FY24 | FY25 | FY26E | FY27E |
|----------------------------------|-----------------------|----------------------------|-----------------------|---------------|
| CFFO | 5,570 | 3,416 | 6,533 | 5,117 |
| CFFI | (1,818) | (3,302) | (2,003) | (2,004) |
| CFFF | (1,969) | (2,119) | (2,489) | (2,279) |
| | | | | |
| Net Inc/Dec in cash | 1,784 | (2,006) | 2,041 | 834 |
| Net Inc/Dec in cash Opening Cash | 1,784 8,944 | (2,006) 10,728 | 2,041 8,722 | 834 10,764 |
| · | | | | |

Exhibit 3: Key Ratios

| INR Mn | FY24 | FY25 | FY26E | FY27E |
|--------------------------|-------|-------|-------|-------|
| EBITDA Margin (%) | 8.9% | 8.8% | 10.4% | 11.2% |
| Tax rate (%) | 26.0% | 25.8% | 25.9% | 25.8% |
| Net Profit Margin (%) | 6.6% | 6.5% | 7.1% | 7.9% |
| RoE (%) | 17.2% | 17.5% | 20.7% | 23.4% |
| RoCE (%) | 16.0% | 16.4% | 19.7% | 22.4% |
| Current Ratio (x) | 2.2 | 1.9 | 1.7 | 2.0 |
| P/E(x) | 35.0 | 31.0 | 22.9 | 16.9 |

Source: Company, DevenChoksey Research

Exhibit 4: Balance Sheet

| INR Mn | FY24 | FY25 | FY26E | FY27E |
|-----------------------------------|----------|----------|----------|----------|
| Equity | | | | |
| Equity Capital | 376 | 376 | 376 | 376 |
| Other Equity | 19,815 | 21,937 | 25,151 | 30,229 |
| Total Equity | 20,191 | 22,313 | 25,527 | 30,605 |
| Non-Current Liabilities | | | | |
| Lease liabilities | 983 | 1,053 | 745 | 563 |
| Deferred Tax Liabilities (Net) | 373 | 399 | 496 | 610 |
| Other Non-Current Liabilities | 114 | 106 | 101 | 124 |
| Total Non-Current Liabilities | 1,470 | 1,558 | 1,341 | 1,296 |
| Current Liabilities | | | | |
| Other Financial Liabilities | 455 | 756 | 415 | 510 |
| Trade Paybles | 8,089 | 9,277 | 12,165 | 12,469 |
| Other current liabilities | 443 | 577 | 469 | 522 |
| Total Current Liabilities | 8,987 | 10,610 | 13,049 | 13,501 |
| Total Liabilities | 10,457 | 12,168 | 14,390 | 14,797 |
| Non-Current Assets | | | | |
| Property Plants and Equipments | 6,575 | 6,907 | 10,052 | 11,425 |
| Capital Work-in Progress | 23,261 | 58,084 | 58,084 | 58,084 |
| Other non-current assets | (19,215) | (50,723) | (50,951) | (51,048) |
| Total Non-Current Assets | 10,621 | 14,268 | 17,185 | 18,462 |
| Current Assets | | | | |
| Inventories | 4,806 | 7,008 | 8,110 | 9,975 |
| Trade Receivables | 3,950 | 3,932 | 5,069 | 6,235 |
| Cash and Bank | 5,204 | 4,618 | 3,759 | 4,593 |
| Oher current assets | 6,068 | 4,655 | 5,795 | 6,137 |
| Total Current Assets | 20,027 | 20,213 | 22,733 | 26,940 |
| Total Assets | 30,648 | 34,481 | 39,917 | 45,402 |

Supreme Petrochem Ltd

| Supreme Petrochem Ltd | | | | | | |
|-----------------------|--------------|-------------|--------------------|--|--|--|
| Date | CMP (INR) | TP (INR) | Recommendatio n | | | |
| 29-Apr-25 | 640 | 684 | ACCUMULATE | | | |
| 22-Jan-24 | 619 | 683 | ACCUMULATE | | | |
| 24-Oct-24 | 780 | 877 | ACCUMULATE | | | |
| 01-Aug-24 | 857 | 903 | ACCUMULATE | | | |
| 14-Jun-24 | 736 | 799 | ACCUMULATE | | | |
| 07-May-24 | 688 | 766 | ACCUMULATE | | | |
| 29-Jan-24 | 568 | 592 | HOLD | | | |

| Rating Legend (Expected over a 12-month period) | |
|---|----------------|
| Our Rating | Upside |
| Buy | More than 15% |
| Accumulate | 5% – 15% |
| Hold | o – 5% |
| Reduce | -5% – o |
| Sell | Less than – 5% |

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