

KSH International Ltd

Q1FY27 Result Update



HOLD@CMP INR 989
Target: INR 1,173 in 24 months
Upside Potential: 18.7%

Transformers & AI data center demand strengthens outlook

Business model: KSH International manufactures magnet winding wires and conductors used in transformers, motors, generators, EVs, and industrial equipment. The company primarily supplies customized winding solutions to OEMs across power, renewable energy, automotive, and industrial sectors, with revenue driven by product sales.

KSH International reported a strong Q1FY27 performance with revenue from operations increasing 108.4% YoY to INR 1,164 cr, driven by robust demand for specialized winding wires, higher volumes, and improved product mix. EBITDA increased 85.1% YoY to INR 74 cr, while PAT grew 85.9% YoY to INR 42 cr, supported by operating leverage and higher value-added product contribution. EBITDA margin stood at 6.4%, while PAT margin was at 3.6%. Sales volumes increased 30% YoY to 7,969 MT, with capacity utilization improving to 73% during the quarter. Operationally, specialized magnet winding wires remained the key growth driver, contributing ~75% of revenue, with specialized wire revenue growing 113% YoY. EBITDA per ton improved significantly to INR 93,325 in Q1FY27 from INR 74,018 in Q4FY26 and INR 65,885 YoY, supported by higher CTC contribution, export growth, and favourable product mix. Export revenue grew 83% YoY, reflecting strong demand across global transformer markets.

The company continued capacity expansion at Supa, with installed capacity reaching 43,445 MT as of June 2026 and targeted to increase to 59,045 MT by FY27 end. KSH also signed a long-term framework agreement with a global transformer OEM and commissioned an upcast backward integration facility, strengthening growth visibility.

Over FY26–29E, revenue is expected to grow at a CAGR of ~33.9% to INR 7,462 cr, while EBITDA is projected to grow at ~34.4% CAGR to INR 466 cr. However, scale-up and copper cost pressures are expected to stabilize EBITDA margins at 6.2%. Profit is estimated to grow at ~42.4% CAGR to INR 318 cr, with net margins rising to ~4.3% aided by debt reduction.

Valuation call: We recommend HOLD at the CMP of INR 989, with a price target of INR 1,173 (25.0× FY29 earnings), representing an upside of 18.7% over the next 24 months.

Risks: Tender renewal risks, delays in government payments, lower diagnostic testing volumes, and regulatory or policy changes.

Industry Capital Goods

Scrip Details

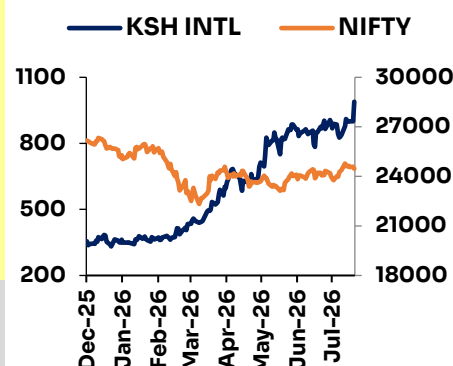
Face Value (INR)	5.0
Market Cap (INR Cr)	6,701
Price (INR)	989
No of Sh O/S (Cr)	6.8
1M Avg Vol (000)	466
52W H/L (INR)	1,052 / 330
Dividend Yield (%)	0.00

Shareholding (%) Jun 2026

Promoter	74.58
FII	5.71
DII	10.87
Public	8.84
Other	0.00

TOTAL 100.0

Price Chart



Key consolidated financial data (INR Cr, unless specified)

	Net Revenue	EBITDA	Net Profit	EBITDA (%)	Net Profit (%)	Adj. EPS (INR)	BVPS (INR)	ROE (%)	RoIC (%)	P/E (X)	EV/EBITDA (X)
FY25	1,928.3	123.1	68.0	6.4	3.5	10.0	44.1	22.8	16.9	98.6	57.3
FY26	3,107.3	191.8	110.2	6.2	3.5	16.3	119.3	13.6	16.4	60.8	36.1
FY27E	5,067.5	322.0	205.2	6.4	4.0	30.3	149.5	20.2	23.8	32.7	21.5
FY28E	6,261.1	394.5	260.7	6.3	4.2	38.5	188.0	20.5	26.4	25.7	17.3
FY29E	7,462.5	465.5	318.1	6.2	4.3	46.9	235.0	20.0	28.7	21.1	14.2

Source: Ventura Research & Company update

Rating Rationale

We maintain our HOLD rating on KSH International with a revised target price of INR 1,173, implying an upside of 18.7% from the current CMP of INR 989. The stock has already surpassed our earlier price target of INR 589, supported by sustained execution, resilience in profitability, and improving growth visibility. Despite a sharp increase in copper prices, the company has maintained EBITDA margins above 6%, highlighting the stability of its value-add driven business model and the effectiveness of its copper pass-through mechanism.

The incremental contribution from specialized magnetic winding wires, particularly high-value CTC products, remains a key margin driver, with continued mix improvement providing upside potential. Additionally, KSH has further expansion optionality at its Supa facility, with the ability to add another ~10,000–12,000 MTPA capacity within the existing plant infrastructure, providing a scalable growth runway beyond the ongoing expansion.

The long-term demand outlook remains favourable, supported by the early stages of transformer capacity build-out, renewable energy integration, grid modernization, and increasing data centre-related power infrastructure investments. Management highlighted temporary bottlenecks at certain transformer OEM customers due to capacity expansion delays; however, resolution of these constraints could accelerate order execution and provide further growth upside. While valuations have rerated significantly, sustained earnings growth and structural demand drivers provide confidence in KSH's long-term growth potential.

Valuation

Our DCF based valuation model values KSH at a FY29 price target of INR 1,173 per share, representing an upside of 18.7% from the CMP of INR 989.

Fig in INR Cr (Unless Specified)	FY25	FY26	FY27E	FY28E	FY29E	FY30E	FY31E	FY32E	FY33E	FY34E	FY35E
Revenue	1,928	3,107	5,067	6,261	7,462	8,540	9,439	10,361	11,242	11,748	12,277
EBITDA	123	192	322	395	465	527	575	622	664	682	699
<i>EBITDA Margin (%)</i>	<i>6.4%</i>	<i>6.2%</i>	<i>6.4%</i>	<i>6.3%</i>	<i>6.2%</i>	<i>6.2%</i>	<i>6.1%</i>	<i>6.0%</i>	<i>5.9%</i>	<i>5.8%</i>	<i>5.7%</i>
Net Profit	68	110	205	261	318	371	410	454	498	527	557
<i>Margin (%)</i>	<i>3.5%</i>	<i>3.5%</i>	<i>4.0%</i>	<i>4.2%</i>	<i>4.3%</i>	<i>4.3%</i>	<i>4.3%</i>	<i>4.4%</i>	<i>4.4%</i>	<i>4.5%</i>	<i>4.5%</i>
Cash flow from operations	(10)	(65)	63	169	250	343	423	456	521	590	636
<i>CFO to EBITDA (%)</i>	<i>-8%</i>	<i>-34%</i>	<i>19%</i>	<i>43%</i>	<i>54%</i>	<i>65%</i>	<i>74%</i>	<i>73%</i>	<i>78%</i>	<i>87%</i>	<i>91%</i>
FCFF	(130)	(228)	(13)	138	213	230	296	404	464	532	575
<i>FCFF to Sales (%)</i>	<i>-7%</i>	<i>-7%</i>	<i>0%</i>	<i>2%</i>	<i>3%</i>	<i>3%</i>	<i>3%</i>	<i>4%</i>	<i>4%</i>	<i>5%</i>	<i>5%</i>
Discounted FCFF					213	211	247	309	324	339	335
Terminal Value					10,087						
Total Value of Discounted FCFF					1,978						
FY29 Present Value of Terminal Value					5,884						
FY29 Value of Operations					7,862						
FY29 Net Debt					(89)						
FY29 Value of Equity					7,950						
FY29 Value of Equity per Share					1,173						
CMP					989						
<i>Upside Potencial (%)</i>					<i>18.7%</i>						

Q1FY27 Concall Key Takeaways

- KSH International reported a strong Q1FY27 performance with revenue rising 108% YoY to INR 1,164 cr, driven by higher volumes, favourable product mix, and copper price pass-through.
- Volumes increased ~30% YoY to nearly 8,000 MT, supported by strong demand from global transformer OEMs and the ongoing T&D sector upcycle.
- EBITDA stood at INR 74 cr, while PAT increased 86% YoY to INR 42 cr, aided by operating leverage, export growth, and higher contribution from specialized winding wires.
- Specialized winding wires contributed ~75% of revenue, with CTC products driving premium margins. Specialized wire revenue grew 113% YoY, while standard winding wire revenue increased 83% YoY.
- Export revenue grew 76% YoY and contributed ~27% of revenue, supported by wallet share gains and new OEM customer additions.
- The company signed a five-year supply framework agreement with Hitachi Energy Global for specialized winding wires, enhancing long-term customer visibility.
- Installed capacity stood at 43,445 MT, with Supa Phase-2 expansion progressing towards ~59,000 MT by March 2027. Utilization improved to 73.4% in Q1FY27 from 70% in Q4FY26.
- Management highlighted a multi-year T&D growth opportunity driven by renewable integration, grid modernization, and rising power demand from AI data centres.
- Management expects EBITDA/ton to normalize and remains comfortable with ~INR 75,000/ton for FY27 as mix normalizes and capacity ramps up.

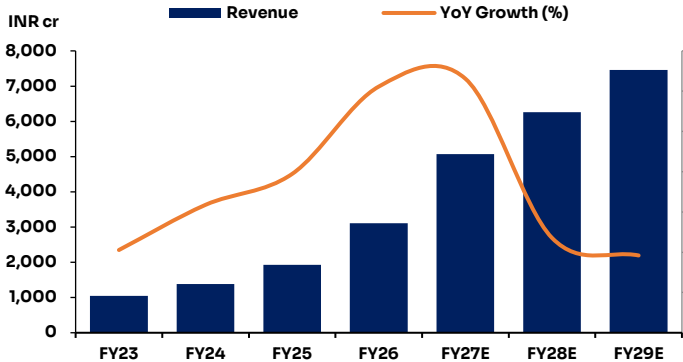
KSH's Financial Summary

Fig in INR Cr (unless specified)	FY24	FY25	FY26	FY27E	FY28E	FY29E	FY30E	FY31E	FY32E	FY33E	FY34E	FY35E
Revenue from operations	1,382.8	1,928.3	3,107.3	5,067.5	6,261.1	7,462.5	8,539.6	9,439.1	10,360.8	11,242.5	11,748.4	12,277.1
YoY Growth (%)	31.8	39.4	61.1	63.1	23.6	19.2	14.4	10.5	9.8	8.5	4.5	4.5
Raw Material Cost	1,231.8	1,714.4	2,800.7	4,570.9	5,660.0	6,761.0	7,753.9	8,589.6	9,449.1	10,275.6	10,761.5	11,270.3
RM Cost to Sales (%)	89.1	88.9	90.1	90.2	90.4	90.6	90.8	91.0	91.2	91.4	91.6	91.8
Employee Cost	33.7	39.7	47.6	55.7	68.9	82.1	93.9	103.8	114.0	123.7	129.2	135.0
Employee Cost to Sales (%)	2.4	2.1	1.5	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1
Other Expenses	45.3	51.0	67.1	118.8	137.7	153.9	165.1	171.2	176.2	179.3	175.7	172.2
Other Expenses to Sales (%)	3.3	2.6	2.2	2.3	2.2	2.1	1.9	1.8	1.7	1.6	1.5	1.4
EBITDA	72.0	123.1	191.8	322.0	394.5	465.5	526.6	574.5	621.6	663.9	681.9	699.5
EBITDA Margin (%)	5.2	6.4	6.2	6.4	6.3	6.2	6.2	6.1	6.0	5.9	5.8	5.7
PAT	37.4	68.0	110.2	205.2	260.7	318.1	370.7	410.0	453.8	498.3	526.8	557.1
PAT Margin (%)	2.7	3.5	3.5	4.0	4.2	4.3	4.3	4.3	4.4	4.4	4.5	4.5
Net Profit	37.4	68.0	110.2	205.2	260.7	318.1	370.7	410.0	453.8	498.3	526.8	557.1
Net Margin (%)	2.7	3.5	3.5	4.0	4.2	4.3	4.3	4.3	4.4	4.4	4.5	4.5
Adjusted EPS	5.5	10.0	16.3	30.3	38.5	46.9	54.7	60.5	67.0	73.5	77.7	82.2
P/E (X)	179.4	98.6	60.8	32.7	25.7	21.1	18.1	16.3	14.8	13.4	12.7	12.0
Adjusted BVPS	34.1	44.1	119.3	149.5	188.0	235.0	289.7	350.2	417.2	490.7	568.4	650.7
P/BV (X)	29.0	22.4	8.3	6.6	5.3	4.2	3.4	2.8	2.4	2.0	1.7	1.5
Enterprise Value	6,890.2	7,050.2	6,933.2	6,920.6	6,806.3	6,612.4	6,392.6	6,099.1	5,695.1	5,230.7	4,699.2	4,124.2
EV/EBITDA (X)	95.7	57.3	36.1	21.5	17.3	14.2	12.1	10.6	9.2	7.9	6.9	5.9
Net Worth	230.9	298.5	808.1	1,013.3	1,274.0	1,592.1	1,962.8	2,372.8	2,826.6	3,325.0	3,851.8	4,408.9
Return on Equity (%)	16.2	22.8	13.6	20.2	20.5	20.0	18.9	17.3	16.1	15.0	13.7	12.6
Capital Employed	437.8	658.6	1,124.3	1,313.3	1,524.0	1,792.1	2,012.8	2,372.8	2,826.6	3,325.0	3,851.8	4,408.9
Return on Capital Employed (%)	10.3	12.5	11.3	16.7	17.8	18.0	18.1	16.6	15.1	13.7	12.1	10.8
Invested Capital	420.0	647.6	1,040.2	1,232.8	1,379.2	1,503.3	1,654.3	1,770.8	1,820.6	1,854.6	1,849.8	1,832.0
Return on Invested Capital (%)	14.5	16.9	16.4	23.8	26.4	28.7	29.4	29.7	31.3	32.8	33.7	34.8
Cash Flow from Operations	(17.2)	(9.8)	(65.0)	62.7	169.0	250.4	343.1	422.9	455.8	520.6	590.2	636.4
Cash Flow from Investing	(38.8)	(118.4)	(179.1)	(23.9)	(31.3)	(37.3)	(112.7)	(127.2)	(51.8)	(56.2)	(58.7)	(61.4)
Cash Flow from Financing	67.4	122.9	305.8	(42.4)	(73.4)	(69.1)	(160.6)	(52.1)	0.0	0.0	0.0	0.0
Net Cash Flow	11.4	(5.2)	61.7	(3.6)	64.3	144.0	69.7	243.5	404.0	464.4	531.5	575.0
Free Cash Flow	(55.1)	(129.9)	(227.8)	(13.3)	137.7	213.1	230.4	295.7	404.0	464.4	531.5	575.0
FCF to Revenue (%)	(4.0)	(6.7)	(7.3)	(0.3)	2.2	2.9	2.7	3.1	3.9	4.1	4.5	4.7
FCF to EBITDA (%)	(76.6)	(105.5)	(118.7)	(4.1)	34.9	45.8	43.7	51.5	65.0	70.0	77.9	82.2
FCF to Net Profit (%)	(147.6)	(191.1)	(206.6)	(6.5)	52.8	67.0	62.1	72.1	89.0	93.2	100.9	103.2
FCF to Net Worth (%)	(23.9)	(43.5)	(28.2)	(1.3)	10.8	13.4	11.7	12.5	14.3	14.0	13.8	13.0
Total Debt	207	360	316	300	250	200	50	0	0	0	0	0
Net Debt	189	349	232	220	105	(89)	(309)	(602)	(1,006)	(1,470)	(2,002)	(2,577)
Net Debt to Equity (X)	0.8	1.2	0.3	0.2	0.1	(0.1)	(0.2)	(0.3)	(0.4)	(0.4)	(0.5)	(0.6)
Net Debt to EBITDA (X)	2.6	2.8	1.2	0.7	0.3	(0.2)	(0.6)	(1.0)	(1.6)	(2.2)	(2.9)	(3.7)
Interest Coverage Ratio (X)	3.4	3.8	3.9	11.2	15.6	22.6	45.8	247.6	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fundamental scores												
Altman Z Score	4.1	3.7	3.4	4.2	4.3	4.1	4.0	3.7	3.5	3.2	2.9	2.7
Piotroski F-score	4.0	4.0	4.0	5.0	6.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0
Beneish M-score	(1.3)	(1.5)	(0.8)	(1.5)	(1.8)	(2.0)	(2.0)	(2.1)	(2.3)	(2.3)	(2.4)	(2.4)

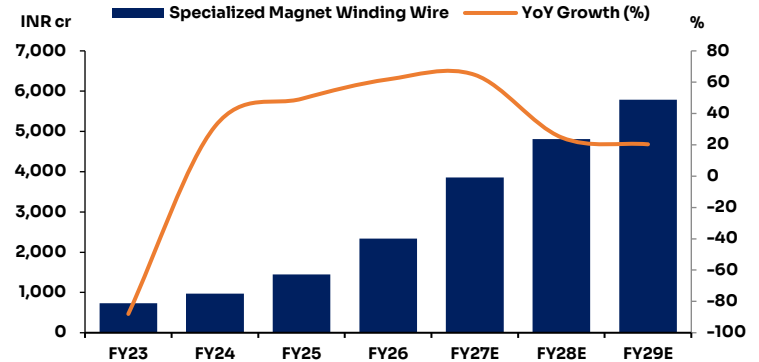
Source: Company Reports & Ventura Research

Story in Charts

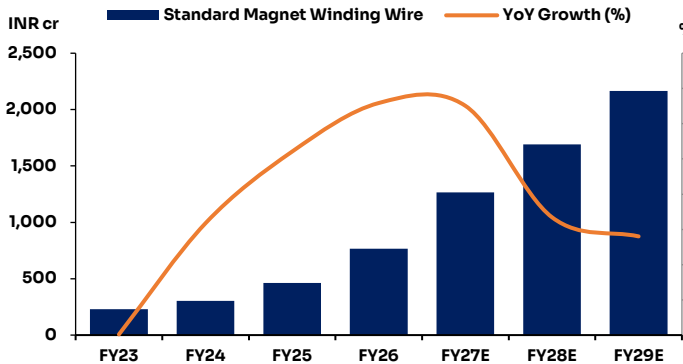
Revenue Performance



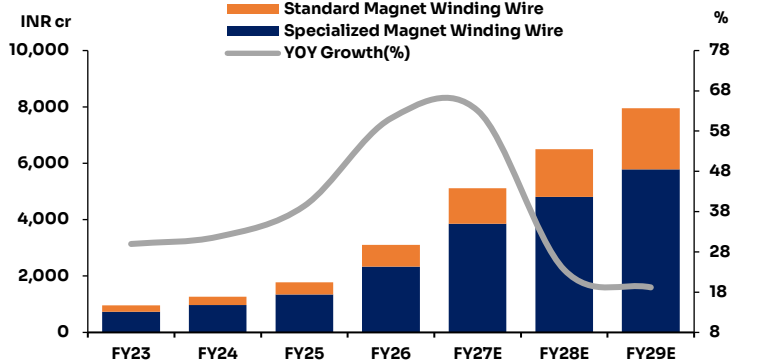
Specialized Magnet Winding Wire



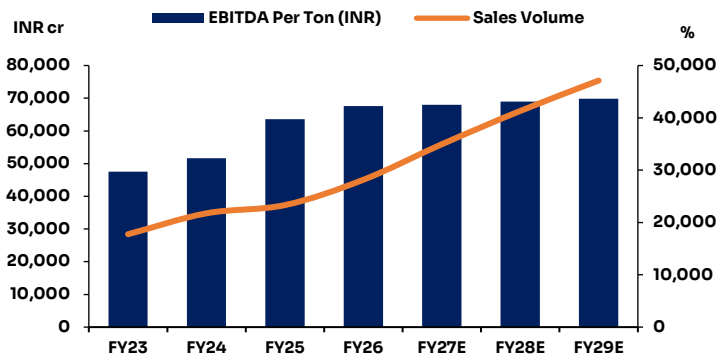
Standard Magnet Winding Wire



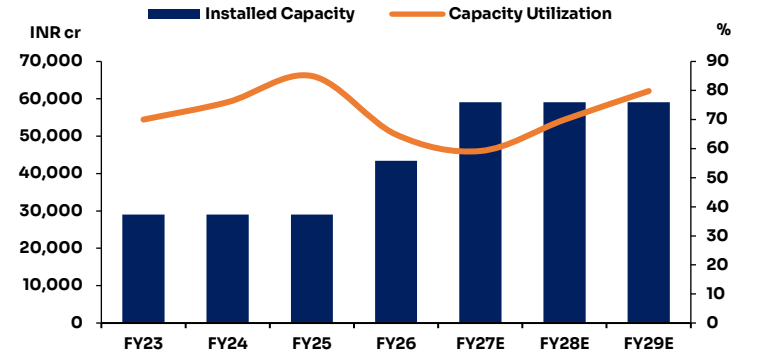
Segment Wise Revenue



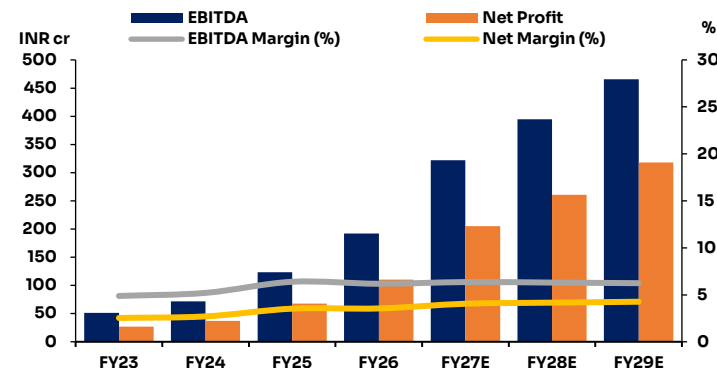
Unit Profitability vs. Scale (FY23-FY29E)



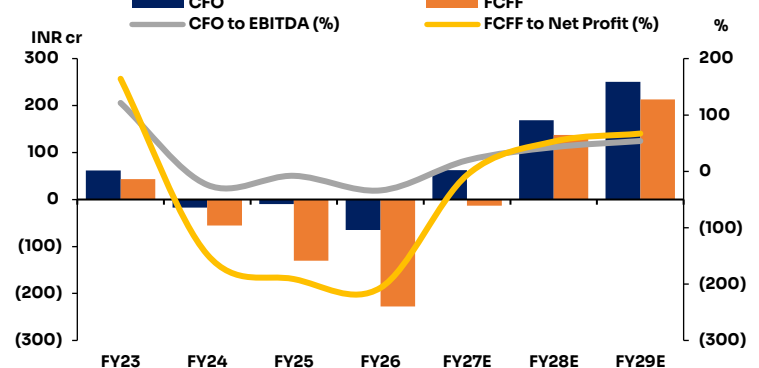
Capacity Utilization



Profitability



Cash Flows



KSH's quarterly and annual performance

Fig in INR Cr (unless specified)	FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26	FY26	Q1FY27	FY27E	FY28E	FY29E
Revenue from operations	1,382.8	432.0	472.5	515.9	508.0	1,928.3	559.0	712.2	817.8	1,018.3	3,107.3	1,164.2	5,067.5	6,261.1	7,462.5
YoY Growth (%)	31.8					39.4	29.4	50.7	58.5	100.5	61.1	108.3	63.1	23.6	19.2
Raw Material Cost	1,231.8	385.0	422.5	456.0	451.0	1,714.4	508.0	636.5	734.8	921.4	2,800.7	1,048.0	4,570.9	5,660.0	6,761.0
RM Cost to Sales (%)	89.1	89.1	89.4	88.4	88.8	88.9	90.9	89.4	89.9	90.5	90.1	90.0	90.2	90.4	90.6
Employee Cost	33.7	10.0	10.0	9.5	11.0	39.7	6.0	12.3	14.0	15.4	47.6	14.3	55.7	68.9	82.1
Employee Cost to Sales (%)	2.4	2.3	2.1	1.8	2.2	2.1	1.1	1.7	1.7	1.5	1.5	1.2	1.1	1.1	1.1
Other Expenses	45.3	16.0	13.5	10.2	11.0	51.0	5.0	17.3	19.6	25.2	67.1	27.6	118.8	137.7	153.9
Other Expenses to Sales (%)	3.3	3.7	2.9	2.0	2.2	2.6	0.9	2.4	2.4	2.5	2.2	2.4	2.3	2.2	2.1
EBITDA	72.0	21.0	26.5	40.2	35.0	123.1	40.0	46.1	49.4	56.4	191.8	74.4	322.0	394.5	465.5
EBITDA Margin (%)	5.2	4.9	5.6	7.8	6.9	6.4	7.2	6.5	6.0	5.5	6.2	6.4	6.4	6.3	6.2
PAT	37.4	11.0	12.9	25.7	18.0	68.0	22.6	29.6	23.3	31.7	110.2	42.2	205.2	260.7	318.1
PAT Margin (%)	2.7	2.5	2.7	5.0	3.5	3.5	4.0	4.2	2.9	3.1	3.5	3.6	4.0	4.2	4.3
Net Profit	37.4	11.0	12.9	25.7	18.0	68.0	22.6	29.6	23.3	34.5	110.2	42.2	205.2	260.7	318.1
Net Margin (%)	2.7	2.5	2.7	5.0	3.5	3.5	4.0	4.2	2.9	3.4	3.5	3.6	4.0	4.2	4.3
Adjusted EPS	5.5					10.0					16.3		30.3	38.5	46.9
P/E (X)	179.4					98.6					60.8		32.7	25.7	21.1
Adjusted BVPS	34.1					44.1					119.3		149.5	188.0	235.0
P/BV (X)	29.0					22.4					8.3		6.6	5.3	4.2
Enterprise Value	6,890.2					7,050.2					6,933.2		6,920.6	6,806.3	6,612.4
EV/EBITDA (X)	95.7					57.3					36.1		21.5	17.3	14.2
Net Worth	230.9					298.5					808.1		1,013.3	1,274.0	1,592.1
Return on Equity (%)	16.2					22.8					13.6		20.2	20.5	20.0
Capital Employed	437.8					658.6					1,124.3		1,313.3	1,524.0	1,792.1
Return on Capital Employed (%)	10.3					12.5					11.3		16.7	17.8	18.0
Invested Capital	420.0					647.6					1,040.2		1,232.8	1,379.2	1,503.3
Return on Invested Capital (%)	14.5					16.9					16.4		23.8	26.4	28.7
Cash Flow from Operations	(17.2)					(9.8)					(65.0)		62.7	169.0	250.4
Cash Flow from Investing	(38.8)					(118.4)					(179.1)		(23.9)	(31.3)	(37.3)
Cash Flow from Financing	67.4					122.9					305.8		(42.4)	(73.4)	(69.1)
Net Cash Flow	11.4					(5.2)					61.7		(3.6)	64.3	144.0
Free Cash Flow	(55.1)					(129.9)					(227.8)		(13.3)	137.7	213.1
FCF to Revenue (%)	(4.0)					(6.7)					(7.3)		(0.3)	2.2	2.9
FCF to EBITDA (%)	(76.6)					(105.5)					(118.7)		(4.1)	34.9	45.8
FCF to Net Profit (%)	(147.6)					(191.1)					(206.6)		(6.5)	52.8	67.0
FCF to Net Worth (%)	(23.9)					(43.5)					(28.2)		(1.3)	10.8	13.4
Total Debt	207					360					316		300	250	200
Net Debt	189					349					232		220	105	(89)
Net Debt to Equity (X)	0.8					1.2					0.3		0.2	0.1	(0.1)
Net Debt to EBITDA (X)	2.6					2.8					1.2		0.7	0.3	(0.2)
Interest Coverage Ratio (X)	3.4					3.8					3.9		11.2	15.6	22.6
Fundamental scores															
Altman Z Score	4.1					3.7					3.4		4.2	4.3	4.1
Piotroski F-score	4.0					4.0					4.0		5.0	6.0	5.0
Beneish M-score	(1.3)					(1.5)					(0.8)		(1.5)	(1.8)	(2.0)

Source: Company Reports & Ventura Research

KSH's consolidated financials & projections

Fig in INR Cr (unless specified)	FY25	FY26	FY27E	FY28E	FY29E	Fig in INR Cr (unless specified)	FY25	FY26	FY27E	FY28E	FY29E
Income Statement						Per share data & Yields					
Revenue	1,928.3	3,107.3	5,067.5	6,261.1	7,462.5	Adjusted EPS (INR)	10.0	16.3	30.3	38.5	46.9
YoY Growth (%)	39.4	61.1	63.1	23.6	19.2	Adjusted Cash EPS (INR)	12.1	19.5	34.6	43.0	51.9
Raw Material Cost	1,714.4	2,800.7	4,570.9	5,660.0	6,761.0	Adjusted BVPS (INR)	44.1	119.3	149.5	188.0	235.0
RM Cost to Sales (%)	88.9	90.1	90.2	90.4	90.6	Adjusted CFO per share (INR)	(1.4)	(9.6)	9.3	24.9	37.0
Employee Cost	39.7	47.6	55.7	68.9	82.1	CFO Yield (%)	(0.1)	(1.0)	0.9	2.5	3.7
Employee Cost to Sales (%)	2.1	1.5	1.1	1.1	1.1	Adjusted FCF per share (INR)	(19.2)	(33.6)	(2.0)	20.3	31.4
Other Expenses	51.0	67.1	118.8	137.7	153.9	FCF Yield (%)	(1.9)	(3.4)	(0.2)	2.1	3.2
Other Exp to Sales (%)	2.6	2.2	2.3	2.2	2.1	Solvency Ratio (X)					
EBITDA	123.1	191.8	322.0	394.5	465.5	Total Debt to Equity	1.2	0.4	0.3	0.2	0.1
Margin (%)	6.4	6.2	6.4	6.3	6.2	Net Debt to Equity	1.2	0.3	0.2	0.1	(0.1)
YoY Growth (%)	71.1	55.8	67.9	22.5	18.0	Net Debt to EBITDA	2.8	1.2	0.7	0.3	(0.2)
Depreciation & Amortization	14.0	21.6	29.0	31.0	33.3	Return Ratios (%)					
EBIT	109.1	170.2	293.0	363.5	432.2	Return on Equity	22.8	13.6	20.2	20.5	20.0
Margin (%)	5.7	5.5	5.8	5.8	5.8	Return on Capital Employed	12.5	11.3	16.7	17.8	18.0
YoY Growth (%)	78.8	56.0	72.1	24.1	18.9	Return on Invested Capital	16.9	16.4	23.8	26.4	28.7
Other Income	9.9	21.5	7.4	8.2	12.1	Working Capital Ratios					
Interest	28.6	43.7	26.2	23.4	19.1	Payable Days (Nos)	6	15	17	19	21
Fin Charges Coverage (X)	3.8	3.9	11.2	15.6	22.6	Inventory Days (Nos)	40	50	45	45	45
Exceptional Item	0.0	(2.0)	0.0	0.0	0.0	Receivable Days (Nos)	42	39	29	29	29
PBT	90.4	146.0	274.2	348.4	425.1	Net Working Capital Days (Nos)	76	74	57	55	53
Margin (%)	4.7	4.7	5.4	5.6	5.7	Net Working Capital to Sales (%)	20.8	20.4	15.8	15.1	14.5
YoY Growth (%)	78.7	61.5	87.8	27.0	22.0	Valuation (X)					
Tax Expense	22.4	35.8	69.0	87.7	107.0	P/E	98.6	60.8	32.7	25.7	21.1
Tax Rate (%)	24.8	24.5	25.2	25.2	25.2	P/BV	22.4	8.3	6.6	5.3	4.2
PAT	68.0	110.2	205.2	260.7	318.1	EV/EBITDA	57.3	36.1	21.5	17.3	14.2
Margin (%)	3.5	3.5	4.0	4.2	4.3	EV/Sales	3.7	2.2	1.4	1.1	0.9
YoY Growth (%)	82.0	62.1	86.1	27.0	22.0	Cash Flow Statement					
Min Int/Sh of Assoc	0.0	0.0	0.0	0.0	0.0	PBT	90.4	146.0	274.2	348.4	425.1
Net Profit	68.0	110.2	205.2	260.7	318.1	Adjustments	50.5	57.0	21.6	58.2	68.8
Margin (%)	3.5	3.5	4.0	4.2	4.3	Change in Working Capital	(128.3)	(232.2)	(164.1)	(149.9)	(136.5)
YoY Growth (%)	82.0	62.1	86.1	27.0	22.0	Less: Tax Paid	(22.4)	(35.8)	(69.0)	(87.7)	(107.0)
						Cash Flow from Operations	(9.8)	(65.0)	62.7	169.0	250.4
Balance Sheet						Net Capital Expenditure	(120.2)	(162.8)	(76.0)	(31.3)	(37.3)
Share Capital	28.4	33.9	33.9	33.9	33.9	Change in Investments	1.8	(16.3)	52.1	0.0	0.0
Total Reserves	270.1	774.2	979.4	1,240.1	1,558.2	Cash Flow from Investing	(118.4)	(179.1)	(23.9)	(31.3)	(37.3)
Shareholders Fund	298.5	808.1	1,013.3	1,274.0	1,592.1	Change in Borrowings	151.5	349.5	(16.2)	(50.0)	(50.0)
Long Term Borrowings	115.9	26.0	0.0	0.0	0.0	Less: Finance Cost	(28.6)	(43.7)	(26.2)	(23.4)	(19.1)
Deferred Tax Assets / Liabilities	6.3	8.2	8.2	8.2	8.2	Proceeds from Equity	0.0	0.0	0.0	0.0	0.0
Net Current Liabilities	323.3	479.2	673.3	778.0	909.1	Buyback of Shares	0.0	0.0	0.0	0.0	0.0
Long Term Trade Payables	0.0	0.0	0.0	0.0	0.0	Dividend Paid	0.0	0.0	0.0	0.0	0.0
Long Term Provisions	28.4	33.9	39.7	49.0	58.4	Cash flow from Financing	122.9	305.8	(42.4)	(73.4)	(69.1)
Total Liabilities	772.4	1,355.4	1,734.4	2,109.1	2,567.7	Net Cash Flow	(5.2)	61.7	(3.6)	64.3	144.0
Net Block	133.1	274.3	321.2	321.6	325.5	Forex Effect	(0.0)	0.0	0.0	0.0	0.0
Capital Work in Progress	107.8	52.1	0.0	0.0	0.0	Opening Balance of Cash	15.6	10.4	72.1	68.5	132.8
Intangible assets under develop	0.0	0.0	0.0	0.0	0.0	Closing Balance of Cash	10.4	72.1	68.5	132.8	276.8
Non Current Investments	0.0	0.0	0.0	0.0	0.0						
Long Term Loans & Advances	29.2	0.0	0.0	0.0	0.0						
Other Non Current Assets	0.0	107.0	174.5	215.6	256.9						
Net Current Assets	502.4	922.1	1,238.7	1,572.0	1,985.3						
Total Assets	772.4	1,355.4	1,734.4	2,109.1	2,567.7						

Source: Company Reports & Ventura Research

Rating Methodology

We rate stocks on the 2 years absolute return basis.

Rating	Criteria	Definition
BUY	$\geq 20\%$	Target price is equal to or more than 20% of CMP
HOLD	$\geq 0\%$ to $< 20\%$	Target price is more than CMP but less than 20% of CMP
SELL	$\leq 0\%$ (negative return)	Target price is less than CMP
NOT RATED	No recommendation	No target

Disclosures and Disclaimer

Ventura Securities Limited (VSL) is a SEBI registered intermediary offering broking, depository and portfolio management services to clients. VSL is member of BSE, NSE and MCX-SX. VSL is a depository participant of NSDL. VSL states that no disciplinary action whatsoever has been taken by SEBI against it in last five years except administrative warning issued in connection with technical and venial lapses observed while inspection of books of accounts and records. Ventura Commodities Limited, Ventura Guaranty Limited, Ventura Insurance Brokers Limited and Ventura Allied Services Private Limited are associates of VSL. Research Analyst (RA) involved in the preparation of this research report and VSL disclose that neither RA nor VSL nor its associates (i) have any financial interest in the company which is the subject matter of this research report (ii) holds ownership of one percent or more in the securities of subject company (iii) have any material conflict of interest at the time of publication of this research report (iv) have received any compensation from the subject company in the past twelve months (v) have managed or co-managed public offering of securities for the subject company in past twelve months (vi) have received any compensation for investment banking merchant banking or brokerage services from the subject company in the past twelve months (vii) have received any compensation for product or services from the subject company in the past twelve months (viii) have received any compensation or other benefits from the subject company or third party in connection with the research report. RA involved in the preparation of this research report discloses that he / she has not served as an officer, director or employee of the subject company. RA involved in the preparation of this research report and VSL discloses that they have not been engaged in the market making activity for the subject company. Our sales people, dealers, traders and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein. We may have earlier issued or may issue in future reports on the companies covered herein with recommendations/information inconsistent or different those made in this report. In reviewing this document, you should be aware that any or all of the foregoing, among other things, may give rise to or potential conflicts of interest. We may rely on information barriers, such as "Chinese Walls" to control the flow of information contained in one or more areas within us, or other areas, units, groups or affiliates of VSL. This report is for information purposes only and this document/material should not be construed as an offer to sell or the solicitation of an offer to buy, purchase or subscribe to any securities, and neither this document nor anything contained herein shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This document does not solicit any action based on the material contained herein. It is for the general information of the clients / prospective clients of VSL. VSL will not treat recipients as clients by virtue of their receiving this report. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of clients / prospective clients. Similarly, this document does not have regard to the specific investment objectives, financial situation/circumstances and the particular needs of any specific person who may receive this document. The securities discussed in this report may not be suitable for all investors. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. Persons who may receive this document should consider and independently evaluate whether it is suitable for his/ her/their particular circumstances and, if necessary, seek professional/financial advice. And such person shall be responsible for conducting his/her/their own investigation and analysis of the information contained or referred to in this document and of evaluating the merits and risks involved in the securities forming the subject matter of this document. The projections and forecasts described in this report were based upon a number of estimates and assumptions and are inherently subject to significant uncertainties and contingencies. Projections and forecasts are necessarily speculative in nature, and it can be expected that one or more of the estimates on which the projections and forecasts were based will not materialize or will vary significantly from actual results, and such variances will likely increase over time. All projections and forecasts described in this report have been prepared solely by the authors of this report independently of the Company. These projections and forecasts were not prepared with a view toward compliance with published guidelines or generally accepted accounting principles. No independent accountants have expressed an opinion or any other form of assurance on these projections or forecasts. You should not regard the inclusion of the projections and forecasts described herein as a representation or warranty by VSL, its associates, the authors of this report or any other person that these projections or forecasts or their underlying assumptions will be achieved. For these reasons, you should only consider the projections and forecasts described in this report after carefully evaluating all of the information in this report, including the assumptions underlying such projections and forecasts. The price and value of the investments referred to in this document/material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance. Future returns are not guaranteed and a loss of original capital may occur. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice. We do not provide tax advice to our clients, and all investors are strongly advised to consult regarding any potential investment. VSL, the RA involved in the preparation of this research report and its associates accept no liabilities for any loss or damage of any kind arising out of the use of this report. This report/document has been prepared by VSL, based upon information available to the public and sources, believed to be reliable. No representation or warranty, express or implied is made that it is accurate or complete. VSL has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed. The opinions expressed in this document/material are subject to change without notice and have no obligation to tell you when opinions or information in this report change. This report or recommendations or information contained herein do/does not constitute or purport to constitute investment advice in publicly accessible media and should not be reproduced, transmitted or published by the recipient. The report is for the use and consumption of the recipient only. This publication may not be distributed to the public used by the public media without the express written consent of VSL. This report or any portion hereof may not be printed, sold or distributed without the written consent of VSL. This document does not constitute an offer or invitation to subscribe for or purchase or deal in any securities and neither this document nor anything contained herein shall form the basis of any contract or commitment whatsoever. This document is strictly confidential and is being furnished to you solely for your information, may not be distributed to the press or other media and may not be reproduced or redistributed to any other person. The opinions and projections expressed herein are entirely those of the author and are given as part of the normal research activity of VSL and are given as of this date and are subject to change without notice. Any opinion estimate or projection herein constitutes a view as of the date of this report and there can be no assurance that future results or events will be consistent with any such opinions, estimate or projection. This document has not been prepared by or in conjunction with or on behalf of or at the instigation of, or by arrangement with the company or any of its directors or any other person. Information in this document must not be relied upon as having been authorized or approved by the company or its directors or any other person. Any opinions and projections contained herein are entirely those of the authors. None of the company or its directors or any other person accepts any liability whatsoever for any loss arising from any use of this document or its contents or otherwise arising in connection therewith. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Securities Market.

Ventura Securities Limited - SEBI Registration No.: INH000001634

Corporate Office: I-Think Techno Campus, 8th Floor, 'B' Wing, Off Pokhran Road No 2, Eastern Express Highway, Thane (W) – 400608