

Strong 1QFY27; multi-year revenue visibility; maintain BUY

Engineering & Capital Goods ▶ Result Update ▶ July 27, 2026

CMP (Rs): 450 | TP (Rs): 650

We assume coverage on WPIL, maintaining BUY and TP of Rs650 (implying ~44% upside). WPIL's 1QFY27 performance was ahead of our expectations – consolidated revenue/EBITDA came in at Rs5bn/Rs753mn, growing 32%/53% yoy, respectively. EBITDA margin improved by 205bps yoy at 15%. Both divisions saw robust revenue growth: Products at +16.8% yoy and Projects at +50.6% yoy. EBIT margin for Products vertical expanded significantly at 31.4% due to change in mix skewed toward higher-margin after-sales service; however, margin for the Projects division declined to 7.3%, mainly due to slower execution in the domestic projects division (JJM). Order backlog at end-1QFY27 stands at Rs52.7bn, which provides multi-year revenue visibility.

Products division – Superior margin and strong growth

The Products division reported revenue of Rs2.4bn in 1QFY27, registering a healthy 16.8% yoy growth. The performance was driven by robust demand across geographies, with international revenue growing 20% yoy and domestic revenue increasing 10% yoy. EBIT margin expanded significantly to 31.4% during the quarter compared to 19.4% in 1QFY26, primarily driven by a favourable revenue mix skewed toward the higher-margin after-sales service business. Management, however, indicated that sustainable margins for the division are likely to normalize in the range of 22–25% over the medium term. Products division's order backlog stood at Rs10.3bn at end-1QFY27, providing strong revenue visibility for coming quarters. International orders accounted for ~55% of the total backlog, underscoring the division's increasing global presence and demand traction across overseas markets.

Projects division – International business strong; domestic affected by JJM

The Projects division reported revenue of Rs2.6bn in 1QFY27, registering strong growth of 50.6% yoy. The performance was primarily driven by the international business, where revenue surged 283% yoy to Rs2.2bn. In contrast, domestic revenue declined 63% yoy to Rs434mn, largely due to slower execution of Jal Jeevan Mission (JJM) projects. EBIT margin for the quarter moderated to 7.3% compared with 12.9% in 1QFY26, reflecting lower contribution from the domestic business. Projects division's order backlog stood at Rs42.4bn at end-1QFY27, granting healthy medium-term revenue visibility. International projects accounted for ~55% of the total backlog, while the domestic order book of Rs19.2bn comprised Rs5.2bn of O&M contracts and Rs14bn of JJM-related EPC projects.

View and valuations – Maintain BUY

With a strong order book of Rs52.7bn and pick-up in execution in the international projects division, we expect ~29%/41% revenue/PAT CAGR, respectively, over FY26–28E for WPIL. The stock is currently trading at an attractive valuation of 18x/14x PER for FY27E/28E. We maintain BUY on the stock and roll forward our TP to Jun-28E, while maintaining it at Rs650, implying 19x PER.

Target Price – 12M	Jun-27
Change in TP (%)	-
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	44.4

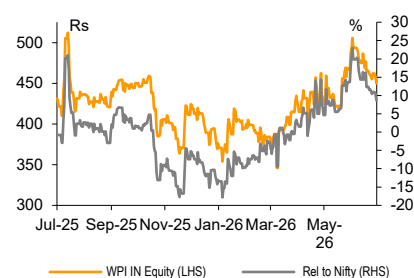
Stock Data	WPI IN
52-week High (Rs)	524
52-week Low (Rs)	342
Shares outstanding (mn)	97.7
Market-cap (Rs bn)	44
Market-cap (USD mn)	456
Net-debt, FY27E (Rs mn)	(574.7)
ADTV-3M (mn shares)	0.1
ADTV-3M (Rs mn)	29.5
ADTV-3M (USD mn)	0.3
Free float (%)	29.2
Nifty-50	23,767.4
INR/USD	96.6

Shareholding, Jun-26

Promoters (%)	70.8
FPIs/MFs (%)	5.6/2.8

Price Performance

(%)	1M	3M	12M
Absolute	(10.9)	8.6	5.9
Rel. to Nifty	(10.0)	9.2	11.6

1-Year share price trend (Rs)**WPIL: Financial Snapshot (Consolidated)**

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	18,069	18,546	24,862	30,677	35,887
EBITDA	2,926	3,183	4,386	5,517	6,532
Adj. PAT	1,316	1,582	2,409	3,173	3,843
Adj. EPS (Rs)	13.5	16.2	24.7	32.5	39.3
EBITDA margin (%)	16.2	17.2	17.6	18.0	18.2
EBITDA growth (%)	(1.9)	8.8	37.8	25.8	18.4
Adj. EPS growth (%)	0	20.2	52.3	31.7	21.1
RoE (%)	10.1	10.7	14.2	16.2	16.8
RoIC (%)	8.5	10.7	14.1	16.3	18.1
P/E (x)	33.3	27.8	18.3	13.9	11.4
EV/EBITDA (x)	13.6	12.5	9.1	7.2	6.1
P/B (x)	3.2	2.8	2.4	2.1	1.8
FCFF yield (%)	(4.7)	(3.7)	1.7	3.8	7.6

Source: Company, Emkay Research

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Exhibit 1: WPIL – Quarterly financial analysis

Y/E Mar (Rs mn)	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	yoy (%)	qoq (%)
Revenue	3,786	4,260	5,387	5,112	5,005	32.2	(2.1)
Material cost	2,040	2,058	2,704	2,693	2,853	39.9	6.0
as % of sales	53.9	48.3	50.2	52.7	57.0	311bps	434bps
Employee Cost	633	739	797	779	786	24.2	0.9
as % of sales	16.7	17.3	14.8	15.2	15.7	-102bps	46bps
Other expenditure	621	660	760	879	613	(1.2)	(30.3)
as % of sales	16.4	15.5	14.1	17.2	12.2	-414bps	-495bps
Total expenditure	3,294	3,457	4,261	4,351	4,252	29.1	(2.3)
EBITDA	492	804	1,126	762	753	53.0	(1.1)
EBITDA Margin (%)	13.0	18.9	20.9	14.9	15.0	205bps	15bps
Depreciation	93	99	102	113	106	13.9	(6.2)
EBIT	399	704	1,024	648	647	62.2	(0.2)
Other Income	89	131	134	145	119	34.1	(17.7)
Interest	114	130	113	119	85	(25.4)	(28.7)
PBT	373	706	1,044	673	681	82.3	1.1
Taxes	147	197	337	203	203	38.3	(0.2)
PAT	227	509	707	470	478	110.8	1.6
Share in associate or JV	31	9	49	(5)	112		
Reported PAT	257	518	756	465	590	129.2	26.8
Minority Interest	(34)	(108)	(212)	(61)	(251)		
PAT attributable to shareholders	224	410	543	404	339	51.4	(16.1)

Source: Company, Emkay Research

Exhibit 2: WPIL – Quarterly segmental analysis

Segmental information	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27
(Rs mn)					
Segmental Revenue					
Pumps and Accessories (Product Business)	2,057	2,480	2,976	2,853	2,401
% change yoy	15.4	1.5	34.0	(3.2)	16.8
% of Revenue	54.3	58.2	55.2	55.8	48.0
Projects (Works Contract)	1,729	1,781	2,411	2,260	2,604
% change yoy	(6.2)	(27.8)	51.2	(18.5)	50.6
% of Revenue	45.7	41.8	44.8	44.2	52.0
Total	3,786	4,260	5,387	5,112	5,005
Segment Results					
Pumps and Accessories (Product Business)	399	681	957	642	755
EBIT margin (%)	19.4	27.5	32.2	22.5	31.4
Projects (Works Contract)	222	265	414	207	190
EBIT margin (%)	12.9	14.9	17.2	9.2	7.3
Total	622	946	1,371	849	945
Finance costs	(114)	(130)	(113)	(119)	(85)
Unallocable Income - net of expenditure	(103)	(101)	(165)	(61)	(67)
Profit before tax from continuing operations	404	715	1,093	669	793
Tax	(147)	(197)	(337)	(203)	(203)
PAT from continuing operations	258	518	756	466	590
PAT from discontinued operations	(0)	(0)	(0)	(0)	(0)
PAT for the period	257	518	756	465	590

Source: Company, Emkay Research

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Order backlog and Business outlook

- As of 1QFY27, the order book stands at ~Rs53bn, providing healthy revenue visibility across both domestic and international markets.
- Of the total backlog, ~Rs43bn pertains to the Projects division, while the remaining Rs10bn is attributable to the Products division.
- Geographically, the order book is split as 55:45 between international and domestic markets.

Domestic Business update

Products division

- Revenue for the Products division increased to Rs720mn in 1QFY27 versus Rs650mn in 1QFY26.
- Management highlighted strong enquiry momentum from the power and irrigation sectors. The key strategic focus remains on expanding the export business.

Projects division

- Domestic Projects revenue remained subdued at Rs430mn during the quarter.
- Management indicated that the near-term priority is project commissioning and the commencement of Operations & Maintenance (O&M) activities across key projects.

International Business update

Management continues to report robust demand across both Products and Projects businesses internationally.

- International revenue nearly doubled yoy to Rs3.9bn in 1QFY27 (vs ~Rs2bn in 1QFY26).
- EBITDA margin improved materially to 15% during the quarter.
- The international order backlog stood at ~Rs29bn at the end of 1QFY27.

Products

- Gruppo Aturia (Italy): Witnessing fresh order inflows from the MENA region, particularly in the oil & gas and water sectors.
- Australia: Continues to benefit from a healthy enquiry pipeline driven by LNG, mining, and industrial end-markets.
- WPIL Thailand (JV): witnessing strong demand from high-drainage applications.

Projects

- MISA (Italy): Has completed all legacy projects and is now focused on securing new orders in irrigation and drainage segments.
- PCI Africa (South Africa): Continues to see a strong tender pipeline, with opportunities offering attractive margin profiles.

Other takeaways

- Management reiterated its FY27 EBITDA margin guidance of 16–17%.
- O&M contracts are expected to generate higher margins relative to EPC projects. The company expects to provide greater visibility on O&M profitability once major projects transition into the O&M phase from next year onward.
- The recent increase in commodity prices has had a limited impact on profitability, given that a significant portion of project contracts contain price-escalation clauses.

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- The domestic slow-moving order book, largely related to Jal Jeevan Mission (JJM) projects, stands at ~Rs14bn in EPC contracts and Rs5.3bn in O&M contracts.
- Management aims to progressively reduce non-controlling interests (NCI) across subsidiaries over the next 2–3 years.
- The Madhya Pradesh government has restricted WPIL from participating in new tenders until existing projects are completed, citing slower execution. Management noted that most MP projects are already 65–70% complete and are expected to be fully commissioned within the next 12 months.
- Outstanding JJM receivables are estimated at Rs3–3.5bn, with the majority due from the West Bengal government and a smaller portion from the Madhya Pradesh government. Management expects collections to improve by start-2QFY27.

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WPIL: Consolidated Financials and Valuations

Profit & Loss					
Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	18,069	18,546	24,862	30,677	35,887
Revenue growth (%)	8.6	2.6	34.1	23.4	17.0
EBITDA	2,926	3,183	4,386	5,517	6,532
EBITDA growth (%)	(1.9)	8.8	37.8	25.8	18.4
Depreciation & Amortization	334	408	425	433	440
EBIT	2,592	2,775	3,961	5,084	6,092
EBIT growth (%)	(3.4)	7.1	42.7	28.3	19.8
Other operating income	-	-	-	-	-
Other income	373	498	465	456	436
Financial expense	389	477	525	577	635
PBT	2,575	2,796	3,902	4,963	5,893
Extraordinary items	4	(1)	0	0	0
Taxes	1,404	883	1,092	1,390	1,650
Minority interest	54	(415)	(400)	(400)	(400)
Income from JV/Associates	91	84	0	0	0
Reported PAT	1,320	1,581	2,409	3,173	3,843
PAT growth (%)	(72.2)	19.8	52.4	31.7	21.1
Adjusted PAT	1,316	1,582	2,409	3,173	3,843
Diluted EPS (Rs)	13.5	16.2	24.7	32.5	39.3
Diluted EPS growth (%)	0	20.2	52.3	31.7	21.1
DPS (Rs)	2.0	2.0	2.0	2.0	2.0
Dividend payout (%)	14.8	12.4	8.1	6.2	5.1
EBITDA margin (%)	16.2	17.2	17.6	18.0	18.2
EBIT margin (%)	14.3	15.0	15.9	16.6	17.0
Effective tax rate (%)	54.5	31.6	28.0	28.0	28.0
NOPLAT (pre-IndAS)	1,179	1,899	2,852	3,661	4,386
Shares outstanding (mn)	98	98	98	98	98

Source: Company, Emkay Research

Cash flows					
Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
PBT (ex-other income)	1,874	2,795	3,902	4,963	5,893
Others (non-cash items)	(260)	(256)	(465)	(456)	(436)
Taxes paid	(251)	(1,363)	(1,092)	(1,390)	(1,650)
Change in NWC	(3,582)	(2,991)	(3,252)	(2,532)	(1,746)
Operating cash flow	(1,496)	(929)	42	1,596	3,136
Capital expenditure	(378)	(543)	652	(100)	(100)
Acquisition of business	(151)	(790)	0	0	0
Interest & dividend income	378	223	465	456	436
Investing cash flow	(3,340)	1,799	1,117	356	336
Equity raised/(repaid)	0	0	0	0	0
Debt raised/(repaid)	2,174	308	(500)	(500)	(500)
Payment of lease liabilities	(88)	(124)	0	0	0
Interest paid	(376)	(450)	(525)	(577)	(635)
Dividend paid (incl tax)	(195)	(195)	(195)	(195)	(195)
Others	0	0	(400)	(400)	(400)
Financing cash flow	1,515	(460)	(1,620)	(1,673)	(1,731)
Net chg in Cash	(3,321)	410	(461)	279	1,742
OCF	(1,496)	(929)	42	1,596	3,136
Adj. OCF (w/o NWC chg.)	2,087	2,062	3,294	4,127	4,882
FCFF	(1,874)	(1,472)	694	1,496	3,036
FCFE	(1,885)	(1,726)	635	1,374	2,838
OCF/EBITDA (%)	(51.1)	(29.2)	1.0	28.9	48.0
FCFE/PAT (%)	(142.8)	(109.1)	26.3	43.3	73.8
FCFF/NOPLAT (%)	(159.0)	(77.5)	24.3	40.9	69.2

Source: Company, Emkay Research

Balance Sheet					
Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Share capital	98	98	98	98	98
Reserves & Surplus	13,621	15,806	18,020	20,998	24,645
Net worth	13,719	15,904	18,118	21,095	24,743
Minority interests	3,026	3,751	3,751	3,751	3,751
Non current liabilities & prov.	392	486	550	550	550
Total debt	4,394	4,722	4,222	3,722	3,222
Total liabilities & equity	21,532	24,862	26,641	29,118	32,266
Net tangible fixed assets	3,781	4,631	3,554	3,221	2,881
Net intangible assets	1,193	1,909	1,909	1,909	1,909
Net ROU assets	-	-	-	-	-
Capital WIP	93	18	18	18	18
Goodwill	752	1,385	1,385	1,385	1,385
Investments [JV/Associates]	311	410	410	410	410
Cash & equivalents	4,459	5,257	4,797	5,076	6,818
Current assets (ex-cash)	19,325	20,304	25,752	30,246	33,751
Current Liab. & Prov.	7,771	7,728	9,860	11,823	13,581
NWC (ex-cash)	11,554	12,576	15,892	18,424	20,169
Total assets	21,532	24,862	26,641	29,118	32,266
Net debt	(65)	(535)	(575)	(1,354)	(3,596)
Capital employed	21,139	24,376	26,090	28,568	31,716
Invested capital	16,528	19,116	21,355	23,554	24,959
BVPS (Rs)	140.5	162.8	185.5	216.0	253.3
Net Debt/Equity (x)	-	-	-	(0.1)	(0.1)
Net Debt/EBITDA (x)	-	(0.2)	(0.1)	(0.2)	(0.6)
Interest coverage (x)	7.6	6.9	8.4	9.6	10.3
RoCE (%)	15.3	14.4	17.5	20.3	21.7

Source: Company, Emkay Research

Valuations and key Ratios					
Y/E Mar	FY25	FY26	FY27E	FY28E	FY29E
P/E (x)	33.3	27.8	18.3	13.9	11.4
P/CE(x)	26.7	22.1	15.5	12.2	10.3
P/B (x)	3.2	2.8	2.4	2.1	1.8
EV/Sales (x)	2.2	2.1	1.6	1.3	1.1
EV/EBITDA (x)	13.6	12.5	9.1	7.2	6.1
EV/EBIT(x)	15.3	14.3	10.0	7.8	6.5
EV/IC (x)	2.4	2.1	1.9	1.7	1.6
FCFF yield (%)	(4.7)	(3.7)	1.7	3.8	7.6
FCFE yield (%)	(4.3)	(3.9)	1.4	3.1	6.4
Dividend yield (%)	0.4	0.4	0.4	0.4	0.4
DuPont-RoE split					
Net profit margin (%)	7.3	8.5	9.7	10.3	10.7
Total asset turnover (x)	0.9	0.8	1.0	1.1	1.2
Assets/Equity (x)	1.5	1.6	1.5	1.4	1.3
RoE (%)	10.1	10.7	14.2	16.2	16.8
DuPont-RoIC					
NOPLAT margin (%)	6.5	10.2	11.5	11.9	12.2
IC turnover (x)	1.3	1.0	1.2	1.4	1.5
RoIC (%)	8.5	10.7	14.1	16.3	18.1
Operating metrics					
Core NWC days	233.4	247.5	233.3	219.2	205.1
Total NWC days	233.4	247.5	233.3	219.2	205.1
Fixed asset turnover	3.9	3.2	4.1	5.8	7.2
Opex-to-revenue (%)	59.6	57.8	57.3	57.0	56.8

Source: Company, Emkay Research

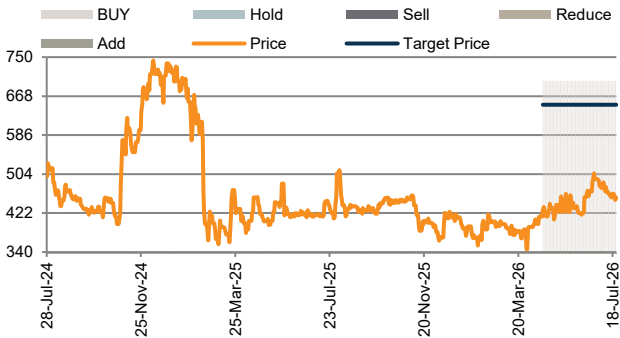
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RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
20-May-26	436	650	Buy	Ashwani Sharma
20-Apr-26	428	650	Buy	Ashwani Sharma

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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